

# ▶ PRODUCT PORTFOLIO

## LOANS

- Direct export support credits
- Direct loans to finance investment abroad
- Buyer's export credits
- Direct credits for the purchase and upgrade of technology and associated infrastructure
- Direct bill-of-exchange credits for export receivables (short-term, medium-term and long-term)
- Refinance credits to support export

## GUARANTEES

- Bid bond
- Performance bond
- Advance payment bond
- Retention money bond
- Warranty bond
- Payment term guarantee
- Loan repayment guarantee

## INSURANCE

- Insurance of short-term credits
- Insurance of medium-term and long-term supplier's credits
- Insurance of buyer's export credits
- Insurance of manufacturing risk
- Insurance of loans to finance production destined for export
- Insurance of investments abroad
- Insurance of loans related to investments abroad
- Insurance of confirmed irrevocable documentary letters of credit
- Insurance of non-payment bank guarantees



## CONTACTS

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15 YEARS OF EXPANDING  
YOUR EXPORT HORIZONS



# EXIMBANKA SR – RELIABLE PARTNER FOR WORLDWIDE EXPORT



## BASIC INFORMATION

- › established by Act No. 80/1997 Coll.
- › registered capital: EUR 100 mil.
- › audited financial results in accordance with the IFRS since 1997

## POSITION AND MISSION

**EXIMBANKA SR** represents the only direct state tool of export support. It has been successfully developing its activities since 1997. Its main goal is to increase the competitiveness of Slovak exporters of goods and services on the international markets, while positively affecting the growth of foreign trade exchange and employment. In relation to the private financial market, it fulfils a complementary function.

We enable you to export to the territories with a higher country risk, namely of large projects with a long repayment period. We support investments abroad, in particular via the establishment of joint ventures.

## PROFESSIONAL APPROACH BASED ON MUTUAL TRUST

Our team of specialized employees tailors professional solutions for your export needs, based on knowledge of the market development, business environment, country risk and creditworthiness of debtors. We offer individual advice, especially for larger projects.

## EACH CLIENT IS IMPORTANT

EXIMBANKA SR is interested in supporting all exporters of goods and services regardless of their size or sector of activity. The only precondition is the viability of the submitted export contract.



## WE OFFER COMPLEX SOLUTIONS

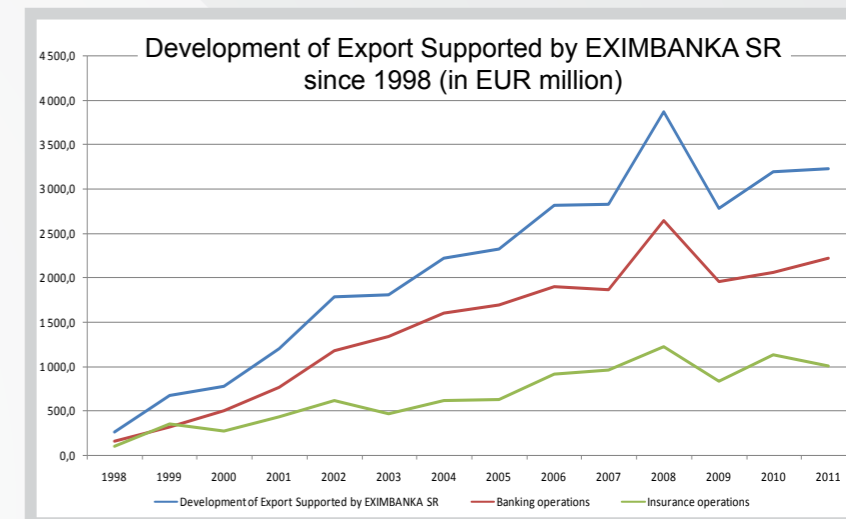
EXIMBANKA SR offers a whole range of export-related financial products, predominantly credit insurance, funding and guarantees. On the import side, we support the import of technologies, with the aim to enable the export of more sophisticated production with a higher degree of value added. During the period of almost fifteen years of existence, we have supported export to approximately 60 countries worldwide amounting to more than EUR 30 billion.

## CORE SECTORS

- › automotive industry
- › infrastructure
- › energy sector
- › electrotechnical equipments

## TERRITORIES

- › Algeria
- › Azerbaijan
- › Belarus
- › China
- › Kazakhstan
- › Cuba
- › Russia
- › Turkey



## MAIN DATA FOR 2009 - 2011

	2009	2010	2011
Export supported by EXIMBANKA SR (EUR billion)	2,79	3,2	3,23
Share of export supported by EXIMBANKA SR in total Slovak export	7.0%	6.6%	5.7%
Balance sheet total (EUR million)	309	303,6	303,5
Registered capital (EUR million)	100	100	100
Equity (EUR million)	256,4	238,4	231,5
Total loans – gross (EUR million)	190,5	230,2	287,8
Guarantees issued for clients (EUR million)	104,1	136,5	154
Risks underwritten from insurance (EUR million)	765,7	745,5	813,8
Profit/loss (EUR million)	0,6	-17,9	-6,8
Number of employees	96	87	89

## INTERNATIONAL RELATIONS

EXIMBANKA SR has been developing long-term close cooperation with partner export credit agencies having similar scope of operation all over the world. It participates at meetings with many of them under the auspices of the Berne Union and Prague Club; organizations associating insurers of export credits and investments, of which it is a member. EXIMBANKA SR has signed about 50 cooperation agreements with institutions from thirty countries.

EXIMBANKA SR represents the Slovak Republic in working groups for export credits and guarantees in the EU Council and OECD.