

**SARIO BUSINESS LINK** 

# **SLOVAK MATCHMAKING FAIR 2015**

10<sup>th</sup> of November 2015 Bratislava, Slovakia

# **SLOVAK MATCHMAKING FAIR 2015**

ORGANIZED BY IN COOPERATION WITH GENERAL PARTNER









#### STRATEGIC PARTNERS





















#### PARTNERS



















#### **MEDIA PARTNERS**









#### **DESTINATION PARTNERS**









Dear participants and visitors,

It is my honour to welcome you at the Slovak Matchmaking Fair 2015 in Bratislava, which is following the eight successful years of the Slovak Matchmaking Fair and its tradition, as an annual meeting of Slovak and foreign companies, organized by the Slovak Investment and Trade Development Agency (SARIO) under the auspices of the Ministry of Economy of the SR since 2007.

The Slovak Matchmaking Fair 2015 provides an ideal forum for exploring business potential and for creating a platform where participants can effectively network in order to meet the right companies and this event gives growth opportunity to many SME's.

The previous business matchmaking events in past 8 years have resulted in many successful meetings and business interactions among almost 1,200 industry players across different industries.

Slovak Investment and Trade
Development Agency (SARIO) is a modern
investment and trade promotion agency,
which is seen by foreign investors and
domestic partners as a vehicle for growth
and innovation in the Slovak Republic.

The main task of SARIO, under the auspices of the Ministry of Economy of the Slovak Republic, is to create optimal conditions and offer end to end services to businesses interested in investing in Slovakia and to businesses exporting their products and services abroad.

This year the Partner of the Slovak Matchmaking Fair is Asia as a region — focused mainly on China. This region is a large and very perspective business partner for Slovakia and Slovak companies.

I would like to thank all partners for exceptional cooperation in preparation of this year's Slovak Matchmaking Fair and also express my wish for a great success to this event and many real business opportunities turned into reality for the benefit of all participants.





# SARIO is your one stop shop for investment and trade in Slovakia. Talk to us today!

#### **INVESTMENT SERVICES**

We will take your investment plans in Slovakia from A through Z to success. We provide in–depth information about Slovak business environment, industry opportunities, complex information on setting up a business, site selection assistance as well as real estate consultancy and complex aftercare services for established investors.

#### **FOREIGN TRADE SERVICES**

SARIO ensures identification of potential suppliers and subcontractors by matching your sourcing and procurement needs with the potential of Slovak producers. Business networking and matchmaking events bring Slovak partners closer to your company.

# SARIO IS THE OFFICIAL GOVERNMENTAL AGENCY PROMOTING SLOVAK INVESTMENT OPPORTUNITIES AND BUSINESS POTENTIAL.

SARIO | Slovak Investment and Trade Development Agency Trnavská cesta 100 | 821 01 Bratislava | Slovakia

GPS +48° 9' 52.77", +17° 9' 20.27"

# +421 2 58 260 100 | invest@sario.sk | trade@sario.sk

# **CONTENT**

Programme	1
Tips & Information	2
Floorplan	3
Accompanying Event: Export à la Google: How to Grow Your Business With Google on new Markets	4
Accompanying Event: Territories & Projects Consultations	5
Accompanying Event: Individual Consultations with SARIO Representatives	6
Partners	7
Slovak Companies	13
Foreign Companies	14
Why Slovakia	241
SARIO Profile	243



#### **PROGRAMME**

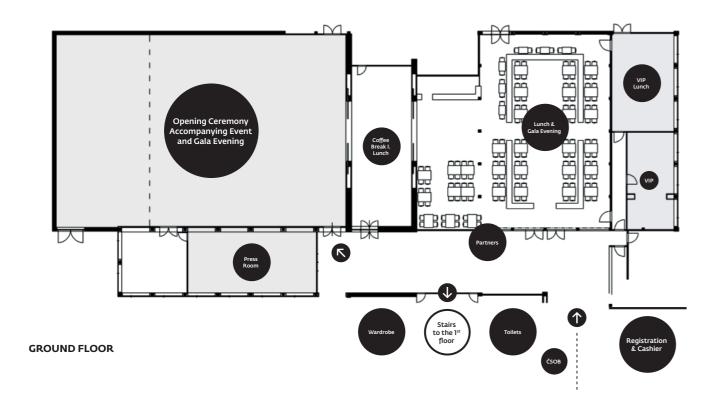
7.30-9.00	Registration (Hotel Foyer)
9.00-9.40	Opening Ceremony (Congress Hall)
9.00—9.15	<ul> <li>Guest of Honor Slovak Republic</li> <li>Robert Fico, Prime Minister of the Slovak Republic</li> <li>Vazil Hudak, Minister of Economy of the SR</li> <li>Igor Slobodnik, State Secretary, Ministry of Foreign &amp; European Affairs of the SR</li> </ul>
9.15—9.20	Opening Speech — SARIO • Robert Simoncic, CEO SARIO
9.20-9.25	Guests of Honor China
9.25—9.30	Opening Speech • Peter Mihok, President, Slovak Chamber of Commerce & Industry
9.30—9.35	Opening Speech — ČSOB, General Partner  • Daniel Kollar, CEO ČSOB
9.35—9.40	Opening Speech — EXIMBANKA SR • Igor Lichnovsky, CEO EXIMBANKA SR
8.00-10.00	Coffee Break I. (Congress Hall)
10.00—11.00	Export a là Google (Congress Hall)
10.00—12.00	B2B (Gallery Hall, Elegance Hall, R3 Hall)
12.00—13.30	Lunch (Metropolitan Grill)
13.30—18.00	B2B (Gallery Hall, Elegance Hall, R3 Hall)
13.30—15.30	Territorial Consultations & Projects (Congress Hall)
15.30—17.00	Coffee Break II. (1st floor)
19.00	Gala Evening (Congress Hall)

#### **TIPS & INFORMATION**

- Please, wear your badge during the event in a visible place.
- 2 Stay online via free WiFi connection.
- Interesting accompanying program is waiting for you!
  - Export à la Google How may Google help you to grow on foreign markets
  - Individual consultations with country representatives
    China, Middle Asia & ASEAN countries, German speaking countries, Balkan,
    Scandinavia
  - Individual consultations of the Slovak Aid Opportunities, grants & challenges
  - Individual consultations of the Slovak Investment & Trade Development Agency Services & tools, database of investment projects, SARIO exporter's portal, analysis & materials according to your needs
- Please, complete the feedback form, which can be found in your folder with all event materials. Your feedback is very important to us.
- Participants of the Slovak Matchmaking Fair 2015 have special price for parking 3€ per day. Parking flashcards will be unblocked for you after payment at the hotel reception desk.
- About a week after the event you will get an email with feedback form, press release including photo gallery and other materials.
- 7 Do not hesitate to contact us with any question or demand at the registration desk.

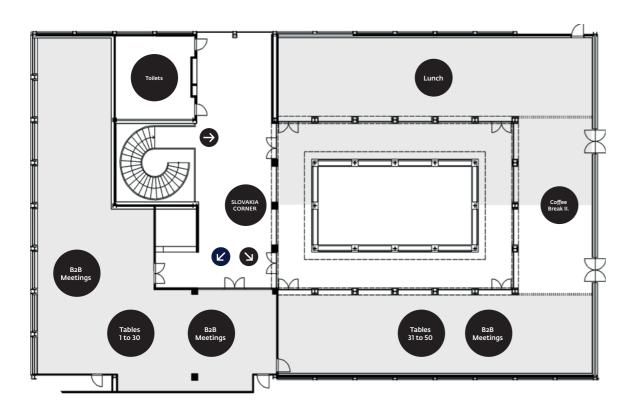
SLOVAK MATCHMAKING FAIR 2015 2 SLOVAK MATCHMAKING FAIR 2015

# SLOVAK MATCHMAKING FAIR 2015 FLOORPLAN



#### FIRST FLOOR

3



SARIO Slovak Investment

and Trade Development Agency

#### **ACCOMPANYING EVENT**

# Export à la Google: How to Grow Your Business With Google on new Markets

The presentation of communication platform and Google tools focused on the export of your product or service on new markets.

#### With Google tools you will be able to:

- evaluate competition and opportunities of foreign markets
- discover new potential demand for your product on 70 markets
- trace the development of interest in your product or service
- compare competition brands and regions
- analyze movement and behavior of your website visitors
- map information on population, economy etc. on 48 markets
- find the fastest growing online sectors in individual countries
- rate the investment return and maximum customer acquisition cost

"For Slovakia, with its relatively small domestic market, the export is the key to the success and internet the gateway to the world. It is important to build on existing foundation and develop our successful industries as software development or automotive industry innovations."

\_

#### RASTISLAV KULICH, Google Slovakia

Google Slovakia is since its branch establishment devoted to the education of companies in digital marketing and support of internet economy with focus on technologies and startups.

SLOVAK MATCHMAKING FAIR 2015 4 SLOVAK MATCHMAKING FAIR 2015

#### **ACCOMPANYING EVENT**

# **Territories & Projects Consultations**

Individual meetings with territory representatives of the selected countries of the Ministry of Economy of the SR who will be providing information on:

- prospective sectors and products for Slovak businessman in individual territories
- legislative business conditions
- export and investment opportunities
- projects and tenders

#### REPRESENTED TERRITORIES

China, Russian Federation, Kazakhstan, Belarus, Serbia, Germany, USA, Finland, Norway, Sweden, ASEAN, Philippines, Thailand, Indonesia, Slovakia

#### Consultations with the specialist for the SlovakAid on:

- joining projects of SlovakAid
- subsidy schemes 'Start up'
- projects financing
- tool for supply of goods and services

#### **AGENCIES**

SARIO — Slovak Investment and Trade Development Agency
SACR — Slovak Tourist Board
Slovak Aid

#### ACCOMPANYING EVENT

# Individual Consultations with SARIO Representatives

Consultants of the Slovak Investment and Trade Development Agency (SARIO) will present services and products for export and investment support and moreover you will be able to get:

- individual service for your business needs
- immediate response to your demand
- search for your potential business partner
- possibility to address potential cooperation partners
- online registration to portal SIC
- TOP projects from SARIO's Investment Projects Database
- industrial and territorial analyses
- print materials

#### SLOVAK INVESTMENT AND TRADE DEVELOPMENT TRADE AGENCY

Slovak Investment and Trade Development Trade Agency (SARIO) is government agency of the Slovak Republic established in 2001 under the Ministry of Economy of the Slovak Republic. It supports export activities of Slovak companies in global market and investment influx to Slovakia.

Since 2001 SARIO successfully finalized several hundreds of investment projects, among them the most important are projects of Volkswagen, KIA, PSA PEUGEOT CITROËN Slovakia, Johnson Controls, IBM, Embraco, Samsung, Honeywell, Siemens and others.



Československá obchodná banka (ČSOB) is one of the strongest and most important financial houses on the Slovak market. ČSOB is a universal bank and a member of the strong financial group in Slovakia, which offers clients a unique range of Professional financial and insurance services — ČSOB Financial Group.

ČSOB is a reliable partner for many Slovak as well as foreign companies not just in international trade. Service for corporate clients is based on individual, personal approach and partnership.

ČSOB is a top player on the Slovak market with regard to working capital solutions. The Bank provides wide range of products, many years of expertise on the market and individual approach towards its clients or targets.

#### ČSOB provides amongst others expertise in:

- Trade Finance (full range of products)
- Medium & Long Term Export Finance products (covered by ECA)
- Purchase of receivables
- Factoring
- and many other areas







Exportno-importná banka Slovenskej republiky je exportno – úverová inštitúcia typu Export Credit Agency (ECA), aké existujú vo všetkých vyspelých krajinách sveta.

Na slovenskom finančnom trhu pôsobí už devätnásty rok. Bola zriadená zákonom, je vo vlastníctve štátu a jej hlavnou podstatou je podpora vývozu a zvyšovanie konkurencieschopnosti slovenských výrobcov na zahraničných trhoch, ako aj umožňovanie realizácie vývozov do teritórií s vyššou mierou rizika krajiny, a to aj pri veľkých projektoch s dlhším odkladom splatnosti. Je jediným priamym finančným nástrojom štátu na podporu exportu, pričom ponúka široké portfólio bankových a poisťovacích produktov, ako aj odborné poradenstvo. Túto špecifickú formu štátnej podpory exportu poskytuje slovenským exportérom všetkých veľkostných kategórií. Súčasťou jej služieb je odborné poradenstvo pri štruktúrovaní vývozných kontraktov a kvalitné ohodnotenie zahraničných subjektov.

#### ÚVERY

 môžu u nás získať nielen slovenskí exportéri, ale aj ich zahraniční odberatelia a banky.

#### ZÁRUKY

 poskytujeme ako platobné, tak aj neplatobné.

#### POISŤUJEME

 úvery, výrobné riziko aj investície slovenských subjektov v zahraničí proti komerčným aj politickým rizikám.

# **EXPERT NA EXPORT**

www.eximbanka.sk



SLOVAK MATCHMAKING FAIR 2015 8 SLOVAK MATCHMAKING FAIR 2015

# REAL ESTATES - SLOVAKIA FOR STRATEGIC INVESTORS

K CERO INVEST has a longterm business relationship for example with China (since 1995). The company offers more than 50 lucrative properties for Strategic Investors.

K CERO INVEST's portfolio consist of various interesting projects, such as golf resort, hotels, residential projects as well as lands intended for industrial and special utilization, retail chains, community facilities and logistics centers. Thanks to 100% ownership of all the properties by one natural person, the decision making process can be held fast. Each of the offered properties, buildings, tourist and medical facilities are of the high added value and concerning the negotiations we are flexible.



www.kceroinvest.com



STRATEGIC PARTNER FOR SLOVAK MATCHMAKING FAIR 2015



NITRA complex of attractive properties 216 752 m<sup>2</sup> wider city center of Nitra city



BANSKÁ BYSTRICA - Badín fenced property of 190 924 m<sup>2</sup> 2 km from Sliač international airport



The TATRAS - LIPTOV - Golf Resort Jamník lucrative property of 701 675 m² in the center of Liptov region, Jamník village



The TATRAS - LIPTOV - Závažná Poruba estate with total area of 22 554 m<sup>2</sup> center of preventive care, BOHUNICE, Hotel TATRÍN







During 5 years on the market VISIBILITY has worked its way to the top among online marketing agencies in Slovakia, with branches in Hungary and Czech Republic. To its 8 primary values belong progress and education.



# PROGRESS & EDUCATION

- free events and webinars for the public,
- plenty of articles on the blog from PPC, SEO, content marketing and web design,
- articles for economic media, such as Stratégie, Trend and Zisk,
- attractive infrographics,
- seven e-books downloadable from the site,
- education at marketing conferences,
- tailor-made company education.

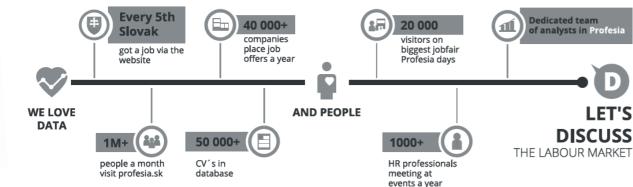
#### What else you should know about it:

- it is one of the key partners of Google in Slovakia,
- it has won Blogger of the year 2014 award in IT and innovations,
- it is formed by informal company culture and friendly relationships.

see you digitALL! VISIBILITY s.r.o. | Internet marketing agency | edu.visibility.sk | www.visibility.sk | www.facebook.com/VISIBILITYsk

9 SLOVAK MATCHMAKING FAIR 2015 10 SLOVAK MATCHMAKING FAIR 2015





**E-mail:** obchod@profesia.sk **Phone:** +421 2 32 20 91 86

www.firma.profesia.sk/en/



A ZÍSKAJTE INOVATÍVNY, MODERNÝ, PREHĽADNÝ A NÁUČNÝ MAGAZÍN ZO SVETA ČISTÝCH TECHNOLÓGIÍ

Stačí sa registrovať na www.gbr.sk a získate tak predplatné v celkovej hodnote 20 eur s DPH na jeden rok vrátane poštovného, ktoré hradíme my.





reen Business Revue ie prestížny populárno-odborný magazín o zelenom biznise a čistých technológiách, Jedinečnosť nového média na trhu vychádza z obsahovej pestrosti postavenej na širokej škále a rôznorodosti "cleantech" oblastí a tém týkajúcich sa udržateľného rozvoja, ktoré s**l**eduje a spracúva do unikátneho obsahu. Ten zaujme sviežou a modernou grafikou, živými fotografiami, autorskými portrétmi a exkluzívnymi materiálmi z domova i zo zahraničia. Nový mediálny projekt Green Business Revue stavia na inovatívnom prístupe a relevantnom spracovaní odborného aj populárneho obsahu.



> Audiovisual and lighting support

> Live streaming, IT systems, Web support

> Interpreting and voting systems

> Photo, video, graphic design

Turnianska 5, 851 07 Bratislava +421 905 681 996 www.jefaudio.sk

#### Bratislava Region Tourism

Web: www.gob.sk

FB: www.facebook.com/BratislavaRegionTourism

TW: www.twitter.com/KOCRBRT info@tourismbratislava.com tel.: +421 (0)2 431 91 692



#### KTO SME?

Bratislava Region Tourism je profesionálna organizácia destinačného manažmentu, ktorá vznikla, aby bola destinácia Bratislavský región bližšie k Vám a Vy k nej! Aby ste vedeli o všetkom, čo sa oplatí vidieť, zažiť, navštíviť, ochutnať. Sme tu pre Vás, aby ste mohli tráviť Váš voľný čas s výnimočnými ľuďmi v našom regióne.

Spájame verejný sektor, samosprávu a podnikateľov, ktorí sa snažia budovať z nášho regiónu atraktívnu destináciu s pestrou a bohatou ponukou!

Pomáhame tým, ktorí stavili na kvalitu, výnimočnosť a jedinečnosť svojich produktov a služieb! Prezentujeme destináciu Bratislavský región doma a v zahraničí, lebo sme presvedčení, že má čo

Šírime myšlienku, že cestovný ruch je o ľuďoch a pre ľudí a jeho rozvoj napomôže tvorbe pracovných miest!

#### ČO ROBÍME?

- Realizujeme marketingu a propagácie destinácie Bratislavský región doma a v zahraničí
- Podporujeme tvorbu produktov a služieb v cestovného ruchu, Podporujeme budovanie turistickej infraštruktúry
- Vydávame brožúry, mapy a propagačné materiály o destinácii Bratislavský región
- Organizujeme podujatia v regióne
- Poskytujeme konzultačné a poradenské služby v oblasti destinačného manažmentu
- Sieťujeme podnikateľov v cestovnom ruchu v Bratislavskom regióne

11 **SLOVAK MATCHMAKING FAIR 2015** 12 **SLOVAK MATCHMAKING FAIR 2015** 

#### LIST OF PARTICIPANTS Slovakia

## LIST OF PARTICIPANTS Foreign Subjects

Langfang Longmaohua Construction Investment Co., Ltd.

Baoding Shunping County Longchang Plastics Co., Ltd. Baoding Junwei food Manufacturing Co., Ltd.

Shandong Zibo BoMei Car Sales Service Limited

Zväz čínskych podnikateľov na Slovensku (ZCP)

Hebei Jimon Pharmaceutical Group Co., Ltd. Hebei Wanfa Garments & Textiles Group Corp., Ltd.

CEE Investment &Trade Limited

CCPIT Beijing

Nottingham International Trade Tianjin

Baoding Zhenhua Martial Arts School

180

181

182 183

184

186 187

188

190

						Baoding ZhengJiu Import Export Trade Co.	191
						Baoding New Lotus College	192
						Baoding Electric Power Transformer Factory	193
						International China Investment Forum (ICIF)	194
						Beijing Partner Parking Investment Limited	195
				AUSTRIA		China National Automotive Industry International Corporation	196
				PLANSEE SE	129	, , , , , , , , , , , , , , , , , , ,	197
						Tongshan Nature Stone Industry Co., Ltd.	
				Electroplast GmbH	130	China Huaxing Group Ltd.	198
SLOVAKIA				MTT – Maschinery Technology Trading, GmbH	131	ITALY	
a–develop, s.r.o.	15 H	HTMAS, s.r.o.	72	ICUnet. AG	132	Prinz Membran Gomma S.r.l. Unipersonale	199
Italianskonsulting, s.r.o.	16 R	totobalance s.r.o.	73	Schmachtl GmbH	133	UNIONCoopFidi	200
Technický skúšobný ústav Piešťany, š. p.	17 Ex	xpress Group, a.s.	74	NEXTSENSE GmbH	134	SSM SRL	201
SL SLOVAKIA, a.s.	18 Ž(	OS Vrútky a.s.	75	Merlin Technology GmbH	135	REPUBLIC OF KOREA	
Kovytec, s.r.o.		Abel Plus, s.r.o.	76	ATP Wien Planungs GmbH	136	KOTRA	202
MERCHANT, s.r.o.		Creative Expert CS, s.r.o.	77	Next Generation Recyclingmachinen GmbH	137	MACEDONIA	202
SPC International, s.r.o.		•	78	VNT Automotive GmbH	138	BERIN International GMBH	203
•		Trust, s.r.o.	79		139		203
SARIO		NHP Hydraulika		AVL List GmbH		MALTA	
Gebrüder Weiss, s.r.o.		ransmisie Engineering, a.s.	80	FerRobotics Compliant Robot Technology GmbH	140	Byzzpro, Ltd.	204
MATADOR Industries, a.s.		lail Cargo Operator – CSKD	81	HIRSCH Maschinenbau GmbH	141	NIGERIA	
BALANCED HR, s.r.o		hermo/Solar Ziar, s.r.o.	82	Krauseco Werkzeugmaschinen GmbH	142	Provast Nig. Ltd.	205
Topaz Lgp, s.r.o.	26 N	Notosam, a.s.	83	Plasmo Industrietechnik GmbH	143	Marine Dredging & Hydro Allied Services Ltd.	206
IHCC, s.r.o.	27 V	rukov Extra, a.s.	84	ROBUST Plastics GmbH	144	Mena Philips International Ltd.	207
ADRIAN GROUP, s.r.o.	28 C	HECKus Media Group	85	BELARUS		Nadis Industry Ltd.	208
TIREX, s.r.o.		adrová a vyraďovacia spoločnosť, a.s.	86	RUE BELTAMOZHSERVICE	145	Sc Enterprise Nigeria	209
SEALSEC, s.r.o.	,	kolumi, s.r.o.	87	Bremino Group, Llc.	146	Kape Publishers Ltd.	210
			88	BELGIUM	140	·	
Kroslak, s.r.o.	3. /t	dvokátska kancelária Squire Patton Boggs, s.r.o.			147	Scj Nigeria Limited	211
ALCAST, a.s.		Aicromill SK	89	East Japan Railway Company, Brussels Branch	147	Honorary Consul Slovak Republic – Nigeria	212
LEYARD EUROPE, s.r.o.		lovofruct SK, s.r.o.	90	Eurochambres/eu-Indonesia Business Network	148	PHILIPPINES	
CRT – ELECTRONIC, s.r.o.		RFIFOX, a.s.	91	CZECH REPUBLIC		EU–Philippines Business Network	213
FinalCast	35 G	GEFCO Slovakia, s.r.o.	92	Marubeni Corporation	149	POLAND	
Testbirds, s.r.o.	36 N	MARKETIN CEE, s.r.o.	93	SwissCEE Agency, s.r.o.	150	Industrial & Commercial Bank of China (Europe) S.A. Poland branch	214
Eusahub, s.r.o.	37 E	LCOM, s.r.o.	94	Gumotex, a.s.	151	Hirschvogel Components Poland Sp. Z o.o.	215
ABB, s.r.o.		Centrum B, s.r.o.	95	Respilon Group, s.r.o.	152	ROMANIA	
Anritsu Solutions SK, s.r.o.		mao Electric, s.r.o.	96	MBtech Bohemia, s.r.o.	153	Makita EU, s.r.l.	216
			97	Snoeks Automotive CZ	154	RUSSIAN FEDERATION	210
Verejné prístavy, a.s.		lána Invest, s.r.o.					
ZTE Czech s.r.o., OZ		(FŠ-DELTA, s.r.o.	98	SmarTech Solution, s.r.o.	155	PRESTO-RUS	217
Photoneo, s.r.o.		lektroplast, v.d.	99	TRYON, s.r.o.	156	Integral, Llc.	218
Pyronova, s.r.o.	43 O	Optimetall, s.r.o.	100	FINLAND		Achitecturniy Center	219
TMF Services Slovakia, s.r.o.	44 EI	BRD	101	Halton Oy	157	Chamber of Commerce	220
DEVEHO Consulting, s.r.o.	45 ZI	lieváreň Trnava, s.r.o.	102	VTT Technical Research Centre of Finland, Ltd.	158	Podnik silničních automobilů, s.r.o.	221
IPEC Group	46 K	ON – RAD, s.r.o.	103	GEORGIA		Ruská mechanika, a.s.	222
Československá obchodná banka, a.s.		lovanka Investment, s.r.o.	104	GB GROUP Ltd.	159	REMZ, s.r.o.	223
MEGA MAX MEDIA, s.r.o.		ÜV SÜD Slovakia, s.r.o.	105	GREECE		Centrum soudobého vývoje Modul, s.r.o.	224
K CERO INVEST		TM Slovakia, s.r.o.	106	ELIKON TRANSPORT LOGISTICS	160		225
					100	Verhnevolgskaya proizvodstvennaya set	225
I. TRAN		tera Slovakia	107	HONG KONG		SINGAPORE	
International Investment Bank		ÝVOJ Martin, a.s.	108	PMCB (GROUP) LTD.	161	Material Industry International Ltd.	226
DATATHERM, s.r.o.	52 P	PI Adhesive Products (C.E.), s.r.o.	109	ELITE MORTGAGE Co., Ltd	162	SLOVENIA	
ALDAN	53 K	(–Kart, s.r.o.	110	HUNGARY		LANCom, d.o.o.	227
AERO – IMPEX, s.r.o.	54 W	Vesconi, s.r.o.	111	MNKH Cls.	163	MEGA M, d.o.o.	228
JEF Audio	55 K	UEHNE + NAGEL. s.r.o.	112	CHINA		MIEL Elektronika, d.o.o.	229
Port Service Bratislava, s.r.o.	56 R	Resco	113	Hubei Hankou Jingwu Agriculture Group	164	SPAIN	
EXIMBANKA SR		MIKOV Skalica, s.r.o.	114	Hubei Liwo Tea Technology Co., Ltd	165	RCB S L	230
VISIBILITY, s.r.o.		OKO	115		166	Himoinsa S.I.	231
				HuBei WanChun Biotechnology Co., Ltd			231
GEODIS Calberson Slovensko, s.r.o.		C. S. Trade & Investment	116	Hubei Jingchun Biotech Co., Ltd.	167	THAILLAND	
Association For the Use of Renewable & Alternative Sources		Ieuman Aluminium Fliesspresswerk Slovakia, s.r.o.	117	Hubei Tianhong Environmental Engineering Co., Ltd.	168	European Association for Business & Commerce	232
SALESIANER MIETTEX, s.r.o.	61 Fi	ilter Technik Slovakia, s.r.o.	118	Hubei Jiaye Petroleum Machinery Co., Ltd.	169	UKRAINE	
Stavcentrum–Spiš, s.r.o.	62 V	ision Corporation, Ltd.	119	Hunan Hong Yuan High Pressure Valve Co., Ltd.	170	Honorary Consulate of Slovak Republic in Odessa	233
SYNERGIE Slovakia, s.r.o.	63 ZI	lievareň presných odliatkov, s.r.o.	120	Tianjin Jewel Science & Technology Development Co., Ltd.	171	Black Sea Business League	234
ST. NICOLAUS – trade, a.s.	64 V	rinárske závody Topoľčianky, s.r.o.	121	Guangzhou Wedy Technology Equipment Co., Ltd.	172	MIS	235
Profesia, s.r.o.		pt Slovakia, s.r.o.	122	Hubei Province Houshengxiang Tea Joint Stock Co., Ltd.	173	Association of Ukraine–EU Business Cooperation Assistance	236
CARSEN – Transfer Service		OKERTRIKE, s.r.o.	123	Langfang D.K. Investment Co., Ltd.	174	OJSC Proskuriv	237
•	,		124	Corvinic International Investment Management Co., Ltd.	175	Industrial Park International	238
Triplus SK, s.r.o.		lovakotourist, s.r.o.					238
DKI PLAST, s.r.o.		Commerzbank AG	125	TNPL Environmental Engineering Co., Ltd.	176	USA	
Gnotec Cadca, s.r.o.		ColosseoEAS, a.s.	126	China Communications Construction Company	177	International Impulse Inc.	239
YAMAGATA (SLOVAKIA), s.r.o.	70 V	ýskumný ústav chemických vlákien, a.s.	127	Hebei Jingxin Chemical Group Co., Ltd	178	UZBEKISTAN	
TransContainer – Slovakia, a.s.	71 A	andrea Klimko Architects	128	Zhongjie Hi–Tech Zone	179	Higher School of Business	240

