

## Slovak Matchmaking Fair 2020 ONLINE



**Dates:** Wednesday, 21. October 2020

**Location:** ONLINE

**Price:** 50 eur/participant

**Organizer:** SARIO

**Contact:** [matchmaking@sario.sk](mailto:matchmaking@sario.sk) [1]

## Slovak Matchmaking Fair 2020 ONLINE

- offers you the possibility of **ONLINE bilateral negotiations with Slovak and foreign participants and partners of the event** based on the pre-planned schedule participants receive beforehand,
- new contacts and business opportunities,
- **moderated ONLINE panel discussion on current topics** with experts from Slovak and foreign companies, institutions, and the state.

Slovak Matchmaking Fair is the largest and most prestigious international event of the Slovak Investment and Trade Development Agency, which has been merging Slovak and foreign entrepreneurs through bilateral meetings for 14 years, focusing on the presentation of partnership offers, free production capacities or the creation of joint ventures, presenting the economic potential of the Slovak Republic.

**Respecting the current regulations and restrictions associated with COVID-19, we have prepared the current 14th edition of the event in an ONLINE format.**

**Please read the following technical and organizational [INSTRUCTIONS](#) [2].**

### AGENDA

**9.00 - 09:30** Opening ceremony and a speech delivered by Richard Sulík, Deputy Prime Minister for Economy and the Minister of Economy of the SR

**9:30 - 10.40** **Panel 1 - "How to Get New Champions of the Slovak Industry"**

The modern industry must perform a supportive role to the society with long-term as well as the acute or emergency issues. Top industrial players can turn ideas into market success with their own innovations and ability to collaborate with technology providers, scientists, universities, and other stakeholders.

The panel chaired by Martin Jesný, Analyst Revue priemyslu (Industrial Review)

### **10.45 - 11:35 Panel 2 - "How to Manage Crisis Situations - Experiences from the COVID-19 Pandemic"**

The COVID-19 pandemic brought many challenges that have also affected Slovak entrepreneurs. Our panelists come from companies that thanks to their ingenuity, even in these difficult times, managed to adjust their product portfolio to the current circumstances.

The panel chaired by Oto Pisoň, Deputy of the Investment Project Department & Innovation Manager SARIO

### **11.40 - 12:30 Panel 3 - "Sky is not the limit: How Slovak Companies are finding New Business Opportunities in Space Economy"**

The 21st century is an era of dynamic growth and disruptive trends in the space sector. Together with invited Slovak companies, we will discuss possibilities that the space sector brings to the Slovak businesses both in the area of hardware fated to leave the Earth and in the area of space applications which, on the contrary, find a wide practical use on our planet.

The panel chaired by Michal Brichta, Teamleader for Diversification Services & Senior Consultant of the Investment Project Department SARIO

### **13.00 - 17.00 ONLINE B2B meetings**

B2B (Business to Business) negotiations are a fast and efficient way for you to meet your potential business partners. Choose the companies you want to negotiate with and we will create an individual schedule of negotiations (with whom, where, and when you negotiate). You have a maximum of 20 minutes reserved for one meeting.

TIP: Don't forget to prepare well for your ONLINE meetings.

### **TECHNICAL CONDITIONS**

The event will be taking place on October 21, 2020, via the **Zoom platform**, which you can install via [www.zoom.us](http://www.zoom.us).

To participate in the conference and online B2B meetings, you need a quality internet connection and a laptop with a webcam, a microphone (or other PC / tablet) on which you can connect to the event.

**Please read the following technical and organizational [INSTRUCTIONS](#) [2] carefully before registering.**

**REGISTRATION**

[3]

**Date:** October 21, 2020

**Price:** 50 eur / participant

**Registration:** May 1 - October 7, 2020

**Booking of B2B meetings:** October 8 - October 13, 2020

[Video](#) [4] from the last year (Bratislava, 2019)

**Source URL:** <https://www.sario.sk/en/events-projects/slovak-matchmaking-fair-bratislava-2020-0>

### **Links**

[1] <mailto:matchmaking@sario.sk>

[2] [https://www.sario.sk/sites/default/files/files/skb2020-instructions-en\\_1.pdf](https://www.sario.sk/sites/default/files/files/skb2020-instructions-en_1.pdf)

[3] <https://matchmakingfairbratislava2020.sario.sk/>

[4] <https://www.youtube.com/watch?v=FO5wQuhZfds>