

The Slovak Matchmaking Fair 2016

Dates: Thursday, 3. November 2016

Location: Hotel Bratislava, Bratislava, Slovakia

Organizer: Slovak Investment and Trade Development Agency (SARIO)

The Slovak Investment and Trade Development Agency (SARIO)

invites you to the 10th edition of the Slovak Matchmaking Fair 2016 which will take place on November 3, 2016 in Bratislava.

The Slovak Matchmaking Fair is the largest international business-to-business (B2B) event organized by the Slovak Investment and Trade Development Agency (SARIO) in Slovakia.

This event focuses on bilateral talks of the individual companies as well as the presentation of subcontracting partnership offers, tenders, available production capacities, joint ventures creation demands with foreign partners and search for cooperation partners especially in the fields of

- **automotive,**
- **engineering,**
- **energy**
- **ICT**
- **logistics**
- **R&D and innovations.**

Why participate?

The Slovak Matchmaking Fair is an annual meeting of Slovak and foreign companies, organized by the Slovak Investment and Trade Development Agency under the auspices of the Ministry of Economy of the Slovak Republic since 2007.

1. Individual pre-planned schedule of B2B meetings with the history of 9 years of satisfied participants. You get the chance to find new business opportunities and **partners from Slovakia and abroad in one day and in one place.**

2. Bilateral business negotiations based on pre-planned schedule participants receive beforehand.

3. Sourcing - opportunity for Slovak companies **to become a part of supplier chain of the established global automotive player-Jaguar Land Rover**

4. In cooperation with JETRO Wien, there will be a special event for Japanese companies, the **"Japanese Components and Material Buyers' Exhibition"**.

5. Attractive accompanying program - **Joining the Best Address in Automotive Conference**, Slovak investment environment presentation and **3D Slovakia** - Slovakia as you do not know it.

6. Unique Slovak prototype of sports automobile **Brutal and more surprises.**

7. New business contacts and investment opportunities at home and abroad.

8. Direct feedback, information and individual consultation about selected territories, projects and funding.

9. Effective informal **networking** during the day and Gala evening, which offers cultural and gastronomic experience.

PROGRAM

2 November 2016

7:00pm - 8:00pm Glass of Wine

Welcome of the participants and evening before the event in the hotel venue

3 November 2016

7:30am - 8:30am Arrival and registration of guests and participants

8:00am - 10:00am Morning Coffee

8:30am - 9:00am Opening Ceremony

9:00am - 2:45pm

Joining the Best Address in Automotive Conference

9:00am - 10:30am

Introduction of Slovak Automotive Production Plants - what kind of the development phase are Slovak automotive plants undergoing right now, challenges they are facing and what do they expect from potential business partners

- Ralf SACHT, CEO Volkswagen Slovakia a. s.
- Michal Labaj, Procurement Manager Kia Motors Slovakia
- Alev ONUR, Director of Purchasing for Central Europe, PSA Group Slovakia

10:45am - 12:00am

Localization plans, best cost country sourcing, technical support for suppliers - How to join chain of a multinational company; the journey of your company to Tier1 and Tier2 supplier

- Herwig JÖRGL, Director Business Development, MATADOR HOLDING, a.s.
- Juraj SINAY, President ZAP SR
- Robert ŠIMONČIČ, Chief Executive Officer SARIO
- Bertrand FAULCONNIER, Operations Director, Business Unit Central Europe, Auto Exterior Division, PLASTIC OMNIUM
- Frank TOENNINGES, Executive Director, Technology Center Trenčín, Adient

1:30pm - 2:45pm

Industry in Digitally Connected Age - Industry 4.0, automation, robotization and digital technologies, new discipline: Automotive IT, Digital Single Market EU - trends introduction and available case studies.

- Peter MAGVAŠI, CEIT
- Vladimír SLEZÁK, Siemens s.r.o., Chief Executive Officer
- Anton ONDREJ, Association of Industrial Unions
- Peter CHOVANEC, Operations Manager Slovakia & Czech Republic, UBER

9:00am - 12:00am Planned B2B meetings

12:00am - 1:30pm Lunch

1:00pm - 6:00pm Planned B2B meetings

3:30pm - 5:00pm Coffee Break

6:30pm Gala Evening and Dinner (dress code: business casual)

REGISTRATION

[1]

Working language

English

Pricing

Price for the participation of one person/representative of the event participant *100EUR/* event participant is one business subject/company

Each additional person/representant of the event participant* pays 50EUR.