SLOVAK MATCHMAKING FAIR 2015 14 SLOVAK MATCHMAKING FAIR 2015

# a-develop, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Ivanska cesta 10 82104

TYPE AREAS OF ACTIVITY SIZE

Company other 1–20

**WEB** 

www.zlievaren-trnava.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Vladimir Losonsky Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

"The main business activities of a-develop, Ltd. include construction development in the field of preparation and implementation of construction projects involving water, sewer and utility lines, houses, offices, multi-functional, housing and civil constructions, mediation and consulting in the field of purchase, sale, and lease of property. Our objective is to provide comprehensive services at a professional level based on high expertise, trust, loyalty, decency and individual approach to each client to satisfy their needs and achieve maximum benefits. Construction development – Preparation and implementation of investment plans starting from the selection of an appropriate location, acquisition of rights to land (ownership or lease), drafting a specific plan and arranging its approval, preparation of design documentation, arranging sources of funding, building permit procedure and coordination of construction works up to commissioning and delivery of the structures to the client. Mediation, Mediation of purchase, sale and lease of property, comprehensive legal service SERVICES consulting -Arranging basic supporting documents for future construction?

Suggesting optimum solution for the given territory's use? Drafting an architectural study of the given zone, design documentation Drafting a detailed architectural study of the area under development? documentation? Representation in the land use procedure and in the building permit procedure? Construction management + project management, commissioning of the structures? Commercial appreciation of the structures – arranging the sale or lease of the property REAL ESTATE ACTIVITIES? Mediation of purchase, sale and lease of property? Comprehensive legal service? Property appraisal? Geodetic services? Arranging all details connected with property assignment? Suggesting optimum use for Creating investment plans? Arranging project financing sources? Property rights property? Creating and modifying land use plans? Land law, changes in land types?? settlement? Consulting"

#### **COOPERATION PROFILE**

15

We are working on 5 huge projects currently, lets speak about new B2B opportunities.

# Italianskonsulting, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Krajná 7, Blok B 82104

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

**WEB** 

www.italianskonsulting.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Giovanni Gentile Owner & Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Italianskonsulting, s.r.o. was established in Slovakia in 2011. The company for several years has offered specialized training in Italian language to Slovak institutions and companies. Over the past five years has developed a close collaboration with an international network, made up of Italian and Slovak entrepreneurs, lawyers, professionals and experts, from different spheres of social life and delivers a full range of consulting services and interpretation and translation services. In cooperation with local institutions, annually organizes entrepreneurial missions to support the internationalization of small and medium—sized Italian companies on the Slovak market. In 2012 has organized the first edition of the festival Italian–Slovak Friendship Days under the patronage of Italian and Slovak institutions, in cooperation with the City of Bratislava and the Bratislava Culture and Information Centre. This international festival is organized every two years and its main goal is to contribute to the intensification and strengthening of cooperation between Italy and Slovakia in social and cultural field, supporting trade, business and economic bilateral activities, promoting cultural exchanges and charity project In 2016 will present the new international project Club Italy Áno.

#### COOPERATION PROFILE

\_

SLOVAK MATCHMAKING FAIR 2015 16 SLOVAK MATCHMAKING FAIR 2015

# Technický skúšobný ústav Piešťany, š. p.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Piešťany Krajinská cesta 2929/9 92101

TYPE AREAS OF ACTIVITY SIZE

Institution other 21–100

WEB

www.tsu.eu

#### **PARTICIPANT DETAILS**

NAME POSITION

Urmat Musaev Head of Sales Department

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Technical Testing Institute Pieštany, is a notified body, which carry out also certification, testing, metrology and inspection body. We have established quality management system certified according to requirements of EN ISO 9001 series of standards. We are on market since 1952 with wide scope of services, which increase your competitiveness.

#### **COOPERATION PROFILE**

We are Notified body (CE marking) which carry out certification of product as well as system of management according to ISO EN 9001. We can also offer testing services, mandate for testing of packagings for transport of dangerous goods (ADR, RID, DGR, IMDG–Code, RTDG), ATP mandate, Transfer agreement relating to the Keymark.

# SL SLOVAKIA, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPSlovenská ĽupčaĽupčianska 5797613

TYPE AREAS OF ACTIVITY SIZE
Company engineering 101–250

**WEB** 

www.essel.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Miroslav Sura Business Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Historic beginnings of the ESSEL trademark go back to 1921, when a small engineering plant was established pusuing simple tool production for agriculture and forestry. In 1960 SL SLOVAKIA, a.s. started the production of hydraulic cranes with variable additional equipment, forest machines and other devices for agricultural and forest vehicles and tractors. In the present day SL SLOVAKIA, a.s. is a manufacturing company focused on the production of hydraulic cranes, recovery systems and cooperation production, which contains welding, material cutting, sawing, drilling, final machining, installation, testing and certification.

The production is located in two manufacturing plants one in Slovenská Ľupča and the second in Zvolen with sufficient capacity for further cooperation. SL SLOVAKIA, a.s. also has a certified quality management system according to STN EN ISO 9001, environmental management system according to STN EN ISO14001 and welding certificate ISO 38–34. We are looking forward to meeting you.

#### **COOPERATION PROFILE**

SL SLOVAKIA, a.s. is currently looking for business partners, who are willing to become distributors of the ESSEL brand in foreign markets. SL SLOVAKIA, a.s. is also looking for new cooperations. We have sufficient capacity for welding, machining and material cutting.

17 SLOVAK MATCHMAKING FAIR 2015 18 SLOVAK MATCHMAKING FAIR 2015

# Kovytec, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPPiešťanyNám. 1 maja 1492101TYPEAREAS OF ACTIVITYSIZE

Company other 1–20

WEB

www.mi-me.it | www.sebec.it

#### **PARTICIPANT DETAILS**

NAME POSITION
Athos Simoni Plant Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Kovytec is a manufacturer of steel/copper components by means of cold metal stamping/ blanking technologies, typically presses, starting from row material like bars or coils and finishing with surface treatment like tin/zinc plating. Thanks to the support of its italian mother companies and to the location in a low cost country, Kovytec is able to combine the italian high quality of final goods with the low cost of its proposal. Our final market are mainly the electric sector and the manufacturers of appliances.

#### COOPERATION PROFILE

Companies interested in our metal parts production.

# MERCHANT, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPŠaľaŠtúrova 844/2192701TYPEAREAS OF ACTIVITYSIZE

Company other 1–20

WEB

www.merchant.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Peter Juhas Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

MERCHANT Ltd. is a Slovak company engaged in a wide range of services including information technology, robotics, industrial automation, communications services and other business activities. The company was founded on 1st of January 2008, when it successfully took over the previous business activities of its founders. Evidence of this is the continuing satisfaction of our customers, regular long—term contracts and expanding chain of clients. Our head office is located in south—western Slovakia, in Town Sala. Our business scope is the whole territory of Slovakia, Czech Republic, Hungary, Germany, France and many other EU countries.

MERCHANT Ltd. is a business company with strong commercial and technical focus. Our team is motivated and equipped with excellent skills and experience in area of high—tech technologies. Our experience ranges from the knowledge and realization related to the design, installation, supervision and management of automation, robotic, information technologies and telecommunication infrastructure. We have strong experience with products from market leading companies such as ABB, Fanuc, Motoman, SIEMENS, VIPA, TESLA, SAP, Microsoft and others. We offer complex full "ready to go" solutions, but we could provide our customers with partial subcontractor jobs also. Our services include activities such development, assembly, direct sales, installation, modification and consulting. We offer trainings also. We also provide price offers, bids, investor plans and technical solutions to support your decision making tasks. Our solution is used by many important companies and factories in Slovakia and the EU.

#### **COOPERATION PROFILE**

Software Engineering and Development

19 SLOVAK MATCHMAKING FAIR 2015 20 SLOVAK MATCHMAKING FAIR 2015

# SPC International, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPPiešťanyObchodná 1592101

TYPE AREAS OF ACTIVITY SIZE
Company electrotechnics 21–100

WEB

www.spcint.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Martin Mydlik General Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

The repair, refurbishment and remarketing of electronic equipment in the IT, banking and retail sectors.

#### **COOPERATION PROFILE**

Technological co-operation, partnerships.

## **SARIO**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Trnavská cesta 100 82101

TYPE AREAS OF ACTIVITY SIZE

Institution other 21–100

**WEB** 

www.sario.sk

#### **PARTICIPANT DETAILS**

**NAME**POSITION
Dominika Dubovská
Consultant

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The Slovak Investment and Trade Development Agency (SARIO) is a government–funded allowance organization that works under the supervision of the Ministry of Economy of the Slovak Republic. SARIO's primary objective is to improve the standard of living of Slovak citizens by increasing employment and reducing regional disparities. The mission of the agency is to design and use all kinds of stimuli to increase the influx of foreign investment while promoting Slovak companies in their effort to transform into high–performance subjects successful in the globalized world market. Assist in the process of Slovakia's transformation to the business – technology–innovation – talent center of Europe and to become the preferred partner of companies contemplating investment in Central Europe. Accelerate the achievement of the Slovak economy in a measurable way, contributing to the quantitative and qualitative growth.

The strategic choice of territories and sectorial focus should increase the share of investors, whose production is characterized by high added value. Supporting export activities of Slovak businesses so that this support reflects significant way the indicators of foreign trade of Slovakia.

Strengthening the status of the agency within government to create a competitive investment "business-friendly" environment in Slovakia Promotion of investment projects of domestic and foreign investors and aftercare services Consultations and solutions for state aid and new stimulus funds that would be preferred against the competition's Creation of a database of available real estate and industrial parks Assistance and service to create joint ventures of Slovak and foreign companies (joint ventures) Strengthening trade Focusing on the support of Slovak business flagships and SMEs to promote export Based on the agency's position within the government to focus on the cultivation of environment and to mitigate systemic disadvantages of SMEs companies Put efforts into integration of SMEs into clusters of economic strategy – to improve cooperation with potential partners at the regional level, higher education and research sector Build a network of agencies, ambassadors and representatives for strategic territories

#### **COOPERATION PROFILE**

Attraction and promotion of foreign investment. Support of export activities of Slovak small and medium enterprises, related support and consultancy.

21 SLOVAK MATCHMAKING FAIR 2015 22 SLOVAK MATCHMAKING FAIR 2015

# Gebrüder Weiss, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Senec Dial'nicná cesta 20 90301

TYPE AREAS OF ACTIVITY SIZE
Company other 250+

WEB

www.gw-world.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Markus Jelleschitz Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

With around 6,000 employees, 150 company—owned locations and a turnover of 1.24 billion euros in 2014, Gebrüder Weiss ranks among the leading transport and logistics companies in Europe. In addition to its core business of overland transport, air & Department amp; amp; amp; sea freight and logistics, the company also operates a number of highly specialised industry solutions and subsidiaries under the umbrella of Gebrüder Weiss Holding AG, based in Lauterach (Vorarlberg, Austria). This includes logistics consultancy xlvise, tectraxx (industry specialist for hi—tech businesses), inet—logistics (software solutions for TMS transport management), dicall (telephone service, consulting and telemarketing), Railcargo (railway transport) and the Gebrüder Weiss parcel service GWP, a shareholder in the Austrian company DPD. This bundling of services allows us to respond to customer needs quickly and flexibly. Having implemented a variety of ecological, economic and social initiatives, the family—owned company, which has a history going back 500 years, is considered a pioneer in terms of sustainable business today.

#### COOPERATION PROFILE

the need of transport – and logistics solutions – range we can offer covers following parts of your supplychain: inbound transports warehousing and value added services in the warhouse cross – docking and value added services in the cross – dock outbound transports (national and international distribution – groupage, FTL/LTL) overseas transports (air/sea/multimodal) customs clearance activities secured transports

# **MATADOR Industries, a.s.**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPDubnica nad VáhomTovárenská 101841

TYPE AREAS OF ACTIVITY SIZE
Company automotive 250+

**WEB** 

www.matador-group.eu

#### **PARTICIPANT DETAILS**

NAME POSITION
Mário Chudý Sales Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

We provide complex solutions of high quality in three specific fields: general mechanical engineering, industrial automation, and production of dies for the automotive industry, as well as other industries. Our qualified experts and certified engineers, together with a team of innovation designers and design engineers, fulfil even the most complicated requirements of the customers, from development and production up to direct implementation into industrial operation. Our modern machine fleet, including accurate machines of high quality, such as horizontal turning machines (with ranges up to 6000 mm, ? 720 mm), vertical turning machines (with ranges ? 2860 mm, CNC lathe? 2000 mm), drilling and milling machines (with dimensions of 8000 x 2500 x 800 mm), MIG, MAG and TIG welding, together with highly qualified personnel, make the division of general mechanical engineering the right choice for your projects and ideas. Quality control by the best 3D measuring instruments is an integral part of the production process. As the system integrator of recognized German company KUKA Robotics, we offer knowledge and experience with application in the field of mechanical engineering manufacturing, design and integration of KUKA robots into the entire process of industrial automation. The division of die manufacturing for the automotive industry has experience proven by time and professional knowledge of the entire production process – from design, structure, production up to implementation of the tools into mass production. Our task does not finish with the supply of a final product; it is just the beginning of a road to provide our customers the best care. MATADOR Industries, a.s. is a member of the MATADOR Group.

#### **COOPERATION PROFILE**

Matador Industries is currently looking for a strategic partnership, for potential future cooperation in the form of a Joint Venture in General Engineering. The benefits of potential Joint Venture derives from: Enhancement of the mutual production capabilities; Economies of Scale; Diversification of Product Portfolio; Diversification of Customer Portfolio.

23 SLOVAK MATCHMAKING FAIR 2015 24 SLOVAK MATCHMAKING FAIR 2015

# BALANCED HR, s.r.o

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Apollo Business Center I, Turčianska 1/A 82109

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.balanced-hr.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Anton Špaček Managing Partner

#### ORGANISATION DETAILS

#### COMPANY PROFILE

BALANCED HR s.r.o. is a personnel–consultancy company based on market knowledge and many years of international experience in the areas of search and selection of candidates for a wide range of industries (automotive, mechanical engineering, electrical engineering, food processing, ...), energetics, trade, logistics, finance, IT and telecommunications.

#### **COOPERATION PROFILE**

Full range human resources support and consultancy services. Cross border solutions Start–ups, brown/green field investment projects assistance

# Topaz Lgp, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPPiešťanyPriemyselná 292101TYPEAREAS OF ACTIVITYSIZE

Company automotive 101–250

**WEB** 

www.topaz.co.kr

#### **PARTICIPANT DETAILS**

NAME POSITION

Lim Myeong Jun Logistic Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Topaz Lgp manufactures and supplies laser engraved light guide plates together with diffuser plates and also support for LED bars. It provides its products for LCD televisions, 3D televisions and monitors.

#### **COOPERATION PROFILE**

Acrylic sheet (PS, PMMA) manufacturer company and TV manufacturing company as a new customers.

25 SLOVAK MATCHMAKING FAIR 2015 26 SLOVAK MATCHMAKING FAIR 2015

# IHCC, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Ševčenkova 34 85101

TYPE AREAS OF ACTIVITY SIZE

other

1-20

Company

**WEB** 

www.ihcc.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Pascal Ergo CEO

ORGANISATION DETAILS

#### **COMPANY PROFILE**

Real Estate

#### **COOPERATION PROFILE**

–IT, energy, electrotechnics, engineering, chemistry and other.

# ADRIAN GROUP, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Banská Bystrica Lazovná 53 97401

TYPE AREAS OF ACTIVITY SIZE

energy

1-20

**WEB** 

Company

www.adriangroup.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Viktória Vranská CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

ADRIAN GROUP s.r.o. produces energy–efficient gas heating systems for large volume premises (industrial buildings, warehouses, maintenance halls, depots, logistics and car parks, exhibition centres, agricultural objects, etc.). They are based on infrared radiant and air heating and provide comfort and desired temperature regimes with optimal economies.

ADRIAN® heating systems include: ogas infrared heaters; ohot–air gas fired units; ohot–air water units; odevices for destratification; oheating in agricultural objects; odevices for regulation and control of heating operation. Modernization of heating based on ADRIAN® system means: odirect savings on gas consumption at least 30%; ototal economies on heating costs in comparison with the traditional systems up to 80% in season; oinvestment costs return per 1–2 heating seasons; ocomfort and simplicity; oguaranteed temperature regimes. The company provides customers with: oconsultations regarding to the type of heating systems; ocomplex calculations for chosen solution; oproject design assistance; opossibilities of financing; ocustomer service through the network of partners. Besides the neccessary national certification for all markets, the product has the certificate ISO 9001:2008 and European Certificate?E.

#### **COOPERATION PROFILE**

the field of energetics, especially Industrial heating.

27 SLOVAK MATCHMAKING FAIR 2015 28 SLOVAK MATCHMAKING FAIR 2015

# TIREX, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Nobelova 9/A 83003

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB

www.tirex.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Tomas Suhanyi Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Transport, freight forwarding, logistics, custom services, all–risk insurance and others.

#### **COOPERATION PROFILE**

partner in every area of activity interested in cooperation regarding transports from/to all countries of Southern, Northern, Western and Eastern Europe, additionally Caucasus, Balkans, central Asia.

# SEALSEC, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPMariankaKarpatská 12590033TYPEAREAS OF ACTIVITYSIZE

Company other 1–20

WEB

www.sealsec.eu

#### PARTICIPANT DETAILS

**NAME**POSITION
Matúš Kopačka
Sales Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Security seals development, production and sales.

#### **COOPERATION PROFILE**

We are looking for abroad partners to offer them our products, production capacities and possible cooperation in development of new security seals.

29 SLOVAK MATCHMAKING FAIR 2015 30 SLOVAK MATCHMAKING FAIR 2015

# Kroslak, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPNitrianska BlatnicaNitrianska Blatnica 595605

TYPE AREAS OF ACTIVITY SIZE
Company other 101–250

**WEB** 

www.kroslak.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Samuel Kroslak Executive

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The Kroslak company was established in 1991 and is still owned by the Kroslak family. Today, the company employs 150 people in upholstery and 50 people in its metalworks division, and all its products are exported to Western Europe. The upholstery division's current capacity is 1500 units per week, and the entire company's annual revenue is €12 million. Our clients are wholesalers, traders, retailers and designers to whom quality and prompt delivery are a priority.

#### **COOPERATION PROFILE**

We look for a new sale channels or suppliers of material. We also have some land development activities, for which we'd welcome a partner.

# ALCAST, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Snina Rybnická 2709 06901

TYPE AREAS OF ACTIVITY SIZE

TYPE AREAS OF ACTIVITY SIZE
Company engineering 101–250

**WEB** 

www.alcast.sk

#### **PARTICIPANT DETAILS**

**NAME**Ivan Lukša

POSITION
Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Alcast a.s. being established in 1998, is the firm focusing its activities on accurate pressure die–casting of products of aluminium alloys for automotive, electrotechnical and gas industry. Towards the end of 2002 the company went through a certification process, and on 13th February 2003 Alcast was given the Quality Management Certificate ISO 9001:2000.

Alcast is today one of the big foundries on the Slovak territory possessing a perspective for a further growth, both on technology improvement and on the capacity increase. Alcast has its own toolroom, aimed at production, sale and repairs of pressure casting moulds for aluminium casts, moulds for injection—casting of plastics, as well as shearing tools and spare parts for foundries.

Besides that the toolroom realises also machining and heat processing of metals—annealing, tempering, hardening and oxidization. There are vacant land spots inside the firm area in size of about 1 hectare suitable for enlargement of production capacities.

#### **COOPERATION PROFILE**

We apreciate you will take into consideration our company as prospected partner in business tenders for aluminium casts suppliers within the region of Central and East Europe.

SLOVAK MATCHMAKING FAIR 2015 32 SLOVAK MATCHMAKING FAIR 2015

# LEYARD EUROPE, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPPrešovJána Pavla II. 108001

TYPE AREAS OF ACTIVITY SIZE
Company electrotechnics 21–100

**WEB** 

www.leyardeurope.eu

#### **PARTICIPANT DETAILS**

NAME POSITION

Jozef Dušenka CEO

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Leyard Europe is the branch of Leyard Shenzhen Opto-Electronic Company Ltd, located in Prešov, Slovakia. Since its creation, more than 2 years ago, Leyard Europe multiplied the activity of Leyard all over Europe, Middle East and CIS countries, through numeral successful projects (equipment of stadiums, malls, luxury brand boutiques, TV stations). Leyard Opto-Electronic Company Ltd. is a LED display manufacturer based in China. Among the world leaders, it is specialized since 1995 in the design, manufacturing, and distribution of a full range of LED display products. Some of its more popular LED products include indoor, outdoor, rental, and creative LED displays, and they are used for a wide variety of indoor and outdoor applications such as sports, advertisement, concerts, in stadiums, exhibitions, shopping malls, and a multitude of other events.

Needs for reliable products, customized solutions, special requirements are matters faced by Leyard Europe every

Needs for reliable products, customized solutions, special requirements are matters faced by Leyard Europe every day. This is why its goal is to accompany its partners through the complexity of their projects, providing supplies and services, from design to technical realization of solutions using Leyard LED screens, indoor or outdoor.

