

## SLOVAK MATCHMAKING FAIR 2021 ONLINE



**Dates:** Tuesday, 25. May 2021

**Location:** ONLINE

**Price:** 50EUR/participant

**Organizer:** SARIO

**Contact:** Adam Kalina, T: +421 908 616 853, E: [matchmaking@sario.sk](mailto:matchmaking@sario.sk) [1] (Foreign companies)  
Ľubica Árvová, T: +421 910 828 302, E: [matchmaking@sario.sk](mailto:matchmaking@sario.sk) [1] (Event coordinator, information on partnership options)

Slovak Investment and Trade Development Agency (SARIO) organizes the event **Slovak Matchmaking Fair 2021 Online (SMF)** as a part of the SARIO BUSINESS LINK platform.

In 15 years, SMF has been recognized as a stable relevant business platform among Slovak and international companies. The event profoundly reflects on current trends of modern industry and directly provides space for establishing new business contacts and contracts.

[skb-2021-tabulka-eng2.png](#) [2]



**The Slovak Matchmaking Fair 2021 ONLINE** is organized under the auspices of the Ministry of Economy of the Slovak Republic and will be conducted in cooperation with renowned partners **on May 25-26, 2021 ONLINE**.

**This year's topic is Modern Industry and how the progress of applying intelligent technologies and this new economic phase impact transformation of the region.**

Panel discussions will provide information regarding the opportunities related to **the transfer of technologies, diversification, and innovations**. During the prescheduled and individual B2B sessions, SMF enables to **establish new contacts and to foster cooperation**.

## PROGRAMME

**May 25, 2021, Tuesday**

### 9.00 - 9.30 EVENT OPENING

**Richard Sulík**, Deputy Prime Minister and Minister of Economy of the Slovak Republic  
**Dušan Velič**, State Secretary, Ministry of Investments, Regional Development and Informatization of the SR  
**Ingrid Brocková**, State Secretary, Ministry of Foreign and European Affairs of the Slovak Republic  
**Koloman Buzgó**, Head of Corporate Customer Solutions Division, CSOB  
**Róbert Šimončíč**, CEO, SARIO  
**Róbert Kanás**, Director, Agrokomplex NATIONAL EXHIBITION CENTER

### 9.30 - 12.30 MODERATED PANEL DISCUSSIONS

Discussions will be held in the Slovak language with simultaneous English interpretation.

#### 9.30 - 10.40 NEW FORM OF INTERACTION BETWEEN MUNICIPALITY AND INDUSTRY

Impact and interaction of industrial investments and subcontractors on municipalities.

**Moderator: Martin Jesný, Industrial analyst**

**Speakers: Richard Sulík**, Deputy Prime Minister and Minister of Economy of the SR

**Russell Leslie**, Operations Director, Jaguar Land Rover Slovakia

**Marek Hattas**, Mayor of Nitra

**Rastislav Vysocký**, Lawyer and Procurator, Prozman & Pavlovič

**Vladimir Popov**, Division Manager R&D, Head of MinebeaMitsumi Development Center Košice

**Mike Hawes**, Chief Executive, Society of Motor Manufacturers and Traders

**Dominika Forgáčová**, Director of Strategic Investments and Transnational Programs, Ministry of Investments, Regional Development and Informatization of the SR

Co-speaker: **Martin Bugár**, Director of Development, PARAPETROL

#### 10.45 - 11.35 SHIFT TOWARDS SUPPLY CHAIN LOCALIZATION

The new package of SARIO services combines the expertise and experience of the Department of the Investment Projects for new and established investors.

**Moderator: Miroslav Beseda, SARIO**

**Speakers: Miroslav Mikula**, Managing Director, Chassis Core CEE Business Development Mubea

**Michal Lábaj**, Procurement Manager, Kia Slovakia

#### 11.40 - 12.30 UNIVERSITY - INDUSTRY COOPERATION AS A SOURCE OF INNOVATION

Universities and companies are main innovation actors and their cooperation is crucial for enhancing innovative performance and overall competitiveness of the economy. The panel will focus on benefits of University- Industry cooperation, best practices, as well as SARIO services, which companies and universities can use in order to find the right partner and start a successful cooperation.

**Moderator: Alexandra Gačevičová, SARIO**

**Speakers: Dušan Velič**, State Secretary, Ministry of Investments, Regional Development and Informatization of the SR

**Ján Král**, Vice-Dean, Faculty of Mechanical Engineering, Technical University of Kosice

**Marina Ranga**, European Commission, Joint Research Centre

**Ivan Lindovský**, Co-founder, AgeVolt

The discussion will be complemented by **Martin Gondár**, SmarTech Solutions.

### 13.20 - 18.00 B2B MEETINGS AND INDIVIDUAL CONSULTING

Prescheduled bilateral meetings of Slovak and foreign participants are an effective tool for obtaining new contacts, initial introduction among potential business partners, or agreement on specific partnerships.

In addition to meetings with potential business partners, you can use this time slot for individual consulting with partners of the event, representatives of the government, or SARIO agency consultants.

Interpretation for B2B meetings is not provided. Each B2B meeting takes 20 minutes. The maximum number of B2B meetings per participant is 14.

### [HOW TO PLAN YOUR B2B MEETING](#) [3]

#### TIMELINE

**Online registration: March 1 - May 8, 2021**

**Booking of B2B Meetings: May 9 - May 17, 2021**

**Event: May 25, 2021**

#### REGISTRATION

Registration fee: 50 EUR per participant (1 device)



[4]

#### INSTRUCTIONS

The whole event will be held online via the ZOOM platform.

Participation requires a stable internet connection, PC with a web camera, microphone (alternatively tablet/smartphone) with ZOOM application.

Please, follow the technical and organizational [instructions](#) [5].

#### CONTACT AND PARTNERSHIPS

[matchmaking@sario.sk](mailto:matchmaking@sario.sk) [1]

**Source URL:** <https://www.sario.sk/en/events-projects/slovak-matchmaking-fair-2021-online>

#### Links

[1] <mailto:matchmaking@sario.sk>

[2] <https://www.sario.sk/en/file/skb-2021-tabulka-eng2png>

[3] <https://sario.sk/sites/default/files/files/sario-skb-2021-online-instrukcie-a4-eng.pdf>

[4] <http://matchmakingfair2021online.sario.sk/>

[5] <https://sario.sk/sites/default/files/files/sario-skb-2021-online-instructions-eng.pdf>