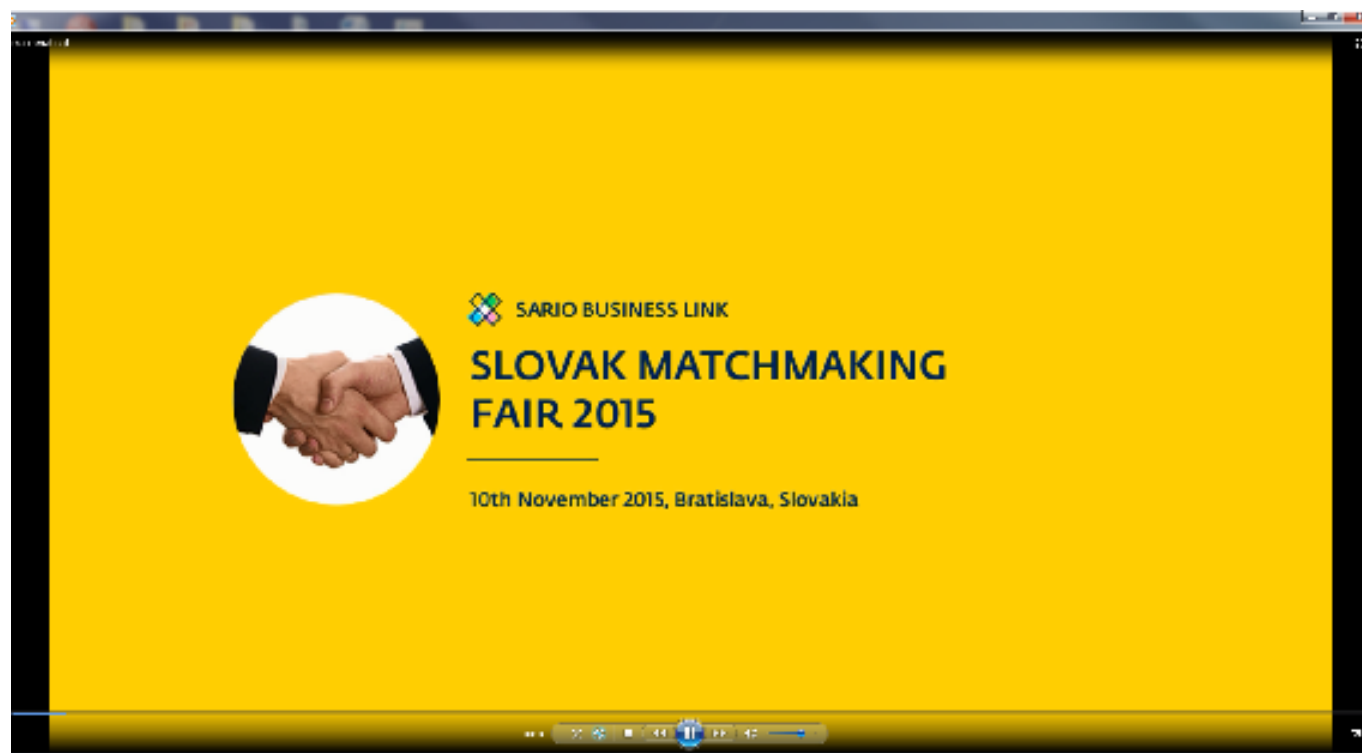
Total number of the representatives will be filled in the registration form during the online registration.

Accommodation

For your comfort during the Slovak matchmaking fair 2016 go ahead and [book your room with a discount directly in the hotel \[2\]](#).

HOTEL BRATISLAVA FOR YOU, HOTEL BRATISLAVA FOR EVERYBODY.

Previous year, video ►



[3]

[Photogallery 2015](#) [4]

“More than 4 000 bilateral negotiations of more than 1 500 registered Slovak and foreign companies from 35 countries in all 9 years combined have proved this event to be the largest of its kind in the Slovak Republic.”

—
Róbert Šimončíč

Chief Executive Officer, SARIO

Positive feedback of companies proves growing credit of this event

“Slovak Matchmaking Fair is excellent matchmaking event, where you find new customers and ideas how to do your own business better.”

ABB, Slovak Republic

“We have been to Slovak Matchmaking Fair 3 times. We had many negotiations and we left satisfied and we will participate next year, too.”

Black Sea Business League, Ukraine

“I perceive SMF as one of the most positive events in Czech and Slovak markets.”

CRT Electronic, Slovak Republic

“Slovak Matchmaking Fair is an interesting experience for me. Here, it is possible to get good contacts and find potential partners, so I think that SKB is a great benefit.”

Schmachtl GmbH, Austria

Contact person

Dominika Dubovská

T: 02 58 260 132

E: matchmaking@sario.sk [5]

The Slovak Matchmaking Fair 2016

Published on SARIO, Slovak Investment and Trade Development Agency (<https://www.sario.sk>)

REGISTRATION

[1]

Source URL: <https://www.sario.sk/en/events-projects/slovak-matchmaking-fair-2016>

Links

[1] <https://slovakmatchmakingfair2016.sario.sk/>

[2] [https://www.sario.sk/sites/default/files/files/Reservation%20form%20-%20SARIO%202016%20EN G.pdf](https://www.sario.sk/sites/default/files/files/Reservation%20form%20-%20SARIO%202016%20EN%20G.pdf)

[3] <https://www.youtube.com/watch?v=AP1zvaSdLT8>

[4] <https://www.sario.sk/skb2015fotogaleria>

[5] <mailto:matchmaking@sario.sk>