#### **COOPERATION PROFILE**

- R&D
- suppliers
- distributorspartners
- other companies related with our core business

# CRT - ELECTRONIC, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPOravská Lesná108002957TYPEAREAS OF ACTIVITYSIZE

Company electrotechnics 101–250

**WEB** 

www.crt.sk

#### **PARTICIPANT DETAILS**

**NAME**Pavol Sabela

Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Services:

- PCB's production
- PCB's assembling (PCBA's)
- IC programming
- PCBA's testing
- PCBA's potting
- PCBA's washing
- Laser engraving, labeling
- Product final assembling, housing and packaging (turnkey solution)

Holders of following certifications: ISO/TS 16949, ISO 9001, ISO 14001, OHSAS 18001

#### Služby:

- Výrobu dosiek plošných spojov
- · Osadzovanie dosiek plošných spojov
- Programovanie integrovaných obvodov, testovanie
- Gravírovanie laserom
- Zalievanie DPS
- Pranie DPS
- Finalizácia riadiacich jednotiek | produktov vrátanie krytov, balenia (pripravené pre veľkoobchod alebo maloobchod, resp. ďalšiu montáž)

Sme držiteľ nasledujúcich certifikátov: ISO/TS 16949, ISO 9001, ISO 14001, OHSAS 18001

#### **COOPERATION PROFILE**

We are interesting in PCBA's production for OEM manufacturers.

Máme záujem o spoluprácu týkajúcu sa výroby osadených DPS s firmou, ktorá je výrobcom elektrotechnických zariadení.

SLOVAK MATCHMAKING FAIR 2015 34 SLOVAK MATCHMAKING FAIR 2015

# **FinalCast**

**ORGANISATION** 

**STATE** 

Slovakia

CITYSTREETZIPŽiar nad HronomPriemyselná 1296563

TYPE AREAS OF ACTIVITY SIZE
Company other 101–250

WEB

www.finalcast.sk

PARTICIPANT DETAILS

NAME POSITION

Eva Hulova Marketing Manager

ORGANISATION DETAILS

COMPANY PROFILE

Aluminium foundry. Production of aluminium castings using a method of gravity die and low pressure die. 99,5% of production is exporting.

**COOPERATION PROFILE** 

Demand for aluminium castings offer of foundry tools and equipment.

# Testbirds, s.r.o.

**ORGANISATION** 

**STATE** 

Slovakia

CITYSTREETZIPBratislavaMliekarenská 882109TYPEAREAS OF ACTIVITYSIZE

Company other 1–20

WEB

www.testbirds.sk

PARTICIPANT DETAILS

NAME POSITION

Michal Matúš CM

ORGANISATION DETAILS

**COMPANY PROFILE** 

Testing software – functional, user experience and customer experience.

**COOPERATION PROFILE** 

Best cooperation is there where it creates value.

SLOVAK MATCHMAKING FAIR 2015 36 SLOVAK MATCHMAKING FAIR 2015

# Eusahub, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Palkovicova 9 82108

TYPE AREAS OF ACTIVITY SIZE

other

1-20

Company

**WEB** 

www.eusahub.com

#### PARTICIPANT DETAILS

NAME POSITION

Jan Janek CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Eusahub focuses on transparent and highly efficient distribution of products from our partners across European Union. Our team of experts serves our partners with excellent knowledge in sales, procurement and supply chain management.

#### **COOPERATION PROFILE**

Producer from Asia who wants to enter EU market at lowest possible cost.

# ABB, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Tuhovska 29 83106

TYPE AREAS OF ACTIVITY SIZE

electrotechnics

101-250

WEB

www.abb.sk

Company

#### PARTICIPANT DETAILS

NAME POSITION

Marcel van der Hoek CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

transmission and distribution of electricity, management of energy networks, production process automation, electrical drives, wiring and system building technologies

#### COOPERATION PROFILE

cooperation

SLOVAK MATCHMAKING FAIR 2015 38 SLOVAK MATCHMAKING FAIR 2015

# Anritsu Solutions SK, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Zelezniciarska 13 81104

TYPE AREAS OF ACTIVITY SIZE
Company ICT 21–100

**WEB** 

www.anritsu.com/assk

#### **PARTICIPANT DETAILS**

NAME POSITION

Lukas Lesnovsky Sales & Account Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Anritsu Solutions SK, s.r.o. (ASSK) – the biggest engineering centre of Anritsu EMEA located in Bratislava, Slovakia has been established in 1998 and today employs more than 80 software engineers. ASSK is a well established software development outsourcing and IT Consultancy company with sound international references. ASSK as a company is open, flexible and focused on common success to its customers. Since 1998 the company has implemented a wide range of projects and currently focuses on following domains: Telecommunications: – Both active and passive monitoring solutions – Signalling protocols analysis and development – Setup, interoperabilty and conformance tests of network elements – Implementation consultancy – Support and maintenance of MasterClaw installations around the globe – Onsite installation support Mobile Apps / Web: – iOS, Android, Windows Phone – Responsive design – Server solutions Embedded development: – Measurement and monitoring instruments – Data collection – Wireless communication elements, modems – Voice recording and processing – Infotainment solutions – Household and bodycare appliances Testing & Consulting: – Telecom consulting – Penetration testing and security audits of Web and Mobile Apps – Software testing as a service (manual / automated) Based on 17 years of experience, ASSK is able to support the whole lifecycle of software project – starting from definition and understanding of requirements, through the actual development, followed by quality assurance services and support of running installations.

#### **COOPERATION PROFILE**

OFFER: Custom software development services

# Verejné prístavy, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Prístavná 10 82109

TYPE AREAS OF ACTIVITY SIZE

Company other 21–100

**WEB** 

www.vpas.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Slavomír Kollár Head of Development & Project Management

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Verejné prístavy, a.s. (Public Ports, a joint–stock company) was established on 21 January 2008 on the basis of Act No. 500/2007 Coll. amending Act No. 338/2000 Coll. on Inland Navigation. The company's founder is the Slovak Republic as represented by the Ministry of Transport, Construction and Regional Development of the Slovak Republic.

The company was established to optimise the commercial operation of state assets and to increase the effective and efficient use of transport infrastructure in public ports in the interests of developing domestic and international waterborne transport.

Verejné prístavy, a.s. is charged with the following business activities:

- ensuring the readiness and securing construction work at the public ports in Slovakia while developing long-term and short-term concepts for their development
- assuring operation, maintenance and repairs as well as all records of facilities, structures and installations inside the public ports
- leasing land inside the public ports and other related activities immediately associated with the disposal of the assets inside the public ports
- collecting payments for the use of the public ports
- establishing the conditions for the development of multi-modal transport, including handing of multi-modal cargo units

Verejné prístavy, a. s. is authorised to collect payments for the use of the public ports pursuant to Section 5 (14) and Section 6 of the Inland Navigation Act. The amount of such payment is defined and collected on the basis of the Schedule of Fees approved by the Ministry."

#### **COOPERATION PROFILE**

– public ports – international waterborne transport – leasing land inside the public ports and other related activities immediately associated with the disposal of the assets inside the public ports

SLOVAK MATCHMAKING FAIR 2015 40 SLOVAK MATCHMAKING FAIR 2015

# ZTE Czech s.r.o., OZ

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Prievozská 4/b 82109

TYPE AREAS OF ACTIVITY SIZE
Company infrastructure 250+

WEB

www.zte.com.cn

#### **PARTICIPANT DETAILS**

NAME POSITION
Luboslav Stora Sales Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

TE Corporation is a globally–leading provider of telecommunications equipment and network solutions. With operations in 160 countries, the company is a leader in technology innovation, delivering superior products and business solutions to clients all over the world. Founded in 1985, ZTE is listed on both the Hong Kong and Shenzhen Stock Exchanges and is China's largest listed telecoms equipment company.

Offering the industry's most comprehensive product range and end-to-end solutions, ZTE delivers cutting-edge technology to telecommunications clients in wireless, access & bearer, value-added services, terminals, managed network services, and ICT solutions for enterprises and government agencies The company's expertise and flexibility in these areas enables telecommunications operators and enterprises globally to achieve business objectives and attain increased competitiveness.

ZTE's technology is deployed by leading international operators and Fortune–500 enterprises globally. The company is the world's fourth–largest handset maker, offering stylish and intelligent devices for consumers around the world.

#### **COOPERATION PROFILE**

Cooperation in IT/Telecom field.

# Photoneo, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITY STREET ZIP
Bratislava Jamnického 3 84105

TYPE AREAS OF ACTIVITY SIZE

automotive

1-20

WEB

Company

www.photoneo.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Branislav Puliš Business Development Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Photoneo is a machine vision startup based in Slovakia with a team of visionaries and talented engineers. With our patented technology of advanced 3D vision cameras, we are setting the new benchmark of smart vision systems. We are cooperating with leading industrial suppliers to deliver outstanding sensoric performance to drive the future autonomous systems ranging from collaborative robots, drones, self–driving vehicles to unbeatable face–recognition and enhancing human vision in augmented reality applications.

Our products are: 3D scanners for industry segment, industry 3D applications such as bin picking. Combination of industrial robot and our vision system opens new dimensions for flexible work tasks such as object grabbing, bin picking, collaborative tasks performance etc.

#### **COOPERATION PROFILE**

We are looking for distributor of our hardware – 3D scanners. We are also interested in cooperation with automation companies. We are ready to implement our bin picking solution.

41 SLOVAK MATCHMAKING FAIR 2015 42 SLOVAK MATCHMAKING FAIR 2015

# Pyronova, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPŠamorínStrelecká 193101

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.pyronova.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Pavol Pongrácz General Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

PYRONOVA was established in 1992 as a professional company specializing in fire protection. The company aims at effectively designing and realizing the fire protection of objects, buildings and the life and health of persons, while paying attention to specific user's requirements and possible risk factors, maintaining high demands on quality. PYRONOVA currently belongs among leaders on the Slovak and Romanian markets in designing and implementing fire protection systems.

PYRONOVA's fundamental philosophy is to provide its' clients with complex solutions in the field of fire protection, e.g. preparing project documentation, delivery, implementation, maintenance and subsequent warranty and post—warranty service of the fire protection equipment. An important element of high quality provision is continuous and objective supervision of the provided products and services. On the basis of the long—term experience of our professional teams, we provide design, realization, service and business activities in the area of fire protection of buildings and technological facilities.

#### **COOPERATION PROFILE**

\_

# TMF Services Slovakia, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Dvorakovo nabrezie 4 81102

TYPE AREAS OF ACTIVITY SIZE

other

21-100

WEB

Company

www.tmf-group.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Jan Seliga Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

TMF Group helps global companies expand and invest seamlessly across international borders. Its expert accountants and legal, HR and payroll professionals are located around the world, helping clients to operate their corporate structures, finance vehicles and investments in different locations. With operations in more than 80 countries providing global business services, TMF Group is the global expert that understands local needs.

#### **COOPERATION PROFILE**

TMF Group helps global companies expand and invest seamlessly across international borders. Its expert accountants and legal, HR and payroll professionals are located around the world, helping clients to operate their corporate structures, finance vehicles and investments in different locations.

43 SLOVAK MATCHMAKING FAIR 2015 44 SLOVAK MATCHMAKING FAIR 2015

# **DEVEHO Consulting, s.r.o.**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaMostova 281102TYPEAREAS OF ACTIVITYSIZE

ICT

1-20

**WEB** 

Company

www.deveho.com

#### **PARTICIPANT DETAILS**

NAME POSITION
Martin Zuzak Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

DEVEHO consulting is an international business partner of SAGE, focused on multinational software implementation Sage X3, Sage's flagship ERP product for medium–sized companies.

#### **COOPERATION PROFILE**

We focus on multinational software implementation Sage X3, Sage's flagship ERP product for medium–sized

# **IPEC Group**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Roľnícka 116 83107

TYPE AREAS OF ACTIVITY SIZE

engineering

21-100

WEB

Company

www.ipec-group.com

#### **PARTICIPANT DETAILS**

**NAME**Slavomíra Lenhardtová
Project Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The developer IPEC Group, since its founding in 1993, has focused on the acquisition and development of land for commercial, logistics and industrial projects. Continuous improvement in quality in all areas of services, the application know—how with advanced technologies, a professional and flexibly evolving team have led to the group's exceptional progress in both the domestic and international context. Major international projects are under way in Austria, the Czech Republic, Ukraine and Romania.

IPEC Group is presently the dominant provider in the fields of consulting, land purchase, architecture/ design, project management and development. Over the course of its 18 year history, IPEC Group has realised capital projects totalling € 250 million. The rent models of industrial buildings are one of the most successful segments of its business. IPEC Group is distinguished by its development and project realisation for major foreign companies in Slovakia (Mercedes benz, Shell, Coca−cola, DHL, Ford, Kia, Gabor, Billa, Tesco, Prologis and many others).

#### **COOPERATION PROFILE**

Current projects: European China Centre The D1 Park area will be home to the European China Centre, from where European branches of renowned Chinese companies will coordinate their European activities, including searching for new business and investment opportunities. IPEC Group is involved in searching for, mediating and coordinating business relations between Chinese and European or Slovak companies.

D1 Castello Factory Stores On an area of 10 hectares a factory stores concept is taking shape, in the traditional Italian style and it opens up new possibilities for shopping, leisure and entertainment. Here you will find Italian brands at attractive prices, together with restaurants, cafés, children's play areas and relaxation zones, convenient opening hours: 12 hours a day, 7 days a week with free parking.

45 SLOVAK MATCHMAKING FAIR 2015 46 SLOVAK MATCHMAKING FAIR 2015

# Československá obchodná banka, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Michalská 18 81563

TYPE AREAS OF ACTIVITY SIZE

Company engineering 250+

WEB

www.csob.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Katarína Lišková Director Trade Finance

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Československá obchodná banka (ČSOB) is one of the strongest and most important financial houses on the Slovak market. ČSOB is a universal bank and a member of the strong financial group in Slovakia, which offers clients a unique range of Professional financial and insurance services – ČSOB Financial Group.

Due to its long-time experience, strong market position and tradition, ČSOB is a reliable partner for many Slovak as well as foreign companies not just in international trade. Service for corporate clients is based on individual, personal approach and partnership.

#### **COOPERATION PROFILE**

Companies involved in international trade where CSOB may bacame their long-term partner.

# MEGA MAX MEDIA, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Ševčenkova 34 85101

TYPE AREAS OF ACTIVITY SIZE

other

1-20

**WEB** 

Company

www.duckv.tv

#### **PARTICIPANT DETAILS**

NAME POSITION

Pavol Miller Executive Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Production and distribution of ducktv – children's TV channel for children betwee 6 and 36 months of age.

#### **COOPERATION PROFILE**

China market, media market, merchandise.

47 SLOVAK MATCHMAKING FAIR 2015 48 SLOVAK MATCHMAKING FAIR 2015

## K CERO INVEST

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPNitraŠtefánikova 5994901

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.kceroinvest.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Michal Cerulík Head of Marketing & Sales

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

K CERO INVEST has a long-term business relationship with China (since 1995). The company offers more than 50 lucrative properties for Strategic Investors located in Slovakia. K CERO INVEST's portfolio consist of various interesting projects, such as golf resort, hotels, residential projects as well as lands intended for industrial and special utilization, retail chains, community facilities and logistics centers.

Thanks to 100% ownership of all the properties by one natural person, the decision making process can be held fast. Each of the offered properties, buildings, tourist and medical facilities are of the high added value and concerning the negotiations we are very flexible.

#### **COOPERATION PROFILE**

We are looking for strategic investors and partners for our own real estate projects in Slovakia. For more information about our portfolio, please visit www.kceroinvest.com.

## I. TRAN

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPTurzovkaPredmierska 22902354TYPEAREAS OF ACTIVITYSIZE

other

21-100

WEB

Company

www.itran.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Jozef Kyzek Administrator

#### ORGANISATION DETAILS

#### COMPANY PROFILE

I. TRAN, s. r. o. is a textile enterprise. We specialize in thermo wearing, fire resistant wearing. We produced for Army, police force, fire department, sportsmen and a lot of other. Our sortiment is very full – range. We produce caps, gloves, scarfs too. I. TRAN, s. r. o is 95% export company.

#### **COOPERATION PROFILE**

We are looking for customers our produce in countries European Union like – Germany, Serbia, Italy, Austria, Finland, Sweden, Denmark, Norway, Switzerland and a lot of other. States out of Europa, too. We are looking for fair cooperation.

49 SLOVAK MATCHMAKING FAIR 2015 50 SLOVAK MATCHMAKING FAIR 2015

# **International Investment Bank**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Pribinova 4 81109

TYPE AREAS OF ACTIVITY SIZE
Institution other 101–250

WEB

www.iib.int

#### **PARTICIPANT DETAILS**

NAME POSITION
Igor Barát Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

IIB is a multinational financial institution supporting investment, trade and business projects between private companies from its member countries and other partner states. Its European Regional Office is located in Bratislava since April 2015.

#### **COOPERATION PROFILE**

International business project – investment, production, export.

# DATATHERM, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Teplicka nad Váhom Na Rybnik 947/9 01301
TYPE AREAS OF ACTIVITY SIZE

energy

21-100

WEB

Company

www.datatherm.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Radoslav Knazur Sales & Project Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Complex services in biomass technology solutions (EPC contractor). Consultancy, design and execution of turnkey biomass projects, focused on heat, combined heat and electricity generation, production of cold from solid biomass.

#### **COOPERATION PROFILE**

We are looking for prospective investors, partners, sub–contractors in energy sector (District heating plants, Municipalities, Industrial plants) who are interested in biomass technologies and effective technical solutions, focused on combined heat and electricity generation, heat or cold generation from biomass.

51 SLOVAK MATCHMAKING FAIR 2015 52 SLOVAK MATCHMAKING FAIR 2015

# **ALDAN**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPNižnaTomanoczyho 37702743

TYPEAREAS OF ACTIVITYSIZECompanyengineering21–100

**WEB** 

www.aldan.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Jozef Gebura Technolog

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Spoločnosť Alojz Vidiečan–ALDAN bola založená v roku 1992. Naša spoločnosť má sídlo na severe slovenska v obci Nižná. Spoločnosť je certifikovaná podľa normy STN EN ISO 9001:2009. Jedným z prvoradých cieľov našej spoločnosti je dodávať vysoko kvalitné a technicky spoľahlivé výrobky podľa požiadaviek zákazníkov v súlade s platnými normami a predpismi.

Spoločnosť Alojz Vidiečan ALDAN ponúka nasledovný výrobný program:

- presné strojné súčiastky
- lisovacie nástroje vývoj a výroba
- vstrekocie formy vývoj a výroba
- lisovanie na excentrických lisoch
- vstrekovanie plastov
- výroba na CNC sústružníckych centrách malé, stredné a veľké série

#### **COOPERATION PROFILE**

Pre vyrobu foriem, striznych a reznych nastrojov, rozlozenych sad a drobnych velkoseriovych suciastok na sustruznicko-frezovacie automaty.

# AERO - IMPEX, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPŠuranyKomenského 3494201TYPEAREAS OF ACTIVITYSIZECompanyautomotive1–20

**WEB** 

www.aero-impex.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Miroslav Schramko Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We are developing a new generation of light sport aircraft. Luxurious, very comfortable and fast, with a full electronic control. Aerodynamically directed, single-engined, low-wing airplane of classic design with fore-type retractable and fixed landing gear and with two pilot seats next to each other.

Aerodynamic characteristics and performance will make this aircraft suitable for both recreational flight or tourist trips. With a cruising speed about 270 km/h.

#### **COOPERATION PROFILE**

We are looking for sponsors and investors who would help us our projekt, new generation of light sport aircraft, to finish.

53 SLOVAK MATCHMAKING FAIR 2015 54 SLOVAK MATCHMAKING FAIR 2015

# **JEF Audio**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Turnianska 5 85107

TYPE AREAS OF ACTIVITY SIZE

Company other 1–20

WEB

www.jefaudio.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Juraj Fedorco Owner

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Complex organization and technical support of meetings, events, seminars, conferences.

#### **COOPERATION PROFILE**

Complete service to organize your events, business meetings, teambuildings and conferences.

# Port Service Bratislava, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Prístavná 10 82109

TYPE AREAS OF ACTIVITY SIZE

Company other 1–20

**WEB** 

www.psb.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Jana Vnukova Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Port Service Bratislava, Ltd. became the first private company in the port of Bratislava. Our aim is to provide our clients with the best logistics solution for import–export in Slovakia and worldwide as well. The main activity of the company is charging, discharging and storing of goods and raw materials for various industries and agriculture branches. At the present, Port Service Bratislava carries our handling of industrial fertilizers from DUSLO Šaľa chemical plant.

The company's experience was utilized up till now in handling of various materials, minerals, ores, chemical products, cellulose, agricultural raw materials, feeding mixtures for animals, machineries, etc. The Rhine–Main–Danube waterway represents an important transport arteria between the North Sea and the Black Sea, between the North and the South, as well as between the East and the West.

Very favorable geographical position of Bratislava on this waterway offers very good possibilities for development of goods transport to the countries of the Western and Eastern Europe. The company's aim is to create favorable conditions and circumstances for successful importing, exporting and transiting goods in the Port of Bratislava. Please, feel free to contact us in need of transport of any commodity. We are here at Your service.

#### COOPERATION PROFILE

In the means of export and transport of all goods. We are looking for new logistics opportunities.

SLOVAK MATCHMAKING FAIR 2015 56 SLOVAK MATCHMAKING FAIR 2015

### **EXIMBANKA SR**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaGrösslingová 181350

TYPE AREAS OF ACTIVITY SIZE
Institution other 21–100

**WEB** 

www.eximbanka.sk

#### **PARTICIPANT DETAILS**

**NAME**Pavel Mockovčiak

Position

Deputy of CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The Export–Import Bank of the Slovak Republic (EXIMBANKA SR) operates as an export–credit agency. It offers a wide range of products for Slovak companies such as export financing, insurance and guarantees. EXIMBANKA SR performs its activities with the aim to increase the competitiveness of the domestic production and services on the international markets and to promote fair relationship between the Slovak Republic and other countries.

#### COOPERATION PROFILE

The Export–Import Bank of the Slovak Republic (EXIMBANKA SR) operates as an export–credit agency. It offers a wide range of products for Slovak companies such as export financing, insurance and guarantees. EXIMBANKA SR performs its activities with the aim to increase the competitiveness of the domestic production and services on the international markets and to promote fair relationship between the Slovak Republic and other countries.

# VISIBILITY, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Panská 14 81101

TYPE AREAS OF ACTIVITY SIZE

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.visibility.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Juraj Sasko Executive Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

VISIBILITY is a full service digital marketing agency and the biggest SEO agency in Slovakia with branches in Hungary and the Czech Republic. Our more than 40 specialist are dealing with PPC, SEO, Analytics and Web Development.

#### **COOPERATION PROFILE**

We would like to meet all potencial partners from EU (mainly CZ and SK market) which can we help or talk about online marketing.

57 SLOVAK MATCHMAKING FAIR 2015 58 SLOVAK MATCHMAKING FAIR 2015

# GEODIS Calberson Slovensko, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Mlynské Nivy 54 82105

TYPE AREAS OF ACTIVITY SIZE

Company other 21–100

**WEB** 

www.geodis.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Karolína Masárová Sales Representative

#### ORGANISATION DETAILS

#### COMPANY PROFILE

GEODIS Calberson Slovensko s.r.o. is the slovakian subsidiary of the french logistics services provider GEODIS, which is one of the leading players on the logistics market worldwide. Geodis is present in Slovakia since 1997, currently having 4 offices offering complexe logistics services including road freight with own and subcontracted fleet, logistics, sea and air freight, control towers and further added–value services. GEODIS is able to offer to its customers a complexe and full solution for the whole supply chain.

#### **COOPERATION PROFILE**

To our partners we would like to offer our services in terms of logistics and transportation. We are ready to study the needs of our partners and offer solutions for the whole supply chain as well as for specific needs related to road transportation, overseas transportation, external warehousing and value added services.

# Association For the Use of Renewable & Alternative Sources

#### **ORGANISATION**

STATE

Slovakia

CITY STREET ZIP
Bratislava Červeňova 7 81103

TYPE AREAS OF ACTIVITY SIZE
Other energy 1–20

**WEB** 

www.avbaz.sk

#### **PARTICIPANT DETAILS**

**NAME**Filip Urban
President

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

The ASSOCIATION FOR THE USE OF RENEWABLE AND ALTERNATIVE SOURCES has been established to promote the development of technologies using biofuels and support the introduction of new technologies. It is a voluntary, non–political, professional association of individuals and legal entities engaged in promoting technologies using biofuels, and supporting the introduction of new technologies for their industrial use in practice The Association for the use of renewable and alternative energy sources was established in 2005 and is a civic association of legal and physical entities.

It has developed a concept of a sustainable development called ENVIRONMENTAL SECURITY BALANCE – complex solutions of energy, food, water demographic security in forms of creating strategies and policies of green economy development by the means of bottom–up clusterring in practice.

#### **COOPERATION PROFILE**

RESEARCH/DEVELOPMENT Synmethane industry power plants Energy effeciency active houses/buildings
TECHNOLOGY Energy efeciency heating systems Utilization of Waste Heat from Heat Source–Generated Flue Gases
WHR Technology (Waste Heat Recovery) Multifunction idenpendent filling stations nets system Portable Dispensing
Machines (self–service filling stations) AVK series.

SLOVAK MATCHMAKING FAIR 2015 60 SLOVAK MATCHMAKING FAIR 2015

# **SALESIANER MIETTEX, s.r.o.**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Kopcianska 92 85203

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.salesianer.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Sona Lejtrichova Key Account Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

SALESIANER MIETTEX stands for progress in textile management. Since 1916. Founded in 1916 as a family enterprise and still under family ownership – a strong foundation for reliable textile rental solutions. The core business of our company is the comprehensive provision of rented textiles for hotels and restaurants, workwear for industry, trade and commerce, and textile supply for the health services sector. On top of this, we offer cleanroom textiles, washroom hygiene, and dust control mats and graphic mats.

A clear commitment to quality, hygiene and sustainability, as well as investments in the latest technology and qualified staff have placed us in a dominant position on the market. SALESIANER MIETTEX supports you in coping with the daily demands of your business areas. These include acquisition, provisioning, storage, maintenance and the faultless hygienic washing of textiles as well as punctual delivery. In other words, the complete logistics. With special focus on hygiene and sustainability.

#### **COOPERATION PROFILE**

We are looking for long lasting partnerships in Slovakia.

# Stavcentrum-Spiš, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Spišská Nová Ves Fabiniho 28 05201

TYPE AREAS OF ACTIVITY SIZE

Company infrastructure 21–100

**WEB** 

www.stavcentrum.sk

#### **PARTICIPANT DETAILS**

NAMEPOSITIONZuzana LapšanskáObch. zástupca

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Our company is a leading provider of construction services. We provide comprehensive material supply as well as complete technical support service buildings. All works are performed by qualified workers in superb quality (using the latest available certified materials. In our market, we are trying to move the service levels were significantly higher compared to the competition.

#### **COOPERATION PROFILE**

Complete material supply, technical support service.

51 SLOVAK MATCHMAKING FAIR 2015 62 SLOVAK MATCHMAKING FAIR 2015

# SYNERGIE Slovakia, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaDunajská 481108

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

**WEB** 

www.synergie.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Martin Huba Country Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Recruitment agency We are a member of the SYNERGIE Group – the 5<sup>th</sup> largest HR services provider in Europe. We have 16 years of experience at the Slovak labour market. We provide a wide range or services from employee recruitment and temporary staffing, through executive search, outplacement all the way to career consulting and training of interview skills. We seek a wide range of employees from graduates, specialists through middle and top management. We are the winners of RecruitRank Awards.

#### **COOPERATION PROFILE**

We are looking for partners seeking support and knowledge of local labor market in Slovakia. Our partners use our range of solutions in recruitment and executive search, assessment and development centers as well as temporary staffing solutions in production.

# ST. NICOLAUS - trade, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaTrnavská cesta 10082104TYPEAREAS OF ACTIVITYSIZE

Company food 101–250

**WEB** 

www.stn-trade.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Katarína Pastvová Manager for Private Labels & Commodities

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

St. Nicolaus associates strong and healthy companies in the segment of alcohol beverages of Central European markets, particularly in Slovakia, Hungary and Czech Republic. St. Nicolaus counts with 4 different production sites, including own production of high quality refined alcohol. The product portfolio ranges from the best selling extra fine Nicolaus vodka to herbal liqueurs and spirits, fruit distillates and spirits, brandy, gin and other segments, including the popular juniper brandy.

#### **COOPERATION PROFILE**

Requirements for distributor. Distributor or agent should be an authorised importer of spirits with all relevant licencies and bounded warehouse.

The distributor shall be responsible for the following issues: Selection of concrete products from our portoflio that could find their place on (xy) market. Organize all necesary legally required licences for selected products, and adjust labels in accordance with the legal requirements. Cover certain area of (xy) country, with distirbution in retail and/or horeca channel. Propose and execute sales and marketing activities to launch a successful distribution of our products. Develop a brand awareness of distributed products on behalf of St. Nicolaus in cooperation and with support of St. Nicolaus headquaters

63 SLOVAK MATCHMAKING FAIR 2015 64 SLOVAK MATCHMAKING FAIR 2015

# Profesia, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaPribinova 2581109

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB

www.profesia.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Patricia Valachovicova Head of Sales/Events

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We have been operating on the internet job market since 1997. During this time, we have become a leader in online recruitment and a reliable partner for companies looking for employees, as well as people who are looking for work. In addition to the Slovak market, we also operate in Hungary and the Czech Republic as workania.hu and profesia.cz portals. In November 2012, we became part of the Finnish media Alma Media group.

#### **COOPERATION PROFILE**

All industries – locally (SK) or / and abroad we can offer experie nce, service, data, consultancy concerning the Labour market, employment trends, predictions.

# **CARSEN – Transfer Service**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Einsteinova 21 85101

TYPE AREAS OF ACTIVITY SIZE

21-100

Company other

**WEB** 

www.carsen.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Andrej Bohac CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We offer comfortable transportation by fully air-conditioned Mercedes-Benz limousines with Wi-Fi connection, which will bring you to your destination in a timely and convinient manner. We guarantee professionalism, security, confidentiality, reliability of every order and satisfied customers.

#### **COOPERATION PROFILE**

We do more than 50 transfers to Vienna airport daily and thus we are informed of any traffic jam or flight change. Whether you land an hour earlier or three hours later, our driver will always wait for you smiling in the Vienna airport arrivals hall.

SLOVAK MATCHMAKING FAIR 2015 66 SLOVAK MATCHMAKING FAIR 2015

## Triplus SK, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Spisska Nova Ves Sadavo 17 5201

TYPE AREAS OF ACTIVITY SIZE
Company automotive 101–250

WEB

www.triplus.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Tharumarajan Muniandy General Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Triplus SK is a plastic injection molding group of companies offering a wide range of services in the field of plastic molding including tampo printing, hot stamping, laser printing, silk printing, 2 color molding and assembly. We are a one stop center right from initial design, fabrication to complete manufacture of plastic parts and its secondary processes. We have 35 injection molding machines from 30 Tons to 450 Tons including a 2 color injection molding machine. All machines are inclusive of dehumidifying/hopper dryers and robotic arms.

We have a toolroom which caters for all modifications and repairs of the molds. Our vast portfolio includes home appliances, audio video equipment, power tools and automotive parts. We distribute our parts mainly to customers in Europe and some outside Europe. Some of our customers include Electrolux, Hilti, Panasonic, Siix, Ceka etc.

#### **COOPERATION PROFILE**

We are looking for companies to outsource their injection molding to us as we have free machine capacity. We are looking for companies who would want to joint venture or invest with us to expand the company further.

### DKI PLAST, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPŽilinaBytčická 201001TYPEAREAS OF ACTIVITYSIZE

250+

Company other

WEB

www.dkiplast.dk

#### **PARTICIPANT DETAILS**

NAME POSITION

Marián Karaba Head of Marketing

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Advanced Plastic Solution – that is the DKI PLAST s.r.o., member of DKI Group – a privately owned Danish company that has been an order–producing sub–contractor of plastic components to the industrial market since 1946. Today, DKI has about 250 employees at its factory in Zilina/Slovakia. Provide plastic parts production with Injection Molding technology, Extrusion and additional services like assembly, inspection and packaging. Main sectors are Lighting (LED Lenses, Lamp parts, covers, transparent plastic) and Electrotechnical Parts (Housings, Switches, Lamps,Buttons), Medical Devices (produced at Clean Room – medical pipes, tubes, doses etc.), Plastic furniture (special design with HQ), HVAC (fan–plates up to 10kg) and speciallized industrial windows for overhead doors. We turn ideas to reality!

#### **COOPERATION PROFILE**

Offer production capacity for plastic parts production by Injection moulding technology, extrusion and assembly Offer LED lenses production for lighting and automotive industry Looking for potentional partners who needs to produce plastic parts, and do not have production capacity or expertise Looking for subcontracting offers for injection molding, Other possibilietes for mutual grow.

67 SLOVAK MATCHMAKING FAIR 2015 68 SLOVAK MATCHMAKING FAIR 2015

## Gnotec Cadca, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPČadcaPodzavoz 2822402201

TYPE AREAS OF ACTIVITY SIZE
Company automotive 101–250

WEB

www.gnotec.com

#### **PARTICIPANT DETAILS**

NAME POSITION
Jan Mati Sales Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Gnotec is a leading manufacturer of metal components to demanding Automotive and Industrial customers. Our operations in Sweden, Slovakia, China and Brazil has more than 400 employees and offers state of the art technology in Automatic pressing, Laser cutting, Press bending, Welding and many other metal processes.

#### **COOPERATION PROFILE**

SHEET METAL PROCESSING – STAMPING FOR AUTOMOTIVE.

## YAMAGATA (SLOVAKIA), s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPŠuranyDružstevná 594201TYPEAREAS OF ACTIVITYSIZE

electrotechnics

21-100

**WEB** 

Company

www.yamagata-europe.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Emília Federičová CEO/Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Yamagata Slovakia is a full daughter company of the Japanese Yamagata Corporation founded in 1906 in Yokohama as a print company. In the 1950s, Yamagata changed its focus to printing technical manuals for exporting companies and grew into a reliable partner for technical documentation for large Japanese companies. Today, Yamagata Corporation is active in three continents with over 2,300 employees and a turnover of 200 Mio USD. Yamagata Europe was founded in December 1998. Yamagata Slovakia was founded in April 2008. Initially, the goal was to serve Yamagata's multinational clients in Europe but over time, Yamagata offered its services to local European customers. Yamagata provides translation, lay–out and print services with a focus on technical and commercial content. Examples of covered areas are automotive, consumer electronics, software & hardware translations and translations for medical devices.

#### **COOPERATION PROFILE**

We are looking for customer to offer our printing and translating services.

69 SLOVAK MATCHMAKING FAIR 2015 70 SLOVAK MATCHMAKING FAIR 2015

### TransContainer - Slovakia, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPKošiceŽelezničná 104179

TYPE AREAS OF ACTIVITY SIZE
Company other 101–250

WEB

www.trcont.ru

#### **PARTICIPANT DETAILS**

**NAME**Jiří Pokorný
Sales

#### ORGANISATION DETAILS

#### COMPANY PROFILE

TransContainer is a Russian intermodal container operator that manages the largest fleet of containers and flatcars in Russia over the entire 1520 standard railway network. The Company has unique experience with effective fleet management on more than 300,000 routes in Russia and abroad as well as the implementation of door–to–door integrated transportation and logistics solutions that allow for delivering container cargo to any destination in Russia, the CIS, Europe or Asia using in–house transportation assets and/or involving partner companies.

#### **COOPERATION PROFILE**

We are looking cooperation partner.

### HTMAS, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPVlkanováMatuškova97631

TYPE AREAS OF ACTIVITY SIZE
Company energy 1–20

**WEB** 

www.htmas.eu

#### **PARTICIPANT DETAILS**

NAME POSITION

Maroš Hudoba CEO

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Our corporate target and vision is to be a strong European player at different energy sectors from power generation, through distribution up to energy trading. We are experienced as consultants, engineers up to EPCM and EPC contractor in wide range of industrial projects up to high—tech renewable energy 'green energy' projects. Our team is able to develop project from Investor's very basic idea up to completely deliver of running product. Also HTMAS is regulated company by the Slovak State as energy distributor, energy trading company and energy power generation company with all relevant experience. Our managers offering to the Clients most professional services to reach Client's goal under highest quality, on time and under agreed budget. Professional skills, experience, technology and strong motivation is our value for business partners at the future cooperation. HTMAS Ltd. is a capital project oriented company active in Central European market. Our activities are in complex assurance of the investment plan for the Investor. Based on long term experience of our managers we are able to guarantee to clients project execution in following of time schedule and budget of the investment.

Main interest of HTMAS is in industrial sector, in the areas of chemical, general engineering and automotive sector, technology related to production and processing of alternative fuels, as well as project management and coordination in new technology installation and implementation of know-how into other industrial sectors. Following up to date executed projects mainly for foreign investors and to follow our several years of experience in international projects, our managers are fully qualified and capable to lead the project communication and commercial meetings. Project management provides remarkable return on investment, maximize yours business effort. HTMAS is a member of Project Management Institute (PMI) and Project Management Association of Slovakia – national organization of International Project Management Association (IPMA). HTMAS company is dedicated to developing software and applications for their clients. It also focuses on adapting the clients' applications with user interfaces. All of these applications and scripts are developed and tested through the Microsoft Visual Studio, database systems MS SQL Server and Windows Server. HTMAS provides electricity distribution and software development through its own company, HTEnergy. They have developed HTMetrix, a complex solution for automated management of measured data. It offers the electricity producers and local distribution systems operators (MDS) an automated collection and transmission of data from the collection and delivery points. (OOM) to OKTE, SEPS and to RDS. HTMAS, as the HTEnergy parent company, is a MDS operator which produces its own energy in Photovoltaic Power Plant Vlkanová while providing a service of operation of completed PVPs in Slovakia. It currently operates 6 PVPs."

#### **COOPERATION PROFILE**

Renewable energy, energy distribution

71 SLOVAK MATCHMAKING FAIR 2015 72 SLOVAK MATCHMAKING FAIR 2015

### Rotobalance s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBanská ŠtiavnicaAntolská 296901

TYPE AREAS OF ACTIVITY SIZE
Company automotive 1–20

WEB

www.rotobalance.sk

#### PARTICIPANT DETAILS

**NAME**Slavomír Palovič
Director

ORGANISATION DETAILS

COMPANY PROFILE

Wheel balance weights producer.

**COOPERATION PROFILE** 

Supplier of zinc raw material.

## Express Group, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaPlynárenská 7/B82109TYPEAREAS OF ACTIVITYSIZE

Company other 101–250

**WEB** 

www.expressgroup.sk/

#### PARTICIPANT DETAILS

NAME POSITION

Kamila Mrázová Business Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Express Group, a.s. offers an integrated network through the railway, container, truck, sea and river transport, and also railway carrier services, as well as the leasing of wagons. Transport and traffic requirements of clients are handled by an expert team connected to branches across Europe, Russia, Turkey and partners in Asia. Central and Eastern Europe is the centre of the transport.

As a private railway carrier we provide comprehensive services in the railway freight carrier on the Slovak and Czech territory, we ensure the operation of transport on nationwide and regional railways including border transfer stations, and on railway spur tracks, including the performance of handling activities.

#### **COOPERATION PROFILE**

All of the areas of production who need to deliver his goods in different places in the world.

73 SLOVAK MATCHMAKING FAIR 2015 74 SLOVAK MATCHMAKING FAIR 2015

# **ŽOS Vrútky a.s.**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP

Vrútky Dielenská Kružná 2 03861

TYPE AREAS OF ACTIVITY SIZE

Company infrastructure 250+

**WEB** 

www.zos-vrutky.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Erika Belová Referent zahr. obchodu

#### ORGANISATION DETAILS

#### COMPANY PROFILE

ŽOS Vrútky a.s is traditional Slovak, modern, technically well advanced and dynamically developing company with rich engeneering and elektrotechnical tradition succesfully applied in products, such as own rail vehicles and own components of these vehicles. Nonconfidential ambition of the company is to reach the top of technical—technological and managerial level in the category of manufacturers of new rail vehicles. The synergy effort of the company to estabilish itself as a manufacturer of new rail vehicles correspodents to this trend, recently in gradual way, at first by common projects in the consortiums with well–known foreign companies and at the present time as an indipendent manufacturer of new train sets, eventually new rail vehicles.

The position of the company ŽOS Vrútky a.s. in the railway industry is clear. As customer–oriented, technically well–advanced company disposing of own know–how it has complex solutions and concept of development of own rail vehicles available. With sufficient flexibility it realizes own design, development and manufacture of new rail vehicles, especially passenger cars, interregional suburban motor and electric units and also their modernization, revitalzation and repairs. The modernizations of electric and diesel locomotives are also a part of manufacturing program. On the basis of quite a number of certificates and licenses the company is able to provide the repairs of a number of various parts of rail vehicles equipment of all tractions such as bogies, wheel sets, traction and auxiliary motors, traction transformers and other electric and elektronic machines – as well as atypical machines, transformers of various types and designs etc.

#### **COOPERATION PROFILE**

We are looking for a cooperation partner in the area of rail vehicles, in connection with production, modernization as well as repair.

### Abel Plus, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPČadcaPodvysoká 31002201

TYPE AREAS OF ACTIVITY SIZE
Company chemistry 1–20

**WEB** 

www.bioprodukt.info

#### **PARTICIPANT DETAILS**

NAME POSITION

Richard Grečmal Foreign Trade Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Company Abel plus s.r.o. produce high–quality supplements for human sector, products for animals (cats and dogs) on the base of dry milk and uniqe skin rejuvenating serum from goat colostrum for cosmetics sector. Skin rejuvenating serum with goat colostrum. A unique and the world first cosmetic product with a high content of biological growth factor, made of natural ingredients, that is also very considerate to the sensitive skin. A lightweight gel emulsion that provides comprehensive corrective care with an antiwrinkle smoothing and long–acting effect; it helps stimulate the activity of the layer that supports the natural processes in the skin, the regeneration and the healing of skin cells, thereby restoring the skin. It binds free radicals, protects the skin from oxidative stress. With its active moisturizing agents it soothes the skin that in the long term remains soft, bright, soft on touch, velvety – smooth with long–lasting lifting effect.

#### **COOPERATION PROFILE**

Pure Natural particular nutritoopnal based products of dried goats milk for human, animal and cosmetics sector. Our products is food supplements which protect organism, human body before the viruses and bacterias. This product is supply the body immunity, and brings to the body power and energy, it is also protection before the infections.

SLOVAK MATCHMAKING FAIR 2015 76 SLOVAK MATCHMAKING FAIR 2015

## Creative Expert CS, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Štefánikova 47 81104

TYPEAREAS OF ACTIVITYSIZECompanyother21–100

WEB

www.creative-expert.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Robert Sedlák Head Executive

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We find customers and business partners for your company in abroad. We provide all kind of services which are necessary to have success on foreign markets. Companies can be successful in the long term if they consciously prepare to expand, continuously increase their income and if they are ready to make the most of export markets. Company Creative Expert has been assisting companies to achieve this for as long as 20 years. Creative Expert, as a foreign market expert, help to find customers and partners mostly for producers. If you are a prosperous company and besides the domestic market your products can also be successful in other countries, Creative Expert is your partner. Creative Expert company:

- is fast and cost efficient
- has well established contacts
- knows the local business culture
- employs native speaking experts
- and has local representative offices

Our targeted approach will find you potential customers, independent of region and industry. Our reference list includes a number of countries and industries: Russia, Germany, Hungary, Ukraine, Austria, Czech Republic, Slovakia, Serbia, Croatia, Slovenia, Kazakhstan, Romania, France, Greece, Columbia – these are the regions where we have already had success in mediating products to local customers. We have successfully found partners mostly in the food industry, engineering, furniture industry, light industry, the IT sector and pharmaceutical industry and other. Creative Expert Consulting does not promise wonders but effective and organized business development. During 20 years of activity we have contacted over 15,000 companies. In a large number of cases we found prospecting customers within 2 or 3 months for our clients.

#### **COOPERATION PROFILE**

All producing companies that are search or have interested in new partners abroad and in that way want expand or stabilize sales of its products in abroad. We find customers and business partners for your company. We provide all kind of services which are necessary to have success on foreign markets. Creative Expert has own subsidiaries in 16 countries and native speak employs in each office. We directly contact your potential partners in a particular country and we help you throughout the process of negotiation up to signing the contract. Our subsidiaries are in the following countries: Russia, Germany, Hungary, Ukraine, Austria, Czech Republic, Slovakia, Serbia, Croatia, Slovenia, Kazakhstan, Romania, France, Italy, Greece, Columbia.

### N Trust, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Ilova 6 84107

TYPE AREAS OF ACTIVITY SIZE

other

1-20

WEB

Company

www.ntrust.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Martin Nemčík Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Objective of the company is to provide support to clients in their development and growth. We provide for customers services in areas of strategy, financing, integration, change and interim management. Services are provides with objective to provide the highest added value to client, from proposal to execution of optimal solution. Providing the services is based on mutual trust and respect.

#### **COOPERATION PROFILE**

Objective of the company is to provide support to clients in their development and growth. We provide for customers services in areas of strategy, financing, integration, change and interim management. Services are provides with objective to provide the highest added value to client, from proposal to execution of optimal solution. Providing the services is based on mutual trust and respect.

51 SLOVAK MATCHMAKING FAIR 2015 78 SLOVAK MATCHMAKING FAIR 2015

## **AHP Hydraulika**

#### **ORGANISATION**

STATE

Slovakia

CITY STREET ZIP
Turčianske Robotnícka 841 03901

TYPE AREAS OF ACTIVITY SIZE
Company automotive 21–100

WEB

www.ahphydraulika.sk

#### **PARTICIPANT DETAILS**

NAME POSITION Ján Štriho Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

AHP HYDRAULIKA is a private joint–stock company located in a heart of Europe in the central part of the Slovak republic, in Turčianske Teplice. The company was founded in 1952 under the name of Geostroj. The former company was owned by the state. The production program was manufacturing of earth–drilling tools for geological boreholes – for needs of geological and mining industry. Actually, producing of those goods is comprising approximately 15% of manufacturing capacities.

Production of Hydraulic transmissions was started in 1997 – axial piston pumps and motors. In year 2000 the company Geostroj was renamed to AHP HYDRAULIKA a.s.

#### Main activities

- production and sales of axial piston pumps & motors
- production and sales of earth drilling & mining tools
- cooperation
- precise parts produced on CNC machines

AHP HYDRAULIKA, a.s. has gained Quality management system certificate QBE 02440. Quality management system of AHP HYDRAULIKA, a.s. is in compliance with the quality management system standard ISO 9001:2008 (Exclusion: 7.3). Product's quality is assured with using of high quality precise tools and testing equipment. Moreover, in 2010 company AHP HYDRAULIKA, a. s. has invested into new CNC technologies – 9 x CNC lathes (Alpha, Tornado); 4 x CNC grinding machines (Studer); 2 x CNC horizontal machining centers (Quasar, KIA–Hyundai).

#### **COOPERATION PROFILE**

We are looking for company which needs supplier for machining, turning and grinding. Our production is suitable for big batches.

## Transmisie Engineering, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP

Martin Pavla Mudroňa 10 03601

TYPE AREAS OF ACTIVITY SIZE

Company other 21–100

**WEB** 

www.transmisie.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Vladimír Vaník Head of Marketing

#### ORGANISATION DETAILS

#### COMPANY PROFILE

R+D, design and engineering, manufacturing, deliveries and services of:

- electric-mechanical drives for industrial machines used in various branches of heavy industry, especially planetary gearboxes used
- mechanization for waste water cleaning for waste water treatment plants (municipality, industrial) and water pumping stations
- special one-purpose equipments and machines for metalurgy, such as mobile manipulators, sheet checking and winding stations

#### **COOPERATION PROFILE**

Sales of products from our portfolio within partner market, R&D and engineering cooperation.

79 SLOVAK MATCHMAKING FAIR 2015 80 SLOVAK MATCHMAKING FAIR 2015

## Rail Cargo Operator – CSKD

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Lucna 2 82109

TYPE AREAS OF ACTIVITY SIZE
Company other 250+

**WEB** 

www.railcargooperator.cz

#### **PARTICIPANT DETAILS**

NAME POSITION

L'udovít Horváth Sales & Customer Service Manager for South Ports

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Rail Cargo Operator – CSKD s.r.o. poskytuje komplexné služby v oblasti intermodálnej dopravy zahŕňajúce železničnú a cestnú prepravu, služby siete našich i partnerských terminálov a colné služby. Rail Cargo Operator – CSKD s.r.o. má centrálu v Prahe a pobočky po celom bývalom Československu. Na Slovensku bola zriadená organizačná zložka so sídlom v Žiline.

Nájdete nás tiež aj v Nemecku, kde sme zastúpení 100% dcérskou spoločnosťou Rail Cargo Operator – Port–Rail Services gmbH, ktorá koordinuje všetky prístavné operácie v Hamburgu a Bremerhavene, ale podieľa sa aj na koordinácii všetkých služieb v celom Nemecku. Rail Cargo Operator – CSKD s.r.o. má tiež obchodné zastúpenie v Poľsku. V rámci holdingu Rail Cargo Austria máme veľmi úzke vzťahy so sesterskými spoločnosťami v Maďarsku, Rakúsku, Slovinsku, Rumunsku atď.

#### **COOPERATION PROFILE**

Logistics.

## Thermo/Solar Ziar, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITYSTREETZIPZiar nad HronomNa Varticke 1496501TYPEAREAS OF ACTIVITYSIZE

energy

21-100

WEB

Company

www.thermosolar.sk

### **PARTICIPANT DETAILS**

NAME POSITION

Marian Ježo Technical & Sales Consultant

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

THERMO/SOLAR: producer of solar thermal collectors (flat–plate standard, flat–plate vacuum, vacuum pipe), heat pumps and photovoltaic water heaters. Slovak–German company.

#### COOPERATION PROFILE

We can offer:

- solar thermal collectors or complete solar thermal systems
- DUO systems (combination of special heat pumps and solar systems)
- know-how in installing solar thermal systems
- know-how and material supply for building large solar thermal systems, not only in the EU, but also in developing and non-EU countries
- our sales channels to distribute products/services from produced by other
- our production capacities
- OEM production
- setting-up licence production of our solar thermal collectors in other countries
- know-how, technical equipment and personnel for various R&D activities
- cooperation in international projects

What do we expect from the cooperation:

- increased sale of our products and services
- presentation opportunities for THERMO/SOLAR and its products

SLOVAK MATCHMAKING FAIR 2015 82 SLOVAK MATCHMAKING FAIR 2015

### Motosam, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Myjava Kpt. Uhra 57/3 90701

TYPE AREAS OF ACTIVITY SIZE
Company automotive 21–100

WEB

www.motosam.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Ján Eľko Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Producing of precisions – and long parts on CNC sliding head lathes Citizen up to diameter 32 mm. Producing of turning parts on CNC singlespindle automatic lathes up to diameter 50 mm. Mass production of turning parts on cam singlespindle automatic lathes up to diameter 40 mm. Mass production of turning parts on multispindle automatic turning lathes Tornos up to diameter 14 mm.

#### **COOPERATION PROFILE**

Cooperation partner.

### Vukov Extra, a.s.

#### **ORGANISATION**

STATE

Slovakia

CITYSTREETZIPPrešovVolgogradská 13/A08001TYPEAREAS OF ACTIVITYSIZE

engineering

21-100

WEB

Company

www.vukov.sk

#### **PARTICIPANT DETAILS**

NAME POSITION Ľuboš Dudáš Sales Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

VUKOV EXTRA is an engineering company and system integrator active in the area of automatization of discrete production and non–production processes. VUKOV EXTRA designs and supplies: Single–purpose machines; Industrial manipulators; Conveyors and conveyor systems; Robotic cells and equipment; Automated production lines and cells; Fully automated packaging lines.

VUKOV EXTRA has acquired experiences mostly in material and components handling, particularly in:

Railway Industry – wagon component production and assembling lines; Bearing Industry – bearings assembling,
conservation and packing lines; Nuclear Industry – handling of radiance contaminated waste, remote– and
locally–controlled robots in secondary zones of nuclear plants; Food Industry – packaging lines, palletizing and de–
palletizing lines; Home Appliance Industry – robotic handling (pick & place, packaging).

The whole offered range is delivered in the form of turn–key projects from design through production up to commissioning including guarantee and after–guarantee services. Based on experienced technical staff and production capabilities, VUKOV EXTRA offer even contract manufacturing (CM) according to obtained documentation of: Parts and entire production lines including assembling for various industrial areas; Jig and fixture production; Positioners; Parts of machines. Company is certified according to ISO 9001:2008 and ISO 14001:2004.

#### **COOPERATION PROFILE**

General contractor, technological company or engineer's office seeking a supplier to:

- design and deliver turn–key upgrades of production processes applying automated handling in existing production process
- design and deliver single-purpose machines
- boost their design, production, assembling and commissioning capacities

SLOVAK MATCHMAKING FAIR 2015 84 SLOVAK MATCHMAKING FAIR 2015

## **CHECKus Media Group**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaVyšehradská 2181102

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

**WEB** 

www.checkus.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Ladislav Kazán Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

CHECKus Media Group is a full service marketing agency, providing online and offline marketing services to its customers. With offices in Hong Kong, Munich, Shanghai and Bratislava we serve more than 30 huge financial customers, and we've executed more than 100 projects. Plans to expand to Almaty and London in 2016. We provide wide range of unique sponsorship packages, hospitality packages at the biggest football, baseball, teamsports clubs worldwide from USA to Europe. The company has been focusing on financial projects from scratch such as financial websites, banks. We serve with our products huge range of customers to achieve ROI driven online campaigns.

Ladislav Kazán – online performance guru and strategist with cross–functional leadership experience in business and operations for complex projects from scratch including EON, ZUNO BANK, Avitech, World Business Press Online. With more than 7 years of project experiences on marketing projects, its Managing director Ladislav Kazan provide a wider insight into the possibilities of companies related to acquisition of clients.

#### **COOPERATION PROFILE**

We are working on 5 huge projects currently, lets speak about new B2B opportunities.

# Jadrová a vyraďovacia spoločnosť, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaTomášikova 2282102TYPEAREAS OF ACTIVITYSIZE

energy

250+

**WEB** 

Company

www.javys.sk/en

#### **PARTICIPANT DETAILS**

NAME POSITION

Ondrej Uhrík Business Development Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Jadrová a vyraďovacia spoločnosť, a.s. (JAVYS) is a company with 100% of the shares held by the state, who exercises its rights as a shareholder through the Ministry of Economy of the Slovak Republic. JAVYS is an authorized organization under Slovak law no. 541/2004 for the peaceful use of atomic energy and radioactive waste management, which performs the following activities:

- takeover of radioactive waste from waste generator and transportation to treatment and conditioning facilities
- storage of radioactive waste, treatment and conditioning of radioactive waste including their decontamination in order to release non-radioactive materials to the environment
- $\bullet\,$  treatment and conditioning of radioactive waste to a form suitable for final disposa
- final disposal in accordance with legislation in force and related regulations

The main activities of JAVYS are related to the decommissioning of V1, decommissioning of A1, safe management of radioactive waste and final disposal of low and intermediate level waste at Mochovce site. The services related to the management of radioactive waste and spent nuclear fuel in the Slovak Republic are carried out by JAVYS state authority, using its own technologies (such as sorting, incineration, compaction, concentration, cementing, bituminization, decontamination, fragmentation or vitrification) using its own human and material resources. JAVYS also manages institutional radioactive waste and orphan sources providing safe and reliable disposal. During the radioactive waste management, JAVYS follows strict rules and is supervised by the competent authorities.

#### **COOPERATION PROFILE**

Jadrová a vyraďovacia spoločnosť, a.s. (JAVYS) is looking for for opportunities to provide our expertise in the field of nuclear back-end for clients and projects abroad. Our service spectrum includes nuclear facility decommissioning, radioactive waste management and consultancy services. With more than 40 year of experience we are prepared to provide tailor-made solutions perfectly meeting clients needs and fulfilling all safety requirements. With wide network of partners we are ready to implement projects ranging from small up to complex turn-key solutions. We can provide comprehensive services throughout the life of a project, working as a team member, acting as program manager or leading an entire project. JAVYS is searching for credible partners who can contribute with their intense Asian market insight and know-how as well as expertise in the field of nuclear energy.

5 SLOVAK MATCHMAKING FAIR 2015 86 SLOVAK MATCHMAKING FAIR 2015

## Ekolumi, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Banska Bystrica Partizanska cesta 4634 97401

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.ekolumi.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Michal Figur General Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Ekolumi, s.r.o. has been operating in the waste management since 2010 and has gained a strong position in the market for secondary raw materials in Slovakia, mainly plastics. It processes approximately 1500 tonnes of waste per month, in its own premises of 5000 m<sup>2</sup>.

#### **COOPERATION PROFILE**

- purchase/sale of secondary raw materials (paper, plastics, glass)
- purchase/sale of regranulates, regrind, scrap
- purchase/sale of other waste

# Advokátska kancelária Squire Patton Boggs, s.r.o.

21-100

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Zochova 5 81103

TYPE AREAS OF ACTIVITY SIZE

Company other

**WEB** 

www.squirepattonboggs.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Tatiana Prokopová Office Managing Partner

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Squire Patton Boggs is a full service global law firm. We provide insight at the point where law, business and government meet, giving you a voice, supporting your ambitions and achieving successful outcomes. Our multidisciplinary team of over 1,500 lawyers in 44 offices across 21 countries provides unrivalled access to expertise and invaluable connections on the ground. It's a seamless service that operates on any scale – locally or globally. It encompasses virtually every matter, jurisdiction and market.

And we place you at the core of everything we do. Our Bratislava office forms part of a strong and long–established Central European practice, which includes offices in Budapest, Kyiv, Prague and Warsaw. Our offices regularly work together on cross border, multijurisdictional transactions for multinational corporations and financial institutions. We combine local knowledge with international expertise on complex national and international transactions, regulatory matters and disputes, and work closely on matters involving EU law with our Brussels and other Western European offices. As an adviser to established and emerging Slovak Republic–based and global companies, our office is one of eminent all–around legal practices in Bratislava.

#### **COOPERATION PROFILE**

We are global Law Firm with 44 Offices in 21 Countries worldwide. We are looking at meeting and connecting with potential clients who are approaching Slovakia with aim to enter the Slovak market and CEE region.

87 SLOVAK MATCHMAKING FAIR 2015 88 SLOVAK MATCHMAKING FAIR 2015

### **Micromill SK**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Holic 29. augusta 90851

**TYPE**AREAS OF ACTIVITY
SIZE
Company
engineering
1–20

**WEB** 

www.micromill.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Chris Wollner IT & Marketing

#### ORGANISATION DETAILS

#### COMPANY PROFILE

LDPE powder coating manufacturer Production of low density polyethylene powder coating.

#### **COOPERATION PROFILE**

We are looking for a long term partner that would be able to provide connections and a large and steady amount of orders for our high quality powder coating. We offer close cooperation, tailoring the powder coating to the needs of any big customer.

We are looking for partners from Western Europe, countries such as Germany and Belgium, although we don't have to restrict ourselves to a specific market. Our powder coating can be used in many industries, such as wire products, chain link products, industrial racks, outdoor furniture, and wherever high quality corrosion resistance is required.

## Novofruct SK, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITYSTREETZIPNové ZámkyKomárňanská cesta 1394043

TYPE AREAS OF ACTIVITY SIZE
Company food 101–250

**WEB** 

www.novofruct.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Marcel Karaba Export Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

NOVOFRUCT SK, s.r.o. in Nove Zámky processes fresh fruit, vegetables and meat. The final products are baby and toddler food (food with fruit and vegetables), food for children, canned food with fruit and vegetables, meat spreads and ready meals. Since 2009 company produces wide assortment of ORGANIC baby food, meals and drinks. The key product of the company is baby food, which has been witnessing a big market success not only in Slovakia but also abroad. This product was awarded for its outstanding quality by The Ministry of Agriculture and Ministry of Health of Slovak Republic. Apart from the traditional canning procedures, the production is adopting the knowledge of paediatricians and specialists from the area of modern nutrition trends. It is set on the basis of natural ingredients. A wide scale of baby food is achieved by using fruit, dairy, vegetable and meat ingredients. Since 2009 company produces wide assortment of ORGANIC baby food, meals and drinks. From among seasonal products, the company is producing cucumbers and a line of sweet and chilli pepper and tomato products. In addition to the manufacture of baby foods, fruit is also being processed into compotes.

#### **COOPERATION PROFILE**

We are looking for distributors/partners on new markets in Asia mainly for our baby food portfolio in conventional or Bio quality products.

SLOVAK MATCHMAKING FAIR 2015 90 SLOVAK MATCHMAKING FAIR 2015

### PRFIFOX, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Košice Garbiarska 2 04071

Company ICT 1–20

**AREAS OF ACTIVITY** 

SIZE

WEB

**TYPE** 

www.profifox.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Tomás Vojtek Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

PROFIFOX is multi-project management tool designed for manufacturing companies, to allow them gain control over all action plans, projects, problems, across all departments in the same time. We are enabling companies to have paperless audits and action plans, with total control over progress, date and statistic reports in seconds. Our solution can fully supplement using Excel and emails for project, problem, task and action management.

#### **COOPERATION PROFILE**

We are looking for partners with manufacturing production, to which we can help with reducing wasted time on administration of actions and tasks, audits and to give them total control and accountability of all actions in company.

## **GEFCO Slovakia, s.r.o.**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaPlynárenská 182109TYPEAREAS OF ACTIVITYSIZE

Company other 250+

**WEB** 

www.gefco.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Marek Lacika Sales Representant

#### ORGANISATION DETAILS

#### COMPANY PROFILE

GEFCO ranks among top 10 logistic providers in Europe, with a turnover over 4 billion Eur, a network of 41 subsidiaries and over 11,600 employees around the world. Originally born into automotive industry, GEFCO uses its 65–year experience from this demanding sector to cover increasingly global supply chains of large industrial manufacturers, from collecting parts and management of reusable packaging, through optimization of storage and in–plant logistics to delivery of finished product around the world.

#### **COOPERATION PROFILE**

We are looking for a cooperation partner in need of complex logistic solutions, including road, rail, sea and air freight as well as multimodal transport solutions, warehousing and customs services.

91 SLOVAK MATCHMAKING FAIR 2015 92 SLOVAK MATCHMAKING FAIR 2015

### MARKETIN CEE, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPSenecLichnerova 4190301

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.marketincee.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Pavol Kopec CEO & Senior Consultant

#### ORGANISATION DETAILS

#### COMPANY PROFILE

MARKETIN CEE is a market entry, business development and risk management consulting company supporting business growth and competitiveness in Central and Eastern Europe. For more than 12 years, we have been providing market research, competitive intelligence, feasibility studies, industry monitoring, acquisition target or business partner search & vetting as well as practical in–market support in Central and Eastern Europe.

#### **COOPERATION PROFILE**

To companies outside Slovaka present at the Fair, we offer help e.g. with finding business partners, leads, acquisition targets or JV partners for a special prices: 10% discounts if ordered within 5 days after the Fair. For Slovak companies with more than 20 employees we have a special offer: Get our services with no extra financing needed! We will determine if you are eligible and explain more about this opportunity during our meeting.

### ELCOM, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITYSTREETZIPPrešovJesenná 2608001

TYPE AREAS OF ACTIVITY SIZE
Company electrotechnics 101–250

WEB

www.elcom.eu

#### **PARTICIPANT DETAILS**

NAME POSITION

Marko Cizmarik Sales Manager of IT Solutions

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We are research, development, and manufacturing company in the field of electronics. We provide high–quality cash register devices and IT solutions for the field of industry, health care, banking and advertising. We offer contract manufacturing services (CMS/EMS).

The proof of the high–quality level of our products and solutions is their popularity among the customers in more than 50 countries, particularly the EU countries, America and Asia but also in such highly competitive regions as Hong–Kong and Singapore. Quality is at the first place, therefore we pay so much attention to the draft, development and production.

There are the most sophisticated automatic technologies in the production of electronic components, these technologies meet even the strictest EU terms for ecological lead–free production. We use high capacity of production facilities apart from producing our own products also for challenging projects for other producers. Quality of our production enables us to supply also demanding partners from automotive industry. Before the product gets to the customer, it completes thorough multiple control. That is one of the reasons why we manage to meet demanding criteria required by the norm ISO 9001.

#### **COOPERATION PROFILE**

Elcom is looking for a partner in the field of distribution, re-sellers, SI of hight-tech innovative products. Elcom produce:

- all-in-one durable computers and tablets with IP cover 54/65
- signature devices which reads special biometrics data
- cash registers
- POS
- etc

93 SLOVAK MATCHMAKING FAIR 2015 94 SLOVAK MATCHMAKING FAIR 2015

## Centrum B, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Myjava Nám. M. R. Štefánika 525/21 90701

TYPEAREAS OF ACTIVITYSIZECompanyautomotive21–100

**WEB** 

www.centrumb.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Jan Macuha Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Production of technical difficult cold coiled springs of all types (compression, torsion, double–torsion, extension springs, wire form parts) from wire size 0,1 till 2,6 mm according to the customer's specification and drawings. Limited production from strip steel (dimension of strip 1x10 mm). Company is certified acc. to ISO TS 16 949 and ISO EN 14 001, has a reach and long–time experiences with production for automotive industry, military and other branches.

#### **COOPERATION PROFILE**

Customers for spring production.

## Imao Electric, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Považská Bystrica Mládežnícka 108 01701

TYPE AREAS OF ACTIVITY SIZE

Company energy 101–250

**WEB** 

www.imao.sk

#### PARTICIPANT DETAILS

NAME POSITION

Jana Krúpová International Trade

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

- wholesale and retail sale of electro installation material, lightings and photovoltaic moduls
- complete electrical installation works
- designing, planning and installation of exterior and interior lighting
- design, construction and complete servicing of projects from renewable energy resources
- · installation of security, fi re protection and CCTV systems
- energetic consulting, representation at government bodies
- production of switch gears
- production of solar inverter units Vaco

#### **COOPERATION PROFILE**

We are looking for cooperation with possible suppliers, customers and investors.

95 SLOVAK MATCHMAKING FAIR 2015 96 SLOVAK MATCHMAKING FAIR 2015

## Nána Invest, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPNánaMadáchova 3294360

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

**WEB** 

www.nanainvest.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Stefan Tornyosi Company Managing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Industrial area of the village Nána, Slovakia.

#### **COOPERATION PROFILE**

Thanks to the prices, which are atractive also from international point of view, we would like to develop our industrial zone and bring higher level of industry into our region. If you are looking for a right place for you business, we offer the best ones:

- offices
- warehousing places for repairing or services
- manufacturing craft rooms
- parking
- any production company or warehouses

# KFŠ-DELTA, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bardejov Štefánikova 78 08501

TYPE AREAS OF ACTIVITY SIZE

Company energy 21–100

**WEB** 

www.kfs-delta.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Michal Kolcun CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Our company is situated in eastern Slovakia where we have two production sites. One production site is in Bardejov and one that is being prepared for investments is in Vojany, near Ukrainian border. We specialize in production of steel contractions and for stainless steel. We also produce equipment for utilizing scrap tires and scrap rubber. Our products from this equipment are carbon black, oil and gas.

#### COOPERATION PROFILE

- production and sale of scrap tires and scrap rubber utilizing unit
- cleaning equipment for removing sulfur from gas
- distillation columns
- crushers for solid and rubber materials
- joint-venture in recycling industry and steel construction industry
- · cooperation in production of stainless steel products for chemical, farmaceitical and other industry
- we also offer area in eastern Slovakia for common project good access to broad and narrow railway system

97 SLOVAK MATCHMAKING FAIR 2015 98 SLOVAK MATCHMAKING FAIR 2015

# Elektroplast, v.d.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPPrešovJarková 8908001

TYPE AREAS OF ACTIVITY SIZE
Other other 21–100

**WEB** 

www.elektroplast.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Jozef Halický Production Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

ELEKTROPLAST, v.d., Prešov – production of plastic with the following technologiies: blow moulding, injection moulding, vacuuming. We are able to ensure complete production of plastic parts from drawings, design, manufacture of molds for testing, production of samples to series production of moldings and subsequent maintenance forms. Our products: Articles for home and garden, sporting goods, toys, articles for industry and technical moldings, low voltage testers, plastic bottles, molds and tools. We are looking for companies that need plastic parts for their products. We offer free production capacities for the production of plastic products

#### **COOPERATION PROFILE**

ELEKTROPLAST v.d. is looking for companies that need plastic parts for their products. We offer free production capacities for the production of plastic products.

# Optimetall, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPZemianske KostolanyDomovina 42697243TYPEAREAS OF ACTIVITYSIZE

engineering

21-100

WEB

Company

www.optimetall.at

#### **PARTICIPANT DETAILS**

NAME POSITION

Jozef Vecera MD

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Subcontractor in the area of laser cutting, bending and welding. Processing steel and other metals.

#### **COOPERATION PROFILE**

We are offering our free capacity to produce the parts according to our customers drawings/designs.

99 SLOVAK MATCHMAKING FAIR 2015 100 SLOVAK MATCHMAKING FAIR 2015

### **EBRD**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Suche myto 1 81103

TYPE AREAS OF ACTIVITY SIZE

other

250+

WEB

Institution

www.ebrd.com

#### **PARTICIPANT DETAILS**

NAME POSITION
Lukas Kuzmiak Principal Banker

ORGANISATION DETAILS

#### **COMPANY PROFILE**

International Financial Institution.

#### **COOPERATION PROFILE**

An investor in Slovak Republic seeking financing, a Slovak Company considering investments abroad – in countries of operation of EBRD.

# Zlieváreň Trnava, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPTrnavaCoburgova 4891702TYPEAREAS OF ACTIVITYSIZE

automotive

101-250

**WEB** 

Company

www.zlievaren-trnava.sk

#### PARTICIPANT DETAILS

**NAME**Stefan Kojs
POSITION
Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Zlievaren Trnava s.r.o. is the biggest producedr of grey cast iron in Slovak Republic. We are focused on the production for automotive industry (55%), railways (brakes – 10%) and other sectors which requires the products from grey cast iron. Since 2014 we are producing also castings made by nodular iron. Zlievaren Trnava s.r.o. is oriented for the middle production batches (5.000 to 10.000 pcs/year) and large batches (10.000 to 1000 000 pcs/year).

#### **COOPERATION PROFILE**

We are looking for the customers which requires the production of castings from grey and nodular cast iron.

SLOVAK MATCHMAKING FAIR 2015 102 SLOVAK MATCHMAKING FAIR 2015

### KON - RAD, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Cesta na Senec 24 83006

TYPE AREAS OF ACTIVITY SIZE
Company food 101–250

**WEB** 

www.kon-rad.sk

#### PARTICIPANT DETAILS

NAME POSITION
Pavol Konstiak General Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Company KON – RAD spol. s r.o. is a food distribution company established in 1990 in Bratislava, Slovakia. Main activities are:

- supplies to HoReCa customers, indepedent wholesaler, retail chains (international and national), petrol station, hospitals, canteens, school cantiens, ministries, military, catering companies etc. in Slovakia
- import and distribution of goods in Slovakia
- logistic and distribution in Slovakia Company offers around 7000 different product items and we supply about 1200 customers all over Slovakia and abroad

#### **COOPERATION PROFILE**

We are looking for new partners in food business.

### Slovanka Investment, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Dopravná 51 83106

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

under construcion

### **PARTICIPANT DETAILS**

NAME POSITION
Jaroslav Lazar Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Slovanka Investment s.r.o. is a member of group of indpendent companies with various activities which are connected through their owners and intersts. The company is working more than 6 years with foreign businessmans (mainly from Russia) and representing their interests in business in different areas of activities in Central European territory:

- investments
- real estate
- join-ventures
- services
- trade (export, import)
- producing and others

We can also offer full services and offers in mergers and aquisitions under the demnad of buyer (joint–venture or buy out of existing european companies) and also consulting services in european authorization of temporary residence process – especialy for the future foreign buyers.

Since 2013 we start a new business activity – realization of development projects in Slovakia. Nowadays working various schemes of cooperation on the projects and we are open for new potential partners from other countries, also from China.

#### **COOPERATION PROFILE**

We are looking for a cooperation partner in our investment projects in: investments, real estate, join-ventures, services, trade (export, import), producing and others. Looking for companies with intention of investing in real projects with interesting profitability. There are various schemes of cooperation on the projects (join-venture, buyout, managing of SPV) and we are open for new potential partners from other countries, also from China.

103 SLOVAK MATCHMAKING FAIR 2015 104 SLOVAK MATCHMAKING FAIR 2015

# TÜV SÜD Slovakia, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaŠancová 1/A81333

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

WEB

www.tuv-sud.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Martin Tichý Project Manager Automotive

#### ORGANISATION DETAILS

#### COMPANY PROFILE

TÜV SÜD Slovakia s.r.o. is the member of TÜV SÜD Group, the world leader in providing of inspection and certification services with long-term experience. The company makes effort to provide services in compliance with local terms and thus to help the companies to become more competitive and able to improve merchantability of their products and services.

#### **COOPERATION PROFILE**

Production and engineering companies.

# STM Slovakia, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Michalska 7 81101

TYPE AREAS OF ACTIVITY SIZE

other

21-100

**WEB** 

Company

www.stmsrl.it

#### PARTICIPANT DETAILS

NAME POSITION
Giuliano Facchini Plant Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

STM Slovakia s.r.o. is a manufacturer of gears and aluminium components for hydraulic application. It has been established in 2014, as subsidiary of Italian mother company STM s.p.a. Company is able to provide complex gears, shafts and other mechanical components for automotive and industrial application.

#### **COOPERATION PROFILE**

New partners for cooperation and offer for free capacity.

SLOVAK MATCHMAKING FAIR 2015 106 SLOVAK MATCHMAKING FAIR 2015

### Itera Slovakia

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPBratislavaPrievozska 4D82109

TYPE AREAS OF ACTIVITY SIZE
Company ICT 250+

WEB

www.itera.no/ua/

#### **PARTICIPANT DETAILS**

NAME POSITION

Frantisek Vozar Program Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Communication and technology company.

#### **COOPERATION PROFILE**

We are looking for partners from almost any industry.

We offer consulting and strategy, design and development, operations and management.

# VÝVOJ Martin, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP

Martin Komenského 19 03601

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

**WEB** 

www.vyvoj.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Ján Porubský Business Manager

scientific and technological projects and the state science and research programs.

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

VÝVOJ Martin, a.s. has 55 years tradition in research and development for various areas of engineering, preferably of mobile machines and more than 10 years skills in research and development in the area of realization and reconstruction of technology equipment in the automobile, chemical, woodworking, food processing, cellulose and rubber industry, in the industry of mineral processing, in the railway and automobile transport. We possess rich skills with the development of various unique machines and equipments for testing laboratories and for the quality control processes, the protopype production and the piece and the small–series production. We realize also the more demanding technology projects thanks to flexible connections with production capacities of the other engineering companies and thanks to ability to obtain the subsidiary funds within the framework of the

#### COOPERATION PROFILE

Our company has the production capacities available in connection with technology facilities to provide the piece and small–series production with the quality guarantee.

107 SLOVAK MATCHMAKING FAIR 2015 108 SLOVAK MATCHMAKING FAIR 2015

# PPI Adhesive Products (C.E.), s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Banska Bystrica Dolna 62 97401

TYPE AREAS OF ACTIVITY SIZE

electrotechnics

1-20

**WEB** 

Company

www.ppiadhesiveproducts.com

#### **PARTICIPANT DETAILS**

**NAME**Dusan Kubinak
Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We produce a very extensive and sophisticated range of Technical Adhesive Tapes, Laminates and Die–Cuts for a wide range of applications, most notably in the Electrical, Electronic, Aerospace, Automotive and Medical sectors, as well as a wide range of tapes for specialised industrial and high–tech applications.

One of our main strengths is our ability to produce customised tapes and die–cut pieces to individual customer specifications, including small quantities for short runs, etc.

#### **COOPERATION PROFILE**

We are looking for customers in Electrical, Electronic, Aerospace, Automotive and Medical sectors in Central Europe.

## K-Kart, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Lučenec Filakovska 41 98401

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

**WEB** 

www.kkart.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Jozef Konopka Managing Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

K-Kart s.r.o. is an engineering company with CNC lathes and mills, laser marking technology and aluminium anodization.

#### **COOPERATION PROFILE**

CNC machining.

109 SLOVAK MATCHMAKING FAIR 2015 110 SLOVAK MATCHMAKING FAIR 2015

# Wesconi, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Banska Bystrica Kremnicka 3 97405

TYPE AREAS OF ACTIVITY SIZE
Company automotive 1–20

WEB

www.wesconi.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Zuzana Budáčová Head of Production Services

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Wesconi is a company that acts in automotive and engineering industries – B2B. We offer productive and positive connection for international companies that would like to enter Central Eastern European market. Our main focus is on Greenfield projects and Production services.

We do not focus only on consultation but rather on the successful implementation of all steps that were strategically planned. We use our expertise in project management (site analysis & planning, site construction, start—up management, innovation management, location and system management, production management, process optimisation, supplier management, etc.) to finalise assigned project to satisfaction of our client.

For Wesconi, network is seen as a chance for jointly achieving great success. We always seek a WIN–WIN situation – in collaboration with colleagues, partners and companies around the world.

#### **COOPERATION PROFILE**

Wesconi is looking for cooperation partner that needs support in following areas: Site Analysis Factory/Site Planning Greenfield/Brownfield Service Facility Relocation & Installation Production Management Ramp—up Management Process Optimisation Lean Management Value Stream Management Resident Engineering Supplier Development Supply Chain Management Turnaround Management Restructuring, Reorganisation Innovation Management Coaching.

### **KUEHNE + NAGEL, s.r.o.**

#### **ORGANISATION**

STATE

Slovakia

CITY STREET ZIP
Bratislava Pestovatelska 9 82104

TYPE AREAS OF ACTIVITY SIZE
Company infrastructure 101–250

**WEB** 

www.kuehne-nagel.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Katarina Rehakova National Business Development Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Kuehne + Nagel Slovakia provides a complex range of services to an extensive client network in the area of sea, river transportation, airfreight, roadfreight, rail and contract logistics. By offering a wide range of transportation services and close partnership with best–in–class carriers, Kuehne + Nagel Slovakia is able to ensure the flexibility to match your changing market demands.

#### **COOPERATION PROFILE**

As a global leader in logistics we offer creative, competent and reliable solutions. Innovation and versatility are vital parts of our philosophy. We work closely with you to understand your unique business needs. With our industry expertise, wide range of transportation services and close partnerships with best–in–class carriers, we have the flexibility to satisfy the ever–changing demands of your business and your market.

SLOVAK MATCHMAKING FAIR 2015 112 SLOVAK MATCHMAKING FAIR 2015

### Resco

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Zahradnicka 81104

TYPEAREAS OF ACTIVITYSIZECompanyICT21–100

WEB

www.resco.net

#### PARTICIPANT DETAILS

NAME POSITION

Jozef Majak Business Development

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Development of mobile CRM (Customer Relationship Managemet) solution.

#### **COOPERATION PROFILE**

Seeking IT consultancy parners implemwnting our solution for end customers. We are also interested in the end users' meetings.

# MIKOV Skalica, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPSkalicaDr. G. Schaefflera 1290901TYPEAREAS OF ACTIVITYSIZE

Company other 21–100

WEB

www.mikovskalica.sk

#### PARTICIPANT DETAILS

**NAME**Stefan Miša
POSITION
Konateľ

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Family business: metal – stamping, assembly, forming.

#### **COOPERATION PROFILE**

Metal – stamping, assembly, forming.

SLOVAK MATCHMAKING FAIR 2015 114 SLOVAK MATCHMAKING FAIR 2015

### **TOKO**

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPTopoľčanyZáhradnícka 184/3195501

TYPE AREAS OF ACTIVITY SIZE
Company food 21–100

WEB

www.toko.cz

#### **PARTICIPANT DETAILS**

NAME POSITION

Juraj Vitko n/a

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The Company activities are primary agricultural production, processing of the products of the primary agricultural production, sales of those products, furthermore agrotourism, sales, technical and financial services of agricultural equipment.

#### **COOPERATION PROFILE**

We are searching for cooperation partners in agricultural production, particularly export of diary products and agricultural machines from Slovakia to China. We are also interested to meet our future business partners from agro-tourist sector. At the same time, we are searching for foreign investors to invest in commercial land or properties in Slovakia.

## C. S. Trade & Investment

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Dunajská 14/7495 81108

TYPE AREAS OF ACTIVITY SIZE

other

21-100

WEB n/a

Company

#### **PARTICIPANT DETAILS**

NAME POSITION
Jiahua Wang General Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

C. S. Trade & Investment, Ltd. is a company focusing on facilitating transactions between Slovak and Chinese companies. We are interested in both, cooperation with customers from the past and also eager to initiate business cooperation with new companies from different sectors. The range of comapnies' field of enterprise can be various, such as technological field, automobile industry even food industry, to name a few. We also hope to find compatible companies, which we could invest into. Experience from the past in the business and trade area among Slovak and Chinese companies is what makes us a competitive company full of potential.

#### **COOPERATION PROFILE**

Company is looking for cooperation partners.

115 SLOVAK MATCHMAKING FAIR 2015 116 SLOVAK MATCHMAKING FAIR 2015

# Neuman Aluminium Fliesspresswerk Slovakia, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITYSTREETZIPŽarnovicaPartizánska 8596681

TYPE AREAS OF ACTIVITY SIZE
Company automotive 101–250

**WEB** 

www.neuman.at

#### **PARTICIPANT DETAILS**

**NAME**Miroslav Németh

Sales Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Neuman Aluminium is the market leader for technical, impact–extruded parts. We listen – We understand you – worldwide. Together we will find reliable solutions for your visions in aluminum. We will apply our know–how for you – from the melt to the finished part. As a strong partner, we provide security – financially, technically and qualitatively. Our impact–extruded products are used in a great variety of applications such as:

- automotive industry
- defence
- aerospace industry
- pyrotechnical industry
- household appliances
- consumer products
- electrical/electronic industry
- packaging industry

#### **COOPERATION PROFILE**

We are looking for tier 1 and 2 suppliers in automotive industry where we can offer our aluminium pieces made by impact extrusion. Also we are looking for companies from other businesses like electrical, electronic, defence, aerospace, pyrotechnical and packaging industry.

## Filter Technik Slovakia, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITYSTREETZIPŽilinaUniverzitná 2501008TYPEAREAS OF ACTIVITYSIZECompanyautomotive1–20

**WEB** 

www.filtertechnik.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Juraj Bauer Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

- manufacturing & distributing of filtration products for all type of industries
- consulting and engineering in field of filtration
- oil & industrial liquids analysis
- trainings and practices in field of filtration

#### COOPERATION PROFILE

We are looking for customers from industrial filtration (in each sector of industry), filtration systems, machines and analysis of industrial liquids).

117 SLOVAK MATCHMAKING FAIR 2015 118 SLOVAK MATCHMAKING FAIR 2015

# Vision Corporation, Ltd.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Zadunajska 27 85101

TYPE AREAS OF ACTIVITY SIZE

Company ICT 1–20

WEB n/a

#### **PARTICIPANT DETAILS**

**NAME**Pavel Kazár
Partner

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Our company was established in 2013 only for one mission. The mission is improve, test and present our software MN-DA. It is software for analyze acid-base balance in patients internal environments and in cooperation with external divice it is non-invasive unit of measure. In the beginning there was the idea of carrying out an analysis of the acid-basic and ion balance of the inner environment in premature children so that they suffer as little as possible.

Over time, we have developed the MN DA software, that together with the TINA TCM/4 device, can accurately measure the inner blood environments (acid-basic balance, ion balance, blood sugar, urea and osmolality examination, etc.) by non-invasive means. This software together with the device that can measure pO2 and pCO2 partial pressures via a probe, can be used for measuring the inner blood environment of adult patients, patients with various diseases, patients with high-degree burns. A big advantage is also the continual monitoring of patients during or after surgery. The software is aimed at making the analysis of the acid-basic balance and ion balance of the inner environment by non-invasive means in every patient quicker, simpler and more accurate.

#### **COOPERATION PROFILE**

We are looking for partner or partners who would like to continue in our mission. Company who would like to place this software on market and would like to improve this software in medical environment or others environments. It could be company which is involved in medical environment.

## Zlievareň presných odliatkov, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPTrenčínK výstavisku 1391101

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.zpo.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Marián Velič Obchodný zástupca

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Zlievareň presných odliatkov, s.r.o. is doing investment casting over 20 years. We are focusing to low and middle series castings made of wide range of steel (carbon steel, low–alloy steel, middle–alloy steel, high–alloy steel, heat–resistant, abrasion–resistant, anticorrosive and tool steel, hardox, duplex) and cast iron. According the requirements of our customers our foundry provides grinding, machining, heat treatment and surface treatment of castings. It is carried out 100% control of the chemical composition of materials and visual inspection of castings. If required, we provide 3D measurement, penetration control and test specimens (tensile test, impact, strength test) for the control of mechanical properties after heat treatment.

#### **COOPERATION PROFILE**

Our foundry is looking for a new business partners interested in the production of investment castings. We are offering free capacity for low and middle series production of investment castings. We are focusing on castings made of wide range of steel and cast iron up to 12 kg.

119 SLOVAK MATCHMAKING FAIR 2015 120 SLOVAK MATCHMAKING FAIR 2015

## Vinárske závody Topoľčianky, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Topoľčianky Cintorínska 31 95193

TYPE AREAS OF ACTIVITY SIZE
Company food 21–100

**WEB** 

www.vinotop.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Kamil Benko Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Château Topol'čianky is a wine manufacturer established in 1933 in the central part of the Danube plain in the south of the Slovak Republic. With over six million bottles produced each year, we are the leading wine producer in the country and one of the best established wine brands in the Central European region. On our own 500 hectares of vineyards around the village of Topolcianky, we produce more than 5.000.000 bottles of red, white and rose wines annually. The tradition of growing grapes in this region dates back to 1723, and numerous families have longestablished wineries in the area. For selected varieties, we maintain a tradition of closely cooperating with smaller wine growers in the region, and purchase some additional grapes each year from them. Our wines include typical varieties in the Danube region in categories of quality wines and wines with attribute. The typical grapes in the region include Grüner Veltliner, Welschriesling, Pinot Blanc, Blaufränkich, Pinot Noir and some regional specialties such as Palava, Devin and Alibernet. The combination of northerly climate and variable soil conditions with professional treatment of qualified viticulturalists produce most interesting wines with top qualities. Our company takes best care of every step of the wine-making process. After the harvest, we collect the juice in our underground cellars. Up to 560.000 liters of red wines age at a time in our 100 underground oak barrels. In the modern part of our cellar, over 100 stainless steel tanks with the individual content up to 110.000 liters of white and rose wines. As quality of our products at every step is as important to us as tradition, in 2006, we have put in place a fully automated bottle filling system, which allows us to fill up to 4000 bottles of our wines per hour under the highest standards. While based on a historical tradition and a long-established knowledge of wine-making, we try to discover our wines time and again. Besides the popular traditional varieties - Grüner Veltliner, Welschriesling, Pinot Blanc, Blaufränkich and Pinot Noir which we have kept unchanged over the years, we introduce a number of new varieties and variations almost each year. For an overview, please, take a look at our Products presentation.

#### **COOPERATION PROFILE**

We are seeking partners for exporting Slovak quality wines

# Fpt Slovakia, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP

Košice Južná trieda 6 04001

TYPE AREAS OF ACTIVITY SIZE

Company ICT 250+

**WEB** 

www.fpt.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Aneta Kmecova Sales Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

We are a company providing services with the focus on information technology. In Slovakia, we were established in April 2004 and currently we employ almost 300 IT experts in Kosice. Since the beginning, our main task is to provide IT services within the utility business. Our services cover SW development, SAP implementation, support and maintenance of IT solutions and independent Testing and quality assurance. Until 2014 we pushed our goals and ambitions which we gradually transferred to the European market, area of smart living or development and support of business applications. After 10 years of existence as RWE IT Slovakia we reached our market boundaries. Therefore we decided to cooperate with the Vietnamese company FPT Software, which represents one of the strongest players on the global IT market which belongs to TOP 100 ICT outsourcing companies in the world. Since then we act on the market as a daughter company of FPT Software with the company name Fpt Slovakia. FPT Software thus entered the Slovak market, from here they plan to expand further into Europe. The combination of high productivity, high quality, competitive prices and the so called bestshore solution brings a real added value to our customers. Through cooperation with FPT Software we are more efficient on the global market. FPT Software is the biggest and one of the fastest expanding Vietnamese companies with focus on the software development. It was established in 1999, already in 2000 they established the first foreign subsidiary for a British client and cooperated with a Japanese client. In short time, the cooperation with IBM, Microsoft followed and new sites were created in Japan, France, Malaysia, USA, Australia and Germany. In 2014 they entered the Slovak IT market as the first Asian investor in the region of Eastern Slovakia. You can find more information about FPT Software on www.fpt-software.com.

#### **COOPERATION PROFILE**

We are looking for – companies in energy sector – production, distribution – companies in health care sector – hospitals, health insurance, pharmacy – companies in automotive sector – companies in ICT.

121 SLOVAK MATCHMAKING FAIR 2015 122 SLOVAK MATCHMAKING FAIR 2015

## JOKERTRIKE, s.r.o.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Topolčany Skultetyho 1597 95501

TYPE AREAS OF ACTIVITY SIZE
Company automotive 1–20

**WEB** 

www.jokertrike.com

#### **PARTICIPANT DETAILS**

NAME POSITION
Jana Polackova Speaker

#### ORGANISATION DETAILS

#### COMPANY PROFILE

A new gyroplane joker Gyrocopter is among the elite of the new era of gyroplanes. Based on the experience in the operation of gyroplanes the company Jokertrikehas developed a gyroplane in such a way that it satisfies all the requirements for excellent flight characteristics and unprecedented comfort for the crew. The structure of thegyroplane is made of 25CRMO4 NBK welded steel tubes which low weight ensures a high strength and safety. The tail section and the cockpit are made of glass and carboncomposite materials of sandwich construction. The split cockpit provides convenient boarding.

#### **COOPERATION PROFILE**

Partner.

# Slovakotourist, s.r.o.

#### **ORGANISATION**

STATE

Slovakia

CITY STREET ZIP
Bratislava Miletičova 1 82108

TYPE AREAS OF ACTIVITY SIZE

other

1-20

Company

WEB

www.tryslovakia.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Branislav Golan General Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Young and vivid destination management agency serving our clients since 2004. We are ready to organize your next event in Slovakia as a full service package, or will be happy to help you with particular details, like creative idea, location scouting, speakers scouting, media support, technical equipment, catering, program, activities, teambuilding, transportation, production, logistics, registration, giveaways and much more.

If you're seeking a new destination for meetings and incentive groups, then Slovakia is the right choice.

#### **COOPERATION PROFILE**

Foreign partners, interested to come to Slovakia, looking for a local travel agency

SLOVAK MATCHMAKING FAIR 2015 124 SLOVAK MATCHMAKING FAIR 2015

### Commerzbank AG

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Rajská 15/A 81000

TYPE AREAS OF ACTIVITY SIZE
Other other 250+

WEB

www.commerzbank.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Zuzana Sucha Sales Specialist

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Leading European bank in processing foreign trade Finances more than 30 per cent of Germany's foreign trade Branches, representative offices, subsidiaries and affiliated companies in more than 50 countries More than 5,000 correspondent bank connections across all major continents - the largest network of any European bank.

#### **COOPERATION PROFILE**

Commerzbank has been present in Slovakia since 1995, first via a Representative office, & from late 2003 as a full–service Branch. Commerzbank specializes in serving large and medium– sized companies, with its clients including both German & other international firms as well as large & mid–sized Slovak corporates.

## ColosseoEAS, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Ilkovicova 2 84104

TYPE AREAS OF ACTIVITY SIZE
Company ICT 101–250

**WEB** 

www.colosseoeas.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Lenka Kunecova Sales Director Global

#### ORGANISATION DETAILS

#### COMPANY PROFILE

ColosseoEAS is the leading provider of unrivaled game presentation solutions, sport statistics and security for sport venues worldwide. We are providing solutions for three key aspects in any sports venue and for various sports:

- game presentation/show offering a great visual and entertainment performance to spectators using multimedia and LED screens
- sport/game management applying sport specific rules, statistics and other processes connected with sport performance itself
- arena/visitors security providing a set of tools to achieve the highest level of comfort while entering the arena and throughout the game

#### **COOPERATION PROFILE**

We are looking for IT or AV integrators in media business for potential distributor agreement. Partner should have experience in equiping facilities with multimedia systems and knowledge of video and digital signage based system. We are focused on sport venues, shopping malls and other public event buildings where sophisticad multimedia systems are required.

125 SLOVAK MATCHMAKING FAIR 2015 126 SLOVAK MATCHMAKING FAIR 2015

# Výskumný ústav chemických vlákien, a.s.

#### **ORGANISATION**

**STATE** 

Slovakia

CITYSTREETZIPSvitŠtúrova 205921

TYPE AREAS OF ACTIVITY SIZE
Company automotive 21–100

WEB

www.vuchv.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Martin Budzák General Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

- engineering manufacturing
- chemical manufacturing
- supply & installation of machinery & technology
- color masterbatches & compounds
- manufacture & repair parts, machinery & equipment
- masterbatches funkcional additives
- cooperative production according to documentation
- polypropylene staple fibers
- research & development
- certification
- projects of basic & applied research
- accredited testing laboratories
- polymer processing technology
- activity Notified Body no. 1634
- polymeric systems for fibers, films & plastics

#### **COOPERATION PROFILE**

We are looking for cooperation partner.

### **Andrea Klimko Architects**

#### **ORGANISATION**

**STATE** 

Slovakia

CITY STREET ZIP
Bratislava Haydnova 19 81102

TYPE AREAS OF ACTIVITY SIZE
Company engineering 1–20

WEB

www.zlievaren-trnava.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Andrea Klimko CEO

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

AKA – Also Known As – Andrea Klimko Architects is awarded architecture office working internationally within the concept ALL 4 DESIGN: 1. Masterplan Design, 2. Architecture Design, 3. Landscape Design, 4. Interior Design. AKA has been working on various types of projects such as residential, commercial, mixed–use, sport, industrial, health projects and masterplans for private and public sector.

#### **COOPERATION PROFILE**

AKA – Also Known As – Andrea Klimko Architects is awarded architecture office working internationally within the concept ALL 4 DESIGN: 1. Masterplan Design, 2. Architecture Design, 3. Landscape Design 4. Interior Design. AKA has been working on various types of projects such as residential, commercial, mixed–use, sport, industrial, health projects and masterplans for private and public sector. We are looking for business partners as AKA Office Representatives, Joint Venture partners. We are offering all architecture and design services.

127 SLOVAK MATCHMAKING FAIR 2015 128 SLOVAK MATCHMAKING FAIR 2015

### **PLANSEE SE**

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP

Reutte Metallwerk Plansee Strasse 71 6600

TYPE AREAS OF ACTIVITY SIZE
Company chemistry 21–100

WEB

www.plansee.com

#### **PARTICIPANT DETAILS**

**NAME**Václav Průša

POSITION
Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Plansee High Performance Materials is an expert in the field of molybdenum, tungsten, tantalum, niobium and chromium components. Alloys and composite materials from Plansee come into their own in electronics, coating technology or high–temperature furnaces – wherever traditional materials are stretched beyond their limits.

#### **COOPERATION PROFILE**

Customers for their products (W,Mo,Ta,Nb).

# **Electroplast GmbH**

#### **ORGANISATION**

**STATE** 

Austria

CITYSTREETZIPWienGanghofergasse 291110

TYPE AREAS OF ACTIVITY SIZE
Company electrotechnics 21–100

**WEB** 

www.electroplast.at

#### **PARTICIPANT DETAILS**

NAME POSITION
Hermann Kunesch General Manager

ORGANISATION DETAILS

#### COMPANY PROFILE

Electroplast is a family owned mid siced industrial production company working in electrotchnics and injection moding. In our electrotchnical division we produce lampholder, installation material and lightings. These products are sold via wholesalers and DIY markets. In the injection molding business we produce caps for bottles, manly closures for dish washer, softener and other cleaning liquides but also toilet hanger, cans and other customer owened injection parts.

#### **COOPERATION PROFILE**

For the electrical dividion we would need a representative who is well known at wholesalers and has complementary products in his range. For the injection business we are looking for direct customers (bottlers etc.) as we saw, that these products normaly are not sold via representatives. We would also be interested to sell our products as complementary products for other injection companies (tube producers ate.).

129 SLOVAK MATCHMAKING FAIR 2015 130 SLOVAK MATCHMAKING FAIR 2015

## MTT - Maschinery Technology Trading, GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITYSTREETZIPPerchtoldsdorfAlfred Feierfeilstrasse 32380

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

**WEB** 

www.mtt.or.at

#### **PARTICIPANT DETAILS**

NAME POSITION

Gerhard Trunk General Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

MTT – Machinery Technology Trading develops, produces and distributes technologies and facilities for the polymer processing industry. The products are arranged in the product groups Extrusion and Cleaning and Surface Technology.

The product range of Extrusion includes:

- extruder (20mm to 60mm screw diameter) including plastification units and line controls as well as start up and commissioning
- single control and temperature control cabin for Extruder in Stand Alone mode
- cross Head (Unitek) new and renovated
- extrusion tools and drawing dies
- various articles (cleaning brushes made of brass in special shapes, protection and cleaning sprays, protection paste, etc.)
- cooling and vacuum calibration bath
- capston
- cable stripping and cable cutting machine
- wires and cable reels

The product range of Cleaning and Surface Technology includes:

- equipment for the cleaning of with polymer contaminated machine parts (extrusion and injection screws, injection moulding, extrusion tools, cross heads, etc.)
- technology and service (surface treatment) as well as gas and abrasion proof coating
- advice in modification of existing peening facilities and advice for cleaning media

#### **COOPERATION PROFILE**

Production of wires, pipes, tubes and profiles and Production of tools for Extrusion and Injection Moulding.

### ICUnet. AG

#### **ORGANISATION**

STATE

Austria

CITYSTREETZIPViennaHietzinger Hauptstraße 36A1130

TYPE AREAS OF ACTIVITY SIZE
Company other 101–250

**WEB** 

www.icunet.ag/home/

#### **PARTICIPANT DETAILS**

NAME POSITION

Petra Boteková Account Manager, Interculutral Consultant

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

ICUnet.AG supports and guides companies and organisations worldwide through the process of internationalization. Our team of interdisciplinary professionals with expertise for over 75 countries and in 25 languages prepares thousands of qualified employees and executives for work at the international level, advises and supports companies with the creation of new locations in foreign markets and revolutionizes Global Mobility. Our frequently awarded customer solutions are all parts of a singularly unique approach to successful internationalization.

#### **COOPERATION PROFILE**

As we are offering services in intercultural qualification and relocation/global mobility we are looking for a cooperation with companies, which can use our services for their internationalization processes.

SLOVAK MATCHMAKING FAIR 2015 132 SLOVAK MATCHMAKING FAIR 2015

### Schmachtl GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP
Linz Pummererstraße 36 4020

TYPE AREAS OF ACTIVITY SIZE
Company other 101–250

WEB

www.schmachtl.at

#### PARTICIPANT DETAILS

NAME POSITION

Michael Ringhofer Geschäftsbereichsleiter Ölanlagen

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Schmachtl GmbH offers system solutions in the field of electronics and mechanics. In this respect we are a long lasting industry partner of various branches. Our offer in mechanics contains lube oil systems as well as components like pumps, filters and heat exchangers. In the field of electronics our departments are engaged in drive engineering, power engineering, uninterrupted power supply units, automation, safety technology and measuring systems. Description will be added soon.

#### **COOPERATION PROFILE**

Production of mechanical parts; Production of oil tanks (plate tanks) and prefabrication of pipework; We are searching for a partner to produce oiltanks for lube oil systems, tank volume 1000l to 10 000l. Material steel, coated, S235 or stainless steel 1.430l as well as preproduction of pipework to connect the lube oil tank and its components (pumps, heat exchanger) also from steel or stainless steel with flanshes according to EN 1092–1 and welded pipes according to 10217–7. Parts from steel should be coated. We provide the required drawings.

### **NEXTSENSE GmbH**

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP
Graz Strassganger Strasse 295 8053

TYPE AREAS OF ACTIVITY SIZE

automotive

21-100

WEB

Company

www.nextsense.at

#### **PARTICIPANT DETAILS**

NAME POSITION

Robert Grosek International Sales Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

NEXTSENSE offers laser-based profile and surface measurement system in the rapidly growing market for optical sensors. In addition to many well-known railway traffic and railway supply companies (DB, SNCF, SBB, Siemens, Stadler, Bombardier, Alstom, etc) the customer base of NEXTSENSE also includes automotive companies such as Daimler, BMW, Audi, Magna Steyr and steel companies such as Voestalpine, Mannstaedt, Danieli. The ISO 9001:2008 certified company is a spin-off of the Austrian research company Joanneum Research and currently 50 employees at the site in Graz.

#### **COOPERATION PROFILE**

Automotive industry — complementary product / service—portfolio E.g. other test and measuring instruments, test software, test system integration, ..... — Frequent contacts to user levels — listed supplier of automotive manufacturers — Relation management to executive levels — Coverage of entire industry segment Technical requirements: — Sales team be able to carry out technical presentations — Technical resources for 1st level repair / calibration support — Logistic — Import / re—export, transport Commercial requirements: — Calipri / nextSENSE revenues representing growth >10% — Financial capability to pre—finance run rate business — Commitment to invest in demo equipment

SLOVAK MATCHMAKING FAIR 2015 134 SLOVAK MATCHMAKING FAIR 2015

# Merlin Technology GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITYSTREETZIPTumeltshamHannesgrub Süd4911

TYPEAREAS OF ACTIVITYSIZECompanyautomotive21–100

**WEB** 

www.merlin-technology.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Johannes Part Managing Director

### ORGANISATION DETAILS

#### **COMPANY PROFILE**

MERLIN ranks internationally among the leading companies in the areas of air humidification, moisture measurement technology and comfort— and event cooling. Passion: technical functionality and perfection are a given. As well as this, MERLIN is committed to ensuring that all its products appeal to the emotions with their easy handling and exceptional design.

#### **COOPERATION PROFILE**

C

# ATP Wien Planungs GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP
Wien Landstrasser Hauptstrasse 1030

TYPE AREAS OF ACTIVITY SIZE
Company automotive 21–100

WEB

www.atp.ag

#### **PARTICIPANT DETAILS**

NAME POSITION

Werner Kahr GM

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

As fully integrated designers we accept responsibility for design, engineering and site supervision services during all project phases, from conception to construction. We deliver all these services in a simultaneous and interdisciplinary manner, from the project idea to the completion of the building. We call this single source fully integrated design.

#### **COOPERATION PROFILE**

\_

SLOVAK MATCHMAKING FAIR 2015 136 SLOVAK MATCHMAKING FAIR 2015

# **Next Generation Recyclingmachinen GmbH**

#### **ORGANISATION**

**STATE** 

Austria

CITYSTREETZIPFeldkirchenGewerbepark 224101

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.ngr.at

#### **PARTICIPANT DETAILS**

NAME POSITION

Peter Pötzl Purchasing Department

#### ORGANISATION DETAILS

#### COMPANY PROFILE

NGR has been building plastics recycling machines in Austria for more than twenty years. These machines turn plastics waste into high–quality pellets in more than 70 countries worldwide. The company stays on the cutting edge of technology by continuously developing and improving plastics processing and machine components. A tightly woven network of distribution partners and our customer service representatives provide excellent service and make sure our machines can be used successfully for many years.,

#### COOPERATION PROFILE

We are looking for suppliers who perform the following metall–processing technolgies: – turning (diameter: 10 – 1000 mm; length: < 3500 mm) – milling (max. dimensions: 1500 x 1000 x 1000 mm; weight: &lt; 3000 kg) – steel building (weight: &lt; 5000 kg) – metal sheet processing (steel / nirosta): laser–cutting, bending (edging), welding, powder coating, lacquer coating.

### **VNT Automotive GmbH**

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP
Langenwang Waldrandsiedlung 10 8661

TYPE AREAS OF ACTIVITY SIZE

21-100

Company automotive

WEB

www.vnt-automotive.com

#### **PARTICIPANT DETAILS**

NAME POSITION
Katalin Steiner Assistant of GM

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

By combining tool design and construction, and sheet metal stamping production, we provide complete solutions for sheet metal and cold forming. VNT is a leader in the supply and production of tools for steel and aluminum metal forming and is an approved supplier for sheet metal and structural components.

140 years of tooling experience, the know-how of our research and development site in Wartberg together with our global sourcing capabilities, enables us to always offer our customers the best cost/performance ratio.

#### **COOPERATION PROFILE**

-

SLOVAK MATCHMAKING FAIR 2015 138 SLOVAK MATCHMAKING FAIR 2015

# **AVL List GmbH**

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP
Graz Hans-List-Platz 1 8020

TYPE AREAS OF ACTIVITY SIZE
Company automotive 250+

**WEB** 

www.avl.com

# **PARTICIPANT DETAILS**

NAME POSITION

Ulfried Ehrbar Dep. Vice President

#### ORGANISATION DETAILS

#### COMPANY PROFILE

AVL is the world's largest independent company for development, simulation and testing technology of powertrains (hybrid, combustion engines, transmission, electric drive, batteries and software) for passenger cars, trucks and large engines.

#### **COOPERATION PROFILE**

Development of Powertrain Systems: AVL develops and improves all kinds of powertrain systems and is a competent partner to the engine and automotive industry. In addition AVL develops and markets the simulation methods which are necessary for the development work.

Engine Instrumentation and Test Systems: The products of this business area comprise all the instruments and systems required for engine and vehicle testing. Advanced Simulation Technologies The developed simulation software is focusing on design and optimization of powertrain systems and covers all phases of the development process. E–Mobility Controls Battery Management Systems, Hybrid & EV Controls (VCU), E–Motor Controls, Open SW development platform Software Application SW, Basic SW (I/O), Manual & Auto–Coding, Software Architecture design Electronics Powertrain Control units, HV–Inverter, Battery Mgmt.

Control unit, Electronic control units Electric Machines Electric Machines for Passenger Car, Truck and Off Road Applications (High Power Density at 200V up to 800V) and for Hybrid Modules, Range Extender and Torque Vectoring Applications, EPS, BSG, electric Compressor and Turbocharger (Solutions for 48V up to 450V).

# FerRobotics Compliant Robot Technology GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITYSTREETZIPLinzAltenberger Straße 694040

TYPE AREAS OF ACTIVITY SIZE
Company automotive 1–20

**WEB** 

www.ferrobotics.at/en

#### **PARTICIPANT DETAILS**

NAME POSITION
Manuel Rumpl Sales

#### ORGANISATION DETAILS

#### COMPANY PROFILE

FerRobotics Compliant Robot Technology GmbH is a world leader in the development and sale of flexible, intuitive robot equipment. As a leader in technology, our clients and business partners trust in our top-quality expert knowledge and tried and tested experience in flexible automation. We collaborate with both operators as well as world-leading universities so we can work out solutions to the challenges you will face tomorrow, today. As a leader in the field, we make this our responsibility.

#### **COOPERATION PROFILE**

The field of Automation. That means, specially a Integrator who is providing Solutions for Automation Cells in the Segment of Grinding, Sanding or polishing of automotive parts would be perfect for a cooperation. As well it might be interesting for the automotive suppliers and OEMs in Slowakia to hear about our Technology.

SLOVAK MATCHMAKING FAIR 2015 140 SLOVAK MATCHMAKING FAIR 2015

# HIRSCH Maschinenbau GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITY STREET ZIP
Glanegg 58 9555

TYPE AREAS OF ACTIVITY SIZE

Company engineering 1–20

**WEB** 

www.hirsch-gruppe.com

# **PARTICIPANT DETAILS**

NAME POSITION
Anton Herzog Leitung Einkauf

# ORGANISATION DETAILS

**COMPANY PROFILE** 

\_

COOPERATION PROFILE

# Krauseco Werkzeugmaschinen GmbH

#### **ORGANISATION**

STATE

Austria

CITYSTREETZIPWienWolfganggasse 58-601120TYPEAREAS OF ACTIVITYSIZE

automotive

21-100

**WEB** 

Company

www.krause-mauser.com

# **PARTICIPANT DETAILS**

NAME POSITION
Walter Dobesch Sales Manager

# ORGANISATION DETAILS

# **COMPANY PROFILE**

KRAUSE & MAUSER's technological lead is the result of a symbiosis of the Group's specialist innovation—driven technological and product expertise and its years of experience in the production of machining equipment which is based on a large number of reference units installed all over the world. As a Group, KRAUSE & MAUSER Holding sets a great example by producing all of the machining equipment required for producing automotive powertrains.

#### **COOPERATION PROFILE**

\_

SLOVAK MATCHMAKING FAIR 2015 142 SLOVAK MATCHMAKING FAIR 2015

# Plasmo Industrietechnik GmbH

#### **ORGANISATION**

**STATE** 

Austria

CITYSTREETZIPWienDresedner Strasse 81–851200

TYPE AREAS OF ACTIVITY SIZE
Company automotive 21–100

**WEB** 

www.plasmo.at

# **PARTICIPANT DETAILS**

NAME POSITION

Manuel Weppernig Key Account Manager

# ORGANISATION DETAILS

#### COMPANY PROFILE

Plasmo Industrietechnik GmbH is an innovative, worldwide operating technology company for automated quality assurance and diagnostic systems. plasmo is the professional expert with regard to automated quality assurance in manufacturing. Customers the world over rely on plasmo solutions. These innovative solutions use the latest technology to help our customers manufacture products of the highest quality, thus making them a hit with their own customers.

# COOPERATION PROFILE

--

# **ROBUST Plastics GmbH**

#### **ORGANISATION**

STATE

Austria

CITYSTREETZIPViennaHosnedlgasse 181220TYPEAREAS OF ACTIVITYSIZECompanyautomotive250+

**WEB** 

www.robust-plastics.com

# **PARTICIPANT DETAILS**

**NAME**Christian Kniezanrek
Sales Manager

# ORGANISATION DETAILS

### COMPANY PROFILE

Injection moulding and blow moulding techniques are used to produce quality parts for nearly all areas of Automotive, Packaging and Recycling. We offer all related services, from tool development to just–in–time delivery. Robust Plastics is certified according to the ISO 9001 and ISO TS 16949 quality standards and has numerous production facilities in CEE.

# COOPERATION PROFILE

Searching for partners for R&D Projects; Supporting other production companies with our own tool shop and production capacities; Searching generally for new costumers in automotive.

SLOVAK MATCHMAKING FAIR 2015 144 SLOVAK MATCHMAKING FAIR 2015

# **RUE BELTAMOZHSERVICE**

#### **ORGANISATION**

**STATE** 

Belarus

CITY STREET ZIP

Minsk Lermontova 220036

TYPE AREAS OF ACTIVITY SIZE

Other other 250+

WEB

www.zlievaren-trnava.sk

# **PARTICIPANT DETAILS**

NAME POSITION

Yurii Korol General Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Today the enterprise is the biggest operator in the market of logistics services in Belarus. Logistics operations carried out: • International carriage of goods by own transport; • Development of individual logistics chains of goods flow; • Contract transport and logistics services; • Freight forwarding by any type of transport; • Customs support; • Provision of payment for customs fees, taxes (guarantee) within the Customs Union; • Services of customs representative at all international road border checkpoints, at internal points of customs clearance in more than 30 cities and towns of the country; • Services of warehouse labour at 4 transport and logistics centres and 15 freight customs terminals of the Republic of Belarus; • Electronic advance notification of customs authorities of the Customs Union and the EU ountries; • Realisation and support of own software products and automated management systems to participants of international economic activity; • E-declaration; • Provision of informational services, related to end-to-end logistics service; • Certification and obtaining of permissions from the authorities of import and export control; • Insurance services.

#### **COOPERATION PROFILE**

Logistics System

# Bremino Group, Llc.

#### **ORGANISATION**

**STATE** 

**Belarus** 

CITY STREET ZIP
Minsk V. Schitomirichi 223056

TYPEAREAS OF ACTIVITYSIZECompanyinfrastructure250+

**WEB** 

www.kon-rad.sk

# **PARTICIPANT DETAILS**

NAME POSITION
Alexander Zaitsev Chairman

ORGANISATION DETAILS

**COMPANY PROFILE** 

Logistic activities building terminals.

COOPERATION PROFILE

Logistic activities building terminals.

SLOVAK MATCHMAKING FAIR 2015 146 SLOVAK MATCHMAKING FAIR 2015

# East Japan Railway Company, Brussels Branch

250+

#### **ORGANISATION**

STATE

Belgium

**STREET** ZIP CITY Square de Meeus 23 1000 Brussels SIZE **TYPE AREAS OF ACTIVITY** 

infrastructure

**WEB** 

Company

www.jreast.co.jp/e/data/procurement

# **PARTICIPANT DETAILS**

**POSITION** NAME Hiroyuki Watanabe Senior Manager

#### **ORGANISATION DETAILS**

#### **COMPANY PROFILE**

Passenger rail operation (Highspeed, Metropolitan transport and regional transport) and infra management. JR East is the largest railway company in Japan.

#### **COOPERATION PROFILE**

To face the significant changes in the business environment and the competition with other operators, we need to constantly improve its services and provide new products and new business models, namely evolution of our railways. We are committed to sourcing groundbreaking technologies to ensure we are in constant development and remain advanced and innovative. JR East seeks the best technologies and products from external sources. rolling stock, signaling, facilities related items, new solutions or ideas for the future development of railway services.

# Eurochambres/EU-Indonesia Business Network

#### **ORGANISATION**

**STATE** 

Belgium

**CITY STREET** ZIP Brussels 1000 Avenue des Arts 19 A/D **TYPE** SIZE **AREAS OF ACTIVITY** Institution 21-100

other

**WEB** 

www.eibn.org

# **PARTICIPANT DETAILS**

NAME **POSITION** Irma Orlandi **Project Officer** 

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

The Association of European Chambers of Commerce and Industry, which, from an internationalization point of view, co-manages a number of EU co-funded activities in Third Countries.

#### **COOPERATION PROFILE**

The EU Indonesia Business Network is an EU co-funded initiative geared towards the internationalization of European SMEs looking to enter the Indonesian Market. The Network/Center provides information and concrete support to enterprises at all stages of their internationalization process, working closely with the already existing bodies on the ground and enjoying a wide network both in Europe and in Jakarta.

147 **SLOVAK MATCHMAKING FAIR 2015** 148 **SLOVAK MATCHMAKING FAIR 2015** 

# **Marubeni Corporation**

#### **ORGANISATION**

**STATE** 

Czech Republic

CITYSTREETZIPPragueV Celnici 1011721TYPEAREAS OF ACTIVITYSIZE

automotive

250+

Company

**WEB** 

www.marubeni.com

# **PARTICIPANT DETAILS**

NAME POSITION Lenka Karonisova Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Marubeni corporation is japanese global trading and investment company. Our range of activities is very wide (automotive, energy, electrotechnics, food, chemistry, infrastructure, waste to energy and other). MC is doing export and import commodities between Europe and Asia, different kind of projects and investment.

#### **COOPERATION PROFILE**

different kind of industries, energy sector, looking for projects (MC can be investor and supplier)

# SwissCEE Agency, s.r.o.

#### **ORGANISATION**

**STATE** 

Czech Republic

CITYSTREETZIPPragueRašínovo nábřezí 2000/7812000TYPEAREAS OF ACTIVITYSIZECompanyother1–20

**WEB** 

www.swisscee.eu

# **PARTICIPANT DETAILS**

NAME POSITION

Roger J. M. Hutter Managing Director

# ORGANISATION DETAILS

### **COMPANY PROFILE**

SwissCEE (Central Eastern Europe) is a business developer. We support companies and organisations in establishing business relations with the economically aspiring countries in Central and Eastern Europe. SwissCEE is financially, economically and politically independent. We develop and implement projects from industry, trade and services. Outsourcing – Producing where it's most suitable. We will expand our database of Slovakian companies.

# COOPERATION PROFILE

We are interested to expand our database of SK-companies as supplier for areas as: – Machine construction – Automotive – Electrotechnics – Engineering – Food – Chemistry – ICT – Wood working – Metall working – Plastic working

SLOVAK MATCHMAKING FAIR 2015 150 SLOVAK MATCHMAKING FAIR 2015

# Gumotex, a.s.

#### **ORGANISATION**

**STATE** 

Czech Republic

CITYSTREETZIPBřeclavMládežnická, 3062/3A69075TYPEAREAS OF ACTIVITYSIZE

other

250+

WEB

Company

www.gumotex.cz

# **PARTICIPANT DETAILS**

**NAME**Alexandra Staňková

Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The main lines of business of GUMOTEX, a joint–stock company, include the processing of polyurethane foams and the manufacturing of semi–products and products made of them, the manufacturing of OEM components, particularly for car interiors, manufacturing of inflatable cores for bed mattresses, rubber mixtures, surface treatment of textile and other materials by rubber of special mixtures, manufacturing of sport inflatable products, deck chairs, boats and ships, manufacturing of rescue system elements and special products. Furniture industry (inflatable cores for bed mattresses) Automotive industry (sun visors, headrests, seat cushions, handgrips for gear levers, EPP (expanded polypropylene) fillers and boxes, seals and cut out parts) Textile industry (surface treated textiles with rubber– or plastic–based mixtures, protective clothing) Sports and leisure time (inflatable boats, kayaks, ships, and rafts) Others – special products for rescue systems

#### **COOPERATION PROFILE**

We are looking business partners, business cooperation. Sun visors, headrests, seat cushions, handgrips for gear levers, fillers and boxes Surface treated textiles Inflatable cores for bed mattresses, boats, kayaks, rafts, rescue systems. We are members of the Chambre of Commerce, Association of Textile—Clothing—Leather. GUMOTEX is also certified according to the quality management standards ISO 9001, and furthermore, according to the standards ISO/TS 16949 that are mainly applied in the automotive parts production. Additionally, GUMOTEX is certified according to the standards ISO 14001 proving the implementation and application of the environment management system.

# Respilon Group, s.r.o.

#### **ORGANISATION**

**STATE** 

Czech Republic

CITY STREET ZIP
Brno Cejl 12 60200

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.respilon.com

# **PARTICIPANT DETAILS**

NAME POSITION
Roman Zima CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Development and retail sales of nanofiber membrane products.

#### **COOPERATION PROFILE**

A business partners and distributors with existing retail and health or medical channels worldwide.

SLOVAK MATCHMAKING FAIR 2015 152 SLOVAK MATCHMAKING FAIR 2015

# MBtech Bohemia, s.r.o.

#### **ORGANISATION**

**STATE** 

Czech Republic

CITYSTREETZIPPlzeňDaimlerova 1161/630100

TYPE AREAS OF ACTIVITY SIZE
Company automotive 250+

WEB

www.mbtech-group.com

# **PARTICIPANT DETAILS**

NAME POSITION

Václav Khin Head of Sales & Marketing

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We are a part of the worldwide AKKA Group. Our main point of focus is engineering in the mobility sector (automotive, aerospace, railway, ...). We offer support in the field of mechanical design, electric/electronics, CAE, prototype manufacturing, testing and more.

#### **COOPERATION PROFILE**

We are a part of the worldwide AKKA Group. Our main point of focus is engineering in the mobility sector (automotive, aerospace, railway, ...). We offer support in the field of mechanical design, electric/electronics, CAE, prototype manufacturing, testing and more. We are looking for partners for cooperation in R&D worldwide.

# **Snoeks Automotive CZ**

#### **ORGANISATION**

**STATE** 

Czech Republic

CITY STREET ZIP
Nové Modlany, Krupka Kateřinská 103 41742

TYPE AREAS OF ACTIVITY SIZE

Company automotive 101–250

WEB

www.snoeksautomotive.com

# **PARTICIPANT DETAILS**

NAME POSITION

Vidor Kis – Márton Strategical Purchaser

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Development, assembly and after care for conversion kits of Light Commercial Vehicles from single cabin to double cabin. TIER 1 supplier of Opel and Renault. Mission: The modification of light commercial vehicles with an optimal price/quality ratio. Ex-works commercial vehicles are brought on the market in a limited number of body-variants. By the modification of commercial vehicles for manufacturers, dealers, importers and body-workers it is possible to meet the specific demands and needs of the end-user. Because the complete process, including product development and the production of semi-products takes place in own management, an optimal price and quality is guaranteed. Vision: to become global market leaders by 2020, by increasing our TIER 1 position after Opel and Renault.

#### **COOPERATION PROFILE**

Snoeks Automotive, as European market leader in light commercial vehicle conversion is looking to diversify its supplier base from the Slovak and other regional markets. Production facility is in CZ. Main focus is on large ABS thermoforming and metal parts, but we are also interested in packaging, foam, glass, fastener and logistic suppliers. SACZ is a Dutch family owned business, TIER 1 supplier to several OEM's, with a growing number of orders and demands. Our priorities: reliability, flexibilty, commitment, interest in R&D, low, medium and large series, good communication and long partnerships.

SLOVAK MATCHMAKING FAIR 2015 154 SLOVAK MATCHMAKING FAIR 2015

# SmarTech Solution, s.r.o.

#### **ORGANISATION**

**STATE** 

Czech Republic

CITYSTREETZIPZlínNad Stráněmi 565676001

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB

www.smartech.cz

# **PARTICIPANT DETAILS**

NAME POSITION

Miroslav Palička CEO

# ORGANISATION DETAILS

#### COMPANY PROFILE

SmarTech Solutions is a consulting firm. In Slovakia and Czech Republic, our specific expertise is the optimization of R&D (Research and Development) tax credits, R&D grants. We help to our clients apply that without any risk. SUPPORT YOUR R&D STRATEGY The tax credit is complex to implement and requires a high level of securitization through a rigorous selection of innovative projects, a detailed knowledge of the eligibility rules (technical knowledge), the tax rules, and the relevant financial and scientific documentation. Our consultants will assist you throughout the duration of their involvement to help you to validate all of the criteria required to secure your claim for your tax credits.

### **COOPERATION PROFILE**

We are looking for cooperation with companies having own research and development in production and ITC sectors.

# TRYON, s.r.o.

#### **ORGANISATION**

**STATE** 

Czech Republic

CITY STREET ZIP
Brumov-Bylnice Kloboucká 866 76331

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

**WEB** 

www.kon-rad.sk

# **PARTICIPANT DETAILS**

NAME POSITION
Jaromir Trcalek Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

TRYON, s.r.o. offers – production of the metal–working parts, – design and manufacturing of the dies – production of the metal stamping parts

#### **COOPERATION PROFILE**

– production of the machine parts with assembly – dies and stamping parts

SLOVAK MATCHMAKING FAIR 2015 156 SLOVAK MATCHMAKING FAIR 2015

# **Halton Oy**

#### **ORGANISATION**

**STATE** 

**Finland** 

CITY STREET ZIP

Helsinki Esterinportti 2 00240

TYPE AREAS OF ACTIVITY SIZE

Company energy 250+

**WEB** 

www.halton.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Jiří Syrový Area Sales Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Halton is producing indoor climate solutions for public and commercial buildings such as offices, healthcare and laboratories and hotels. Halton is a leader in the chilled beam technology having unique patents and solutions, e.g. the first chilled beams with integrated lights or the first energy saving Variable Air Volume chilled beam system. We also provide energy saving solutions for laboratories and hospitals – operating theatres, isolation rooms, wardrooms and other spaces.

Halton also produces related products as diffusers, airflow management components or fire dampers. The business is supported by laboratory premises in Finland and France providing simulation services and real mock up tests, followed by after sales services as customer satisfaction survey. Production plants are located in Finland, France, UK, Germany, Hungary, USA, Malaysia and China. Sales offices are in 25 countries. References worldwide and also in Slovakia and surrounding countries as The Czech Republic, Poland, Hungary.

#### **COOPERATION PROFILE**

We are looking for a cooperation partner in planning and delivering of Halton portfolio products and solutions from HVAC field – Heating Ventilatin Air Condition. We would like to bind new partnerships with investors, constructors and contractors who plan to build or refurbish offices, hotels, hospitals and laboratories. Halton has developed special solutions for the above mentioned business segments.

# VTT Technical Research Centre of Finland, Ltd.

#### **ORGANISATION**

**STATE** 

Finland

CITY STREET ZIP

Espoo Vuorimiehentie 3A FI-02044 VTT

TYPE AREAS OF ACTIVITY SIZE
Institution other 250+

WEB

www.vtt.fi

#### **PARTICIPANT DETAILS**

NAME POSITION

Jari Uotila Manager/International Relations

#### ORGANISATION DETAILS

#### COMPANY PROFILE

VTT Technical Research Centre of Finland Ltd is the leading research and technology company in the Nordic countries. VTT has a national mandate in Finland. We use our research and knowledge to provide expert services for our domestic and international customers and partners. We serve both private and public sectors. We have 73 years' experience supporting our clients growth with top–level research and science–based results. We develop new smart technologies, profitable solutions and innovation services.

We cooperate with our customers to produce technology for business and build success and well-being for the benefit of society. We use 4,000,000 hours of brainpower a year to develop new technological solutions. The benefit you gain from this spearhead research comes when we work with you to create new products, production processes, methods, and services. VTT ensures efficient utilisation of science and technology with the aid of broad international cooperation and networking.

#### **COOPERATION PROFILE**

We are looking industrial partners who are eager to develop their products, processes and metkets and who are willing to grow and invest in research and development. We are also looking for SMEs which have a great idea/innovation and are interested in Horizon2020 instruments like SME Instrument and Fast Track to Innovation.

SLOVAK MATCHMAKING FAIR 2015 158 SLOVAK MATCHMAKING FAIR 2015

# GB GROUP Ltd.

# **ORGANISATION**

**STATE** 

Georgia

CITYSTREETZIPTbilisiQueen Ketevan Ave. 410103

TYPEAREAS OF ACTIVITYSIZECompanyengineering21–100

WEB

www.pensarecasa.it/en/retail-stores/tbilisi.aspx

# **PARTICIPANT DETAILS**

NAME POSITION

Martin Nemčík Managing Director

ORGANISATION DETAILS

**COMPANY PROFILE** 

Export and import of construction materials and furniture.

**COOPERATION PROFILE** 

Building materials.

# **ELIKON TRANSPORT LOGISTICS**

# **ORGANISATION**

STATE

Greece

CITY STREET ZIP
Levadia Eleftheriou Goni & Sofokleus '32100'

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.elikontransport.gr

# PARTICIPANT DETAILS

NAME POSITION

Loukas Papacharalampous Managing Director

ORGANISATION DETAILS

**COMPANY PROFILE** 

Freight logistics international logistics and transportation.

COOPERATION PROFILE

Partners in logistics and food distribution.

SLOVAK MATCHMAKING FAIR 2015 160 SLOVAK MATCHMAKING FAIR 2015

# PMCB (GROUP) LTD.

#### **ORGANISATION**

**STATE** 

Hong Kong

CITY STREET ZIP
Kowloon Pok Man Street 123456

TYPE AREAS OF ACTIVITY SIZE

engineering

1-20

Company

WEB

www.pmcbworldwide.com

# PARTICIPANT DETAILS

**NAME**Francis Lau
Director

ORGANISATION DETAILS

### COMPANY PROFILE

Transfer of Sewerage Treatment technology to China.

#### **COOPERATION PROFILE**

Transfer of Sewerage Treatment technology to China.

# **ELITE MORTGAGE Co., Ltd**

#### **ORGANISATION**

**STATE** 

Hong Kong

CITY STREET ZIP
Kowloon 7 Fleming Road 123456

TYPE AREAS OF ACTIVITY SIZE

other

1-20

WEB N/A

Company

# PARTICIPANT DETAILS

NAME POSITION
Jojo Shen Director

# ORGANISATION DETAILS

# **COMPANY PROFILE**

Finance

#### **COOPERATION PROFILE**

Cooperation with financial companies in Slovakia and within the region of [CHINA-CENTRAL EASTERN EUROPEAN COUNTRIES(CEEC)] through Slovakia as a administration centre under the Cooperation between China-CEEC (www.china-ceec.org.eng).

SLOVAK MATCHMAKING FAIR 2015 162 SLOVAK MATCHMAKING FAIR 2015

# MNKH Cls.

#### **ORGANISATION**

**STATE** 

Hungary

CITY STREET ZIP
Budapest Ipar u. 5 1095

TYPEAREAS OF ACTIVITYSIZEInstitutionother101–250

WEB

www.tradehouse.hu

# **PARTICIPANT DETAILS**

**NAME**Miriama Mikleová

Consultant

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The aim of the Hungarian National Trading House (MNKH) Cls. is to support enterprises that are capable of exporting in finding adequate business partners in the international markets. Recently, we expanded our commercial presence to 29 countries of four continents. Our strategic objective includes the opening of further trading houses in the Carpathian Basin and expansion within the framework of the policy entitled Opening to the South American region as well.

# COOPERATION PROFILE

We search for potential business partners on the foreign markets for our Hungarian partners and offer a single point—of—contact service supporting the complete process of the export activity. We possess a unique database of Hungarian SMEs producing high quality products and services which are compatible on the international markets, as well as help to create valuable business relationships between our Hungarian and foreign partners.

# Hubei Hankou Jingwu Agriculture Group

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Wuhan Wuhu Industrial Zone 430345

TYPE AREAS OF ACTIVITY SIZE

Company food 250+

**WEB** 

www.china-hkjw.com

# **PARTICIPANT DETAILS**

NAME POSITION
Hongfang Xu Vice President

# ORGANISATION DETAILS

#### COMPANY PROFILE

Agriculture, livestock and aquaculture industries; Food and feed processing; Biological products processing; Research and development; Modern logistics.

# COOPERATION PROFILE

Looking for joint–venture(JV) partnership with Slovak companies to import Food and Beverage to China and investment in setting up logistic warehouse in Slovakia and export Slovak/CEEC products to Chinese market under the Cooperation between China–Central Eastern European Countries(CEEC) [www.china–ceec.org.eng]. Cooperation in agriculture with Slovak companies such as import of Slovak diary products to China. Cooperation can be made through JV in Slovakia as an administration centre to other 15 members of CEEC.

SLOVAK MATCHMAKING FAIR 2015 164 SLOVAK MATCHMAKING FAIR 2015

# Hubei Liwo Tea Technology Co., Ltd

**ORGANISATION** 

**STATE** 

China

CITY STREET ZIP
Chongyang Fengri Street 437500

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.hblwcy.com

# **PARTICIPANT DETAILS**

NAME POSITION

Qiwen Ge General Manager

ORGANISATION DETAILS

#### COMPANY PROFILE

Tea products and tea set and its accessories manufacturing and processing.

#### **COOPERATION PROFILE**

Looking for joint-venture(JV) partnership with Slovak companies and investment in setting up packaging factory in Slovakia to export tea products and tea set and its accessories to Slovakia and then the rest of 15 CEEC members under the Cooperation between China-Central Eastern European Countries(CEEC) [www.china-ceec.org.eng]. Cooperation can be made through JV in Slovakia as an administration centre to other 15 members of CEEC.

# HuBei WanChun Biotechnology Co., Ltd

**ORGANISATION** 

**STATE** 

China

CITY STREET ZIP

Xianning Fungwang Indusrial West 437000

TYPE AREAS OF ACTIVITY SIZE
Company biotechnology 21–100

**WEB** 

www.hbwcsw.com

# **PARTICIPANT DETAILS**

NAME POSITION
Sheng Chen Manager

ORGANISATION DETAILS

### **COMPANY PROFILE**

Export of Green Tea and Chinese Herbal procucts.

#### **COOPERATION PROFILE**

Looking for joint–venture(JV) partnership with Slovak companies and investment in setting up packaging factory in Slovakia to export tea products and Chinese Herbal products to Slovakia and then the rest of 15 CEEC members under the Cooperation between China–Central Eastern European Countries(CEEC) [www.china–ceec.org.eng]. Cooperation can be made through JV in Slovakia as an administration centre to other 15 members of CEEC.

SLOVAK MATCHMAKING FAIR 2015 166 SLOVAK MATCHMAKING FAIR 2015

# Hubei Jingchun Biotech Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP

Xianning Xianan Economic Zone 437000

TYPE AREAS OF ACTIVITY SIZE

Company biotechnology 21–100

**WEB** 

www.hbjcsw.com

# **PARTICIPANT DETAILS**

NAME POSITION Zhong-Hua Zou Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Export of scale collagen oilgopeptide / whole fish protein oilgopeptide Slovak market and then European markets. Import of Slovak health products to Chinese market.

#### **COOPERATION PROFILE**

Technological cooperation with Slovak companies and investment in manufacturing oilgopeptide products in Slovakia(made in Slovakia) and export the Slovak made products to Chinese markets under the Cooperation between China–Central Eastern European Countries (www.china–ceec.org.eng). Cooperation can be made through Slovakia as an administration centre to other 15 members of CEEC.

# Hubei Tianhong Environmental Engineering Co., Ltd.

# **ORGANISATION**

**STATE** 

China

CITY STREET ZIP

Wuhan 11 Huashiyuan North Road 437000

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

WEB

www.thyb.cn

# **PARTICIPANT DETAILS**

NAME POSITION
Yin-Pin Li Gneral Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Import of calibrators / air quality monitoring equipments to Chinese markets.

#### **COOPERATION PROFILE**

Technological cooperation with Slovak companies and investment in manufacturing calibrators / air quality monitoring equipments in Slovakia(made in Slovakia) and export the Slovak made products to Chinese markets under the Cooperation between China–Central Eastern European Countries (www.china–ceec.org.eng). Cooperation can be made through Slovakia as an administration centre to other 15 members of CEEC.

167 SLOVAK MATCHMAKING FAIR 2015 168 SLOVAK MATCHMAKING FAIR 2015

# Hubei Jiaye Petroleum Machinery Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITYSTREETZIPJingzhouWest Ring Road434023

TYPEAREAS OF ACTIVITYSIZECompanyengineering101–250

**WEB** 

www.jypetro.com

# **PARTICIPANT DETAILS**

NAME POSITION Rong-Bo Liu Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Import of Petroleum Mechanical Equipments to Chinese markets from Slovakia. Export of Joint–venture(JV) Petroleum Mechanical Equipments (Made in Slovakia) worldwide including China.

#### **COOPERATION PROFILE**

Technological cooperation with Slovak companies and investment in manufacturing Joint–venture(JV) "Petroleum Mechanical Equipments" in Slovakia(made in Slovakia) and export the JV Slovak made products to worldwide markets including Chinese markets under the Cooperation between China–Central Eastern European Countries (www.china–ceec.org.eng). Cooperation can be made through Slovakia as an administration centre to other 15 members of CEEC.

# Hunan Hong Yuan High Pressure Valve Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITYSTREETZIPZhuzhouBlk3 Wantang Industrial Park413000

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

**WEB** 

www.gyfmw.net

# **PARTICIPANT DETAILS**

NAME POSITION Hua-Shan Kong Chairman

ORGANISATION DETAILS

### **COMPANY PROFILE**

Import of industrial valves to Chinese markets.

#### **COOPERATION PROFILE**

Technological cooperation with Slovak companies and investment in industrial valves manufacturing in Slovakia(made in Slovakia) and export the Slovak made products to Chinese markets under the Cooperation between China–Central Eastern European Countries (www.china–ceec.org.eng). Cooperation can be made through Slovakia as an administration centre to other 15 members of CEEC.

169 SLOVAK MATCHMAKING FAIR 2015 170 SLOVAK MATCHMAKING FAIR 2015

# Tianjin Jewel Science & Technology Development Co., Ltd.

#### **ORGANISATION**

STATE

China

CITYSTREETZIPTianjin22 Hua Yuan022

TYPEAREAS OF ACTIVITYSIZECompanyother101–250

WEB

No website

# **PARTICIPANT DETAILS**

**NAME**Fung Li

Director

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

Import of Plastic Scraps to China from worldwide for recyclying.

#### **COOPERATION PROFILE**

Looking for joint-venture(JV) partnership with Slovak companies as well as logistic companies in Slovakia and investment in setting up logistic warehouse in Slovakia and export the plastic scraps to China under the Cooperation between China-Central Eastern European Countries(CEEC) [www.china-ceec.org.eng]. Cooperation can be made through JV in Slovakia as an administration centre to other 15 members of CEEC.

# Guangzhou Wedy Technology Equipment Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITYSTREETZIPGuangzhouNo. 5, Huahe Road, Huahai Industrial Park428902

TYPEAREAS OF ACTIVITYSIZECompanyengineering21–100

**WEB** no website

# **PARTICIPANT DETAILS**

NAME POSITION
Miranda Chen Director

# ORGANISATION DETAILS

#### COMPANY PROFILE

Import of products to Chinese markets: Heat pump (EVI air to water heat pump,water to water heat pump,DC inverter heat pump,swimming pool heat pump,all in one house heat pump,cooling+heating air to heat pump so on products)

#### **COOPERATION PROFILE**

Technological cooperation/transfer with Slovak companies and investment in products manufacturing in Slovakia(made in Slovakia) in heat pumps and export the Slovak made heat pumps products to Chinese markets under the Cooperation between China–Central Eastern European Countries (www.china–ceec.org.eng). Cooperation can be made through Slovakia as an administration centre to other 15 members of CEEC.

17I SLOVAK MATCHMAKING FAIR 2015 172 SLOVAK MATCHMAKING FAIR 2015

# Hubei Province Houshengxiang Tea Joint Stock Co., Ltd.

#### **ORGANISATION**

STATE

China

CITY STREET ZIP
Tongshan 8 Xiantong Road 437600

TYPE AREAS OF ACTIVITY SIZE
Company food 21–100

WEB

www.houshengxiang.com

# **PARTICIPANT DETAILS**

NAME POSITION
H.Y. Yum Director

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

173

Export of tea products and tea set and its accessories manufacturing and processing.

#### **COOPERATION PROFILE**

Looking for joint-venture(JV) partnership with Slovak companies and investment in setting up packaging factory in Slovakia to export tea products and tea set and its accessories to Slovakia and then the rest of 15 CEEC members under the Cooperation between China-Central Eastern European Countries(CEEC) [www.china-ceec.org.eng]. Cooperation can be made through JV in Slovakia as an administration centre to other 15 members of CEEC.

# Langfang D.K. Investment Co., Ltd.

#### **ORGANISATION**

STATE

China

CITY STREET ZIP
Langfang Anci Road 065000

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.dl-tec.cn

# **PARTICIPANT DETAILS**

NAME POSITION
Kun Tian Board

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

D.K. is an investment company, we are doing some international business. we are importing products from world wide to China.

**SLOVAK MATCHMAKING FAIR 2015** 

#### **COOPERATION PROFILE**

174

**SLOVAK MATCHMAKING FAIR 2015** 

# Corvinic International Investment Management Co., Ltd.

### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP

Shanghai RM 303 Tianyaoqiao RD 191 200020

TYPE AREAS OF ACTIVITY SIZE

Company other 1–20

**WEB** 

www.corvinic.cn

# **PARTICIPANT DETAILS**

NAME POSITION
Kevin Lin Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

At Corvinic we create corporate and economic value for our chinese and international partners through moral principles, fair international trade and expertise. Our company offers the best quality of service in line with understanding Chinese and foreign cultures and their habits. Our company will help you looking the Chinese cooperater partner, importers, distributors, etc., as well as to help you promote your business dealings with Chinese clients in the future. Let us become your business partner in China or in Europe. Let us make the next step in your business you are looking for.

#### **COOPERATION PROFILE**

\_

# TNPL Environmental Engineering Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP

Tianjin Xin No.8 Tianying Dao Tiedongbei Lu Beichen Dist. 300400

TYPE AREAS OF ACTIVITY SIZE
Company engineering 250+

**WEB** 

www.tj-pneuplan.com

#### **PARTICIPANT DETAILS**

NAME POSITION
Yongzhen Zheng Vice GM

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

"TNPL is an environmental engineering company located in Tianjin of P.R.China, which focuses on developing, designing and manufacturing of general & special material processing equipment and special valves for industries. TNPL is specialised in conveying systems for pellet and powder materials in different fields of industry. TNPL obtained the ISO9001:2000 Quality Assurance Standard, The on-site quality control has been continually improved, ensured the product quality and customer satisfaction. With its experiences from almost eight years, TNPL has developed into a significant, globally functioning supplier of pneumatic conveying systems. The operations of TNPL are based on high-quality products and a flexible operating method. TNPL is especially renowned as a supplier of material handling systems of the power sector. Equipment has been delivered to power, steel and chemicals industry. The custom-made equipment is always designed according to customer's needs. Due to the flexible customer-oriented operation there are spare parts available even for the old equipment that has been delivered over five years ago and is still functioning. Pneumatic conveying systems Slow conveying systems for abrading materials Other pneumatic conveying systems Lime feed system for power plants Special valves for pneumatic conveying systems: dome, line, distribution, silo and butterfly valves Scial bends for pneumatic conveying lines Silo cannons We have delivered a lot of pneumatic conveying equipment units to various industries in China and in the oversea, including the following: Power plants Chemicals industry Steel industry Logistics/ Storage Equipment Cargo Handing Systems Logistics Systems Storage Systems Pallet Container TNPL corporate mission is to provide the best available technology with the highest product quality and operating reliability with an emphasis on product life cycle cost rather than lowest equipment purchase cost."

# **COOPERATION PROFILE**

Environmental engineering.

SLOVAK MATCHMAKING FAIR 2015 176 SLOVAK MATCHMAKING FAIR 2015

# **China Communications Construction Company**

**ORGANISATION** 

**STATE** 

China

CITY STREET ZIP
Beijing Deshengmenwai Dajie 100088

TYPE AREAS OF ACTIVITY SIZE
Company infrastructure 250+

**WEB** 

www.ccccltd.cn

# **PARTICIPANT DETAILS**

NAME POSITION
Wang Yanju Senior Manager

**ORGANISATION DETAILS** 

### **COMPANY PROFILE**

Investment, design and construction of transportation infrastructure.

#### **COOPERATION PROFILE**

Investment, design and construction of transportation infrastructure.

# Hebei Jingxin Chemical Group Co., Ltd

**ORGANISATION** 

**STATE** 

China

CITY STREET ZIP
Hengshui No. 1100 North Jingheng Str 053000

TYPEAREAS OF ACTIVITYSIZECompanychemistry250+

**WEB** 

www.jingxingroup.com

# **PARTICIPANT DETAILS**

NAME POSITION
Bao Fa Zhang Chairman

ORGANISATION DETAILS

#### COMPANY PROFILE

Hebei Jingxin Chemical Group Co.Ltd was established in 1998, and it is a specialized manufacturer of PVC additives. The Products include lead based compound stabilizer, non-toxic Ca-Zn compound stabilizer, impact modifier CPE, processing aid ACR, lead salt, metallic soap. Jingxin Chemical is the only producer of both monomer and compound stabilizer in China, and the products have been recognized as "Famous Products in Hebei Province". The development & application of rare earth compound stabilizers of Jingxin have filled a blank in China, and obtained many national patents. With large scale, various products, and high quality, Jingxin becomes top and a leading brand in chemical industry.

### **COOPERATION PROFILE**

Manufacturer of PVC additives, for for PVC products factory, such as PVC windows and doors, PVC pipe, PVC panel and so on.

177 SLOVAK MATCHMAKING FAIR 2015 178 SLOVAK MATCHMAKING FAIR 2015

# Zhongjie Hi-Tech Zone

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Hebei Safarikovo Nam. 4 81102

TYPE AREAS OF ACTIVITY SIZE

food

1-20

WEB

Company

www.zjgxq.com

# **PARTICIPANT DETAILS**

NAMEPOSITIONPengan LvDeputy Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

EUROPRAN Office of Zhongjie Hi-tech Zone.

#### **COOPERATION PROFILE**

We are looking for cooperation partner who is interested with China, as government Hi–tech zone, We looking for cooperation in automotive, electrotechnics, energy.

# Langfang Longmaohua Construction Investment Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Langfang No. 1 Anming Road 065000

TYPEAREAS OF ACTIVITYSIZECompanyinfrastructure21–100

**WEB** 

www.acedz.gov.cn

# **PARTICIPANT DETAILS**

NAME POSITION
Jie Zhao CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Langfang Long Maohua Park Construction Investment Co., Ltd. (hereinafter referred to as the company) is the Anci district government authorized Anci Economic Development Zone, the only development and operation of the main, is the pioneer of China's PPP model. Founded in 2007, the registered capital of 1 million yuan, is located in economic development zone of Hebei Langfang anci Ann Ming Road No. 1, is Christopher group dedicated to the Development Zone, development and construction and registered, mainly responsible for Langfang City 22 square kilometers of investment, land consolidation, infrastructure construction, industrial development, living conditions and improvement of urban environmental governance. Langfang area is the largest infrastructure providers. Is the builder and founder of Langfang to promote the rise of the southwest city.

#### **COOPERATION PROFILE**

Who is looking for building a factory in China.

SLOVAK MATCHMAKING FAIR 2015 180 SLOVAK MATCHMAKING FAIR 2015

# Shandong Zibo BoMei Car Sales Service Limited

#### **ORGANISATION**

STATE

China

**CITY STREET** ZIP Zhou Long Road 8888 255000 Zibo

SIZE **TYPE AREAS OF ACTIVITY** 101-250 Company other

**WEB** <u>n/a</u>

# **PARTICIPANT DETAILS**

**POSITION** NAME Zhao Yang Wang General Manager

# ORGANISATION DETAILS

#### **COMPANY PROFILE**

Zibo BoMei Car Sales Service Limited was established on September 29, 2005, registered capital RMB 12 Million. It corvers an area of 63mu. We have 100 Guangqi Toyota strictly trained maintenance technician, 15 professional sales consultants and 6 after sales receptionists. We are the first authorized 4S boutique in Shandong provience could sell through showrooms, maintain service, supply spare parts and feedback information. Our main products are domestic new Camry, New Highlander, Relink etc.

#### **COOPERATION PROFILE**

Real estate, logistics.

# Zväz čínskych podnikateľov na Slovensku (ZCP)

#### **ORGANISATION**

**STATE** 

China

**CITY STREET** ZIP Bratislava Stará Vajnorská 17 83104 **TYPE** SIZE **AREAS OF ACTIVITY** Institution 1-20

other

**WEB** 

www.zcp.sk

# **PARTICIPANT DETAILS**

NAME **POSITION** Ailei Ji Chairman

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

Our organisation provides a services for Slovak and Chinese companies which would like to establish cooperate with China or Slovakia.

# **COOPERATION PROFILE**

Promotes our organisation at SKB.

181 **SLOVAK MATCHMAKING FAIR 2015** 182 **SLOVAK MATCHMAKING FAIR 2015** 

# Hebei Jimon Pharmaceutical Group Co., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
An Guo City Jinmu No. 8 071200

TYPE AREAS OF ACTIVITY SIZE
Company biotechnology 250+

**WEB** 

www.jimongroup.cn

#### **PARTICIPANT DETAILS**

NAME POSITION
Liu Minguo Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Hebei Jimon Pharmaceutical Group Co.,Ltd, is a enterprise group integrated with modern Chinese Pharmaceuticals, herbal pieces,officinal borneol and health food as well as catering & accommodation. The total asset of the group is 0.38 billion Yuan and it includes four factories, occupying an area of more than 160 mu and a total construction area of 65, 000 square meters. As a key enterprise, Jimon's subsidiaries include the followings: Baoding Zhongyao Pharmaceutical Co., Ltd., Anguo Jimon Bio–tech. Co.,Ltd, Hebei Jimon Pharmaceutical Co. Ltd., Huibo Chinese Herb Medicine Co., Ltd. and Zhonghua Hotel etc. The group also invested another 8 sales companies respectively in Indonesia, Nigeria, Russia and Ghana. The success of the enterprise depends on its high—quality and high—tech products, Jimon Group not only owns ninety—four Chinese medicines which have acquired national approval, four invention patents and six design patents, but also owns one provincial famous logo(Jimon) and 12 other logo. With self—developed patent product—guanxinjing which earned International golden prize in Canada and Special Golden Prize in China, those typical products, such as weihuolingpian, weilikangpian, qingnaojiangyapian, luobumajiangyapian and xiebaitangjiang have been well known in China. The health food workshop has pass the National GMP citification and foodstuff workshop has got QS certification. Keeping the enterprise concept of sincerity oriented, responsibility foremost, Jimon Group donated nearly 10 million yuan and keep on playing a lead role in local econ.

#### **COOPERATION PROFILE**

Companies hope that through this meeting, find a good scientific research achievements in the field of biological pharmacy, in order to used in the manufacture of the products. We hope to cooperate with our enterprises with good credit and high product research and development capabilities.

# Hebei Wanfa Garments & Textiles Group Corp., Ltd.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Rongcheng County, Baoding Mazhuang Village 071700

TYPE AREAS OF ACTIVITY SIZE
Company infrastructure 250+

**WEB** 

www.kon-rad.sk

#### **PARTICIPANT DETAILS**

NAME POSITION

Rongxiang Jiang General Manager

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

Hebei Wanfa Garments and Textiles Group Corp., Ltd. is a prosperous medium-scale private enterprise group, originated from 1989th. Wanfa was incorporated in February 1996 with a registered capital of RMB 26,680,000 as a group combining scientific research with manufacturing and trading, focusing on apparel research and design, manufacturing and processing, and integrating with weaving, dyeing and finishing. Wanfa is the first private enterprise group in Hebei Province accredited by the provincial government and also the first private enterprise group in Hebei Province authorized by MOFTEC the right of self-supported import and export. Wanfa's clothing factory, which is located at Rongcheng County Hebei China, covers an area of 45,000 square meters. With the present construction area of over 20,000 square meters, it is divided into 12 workshops, all equipped with up-to-date professional machines of brand JUKI. Now Wanfa has 1,100 workers engaged in production and has got a monthly capacity of 160,000 pieces and sets that range from men's and women's shirts, to suits, coats, jackets, padded shirts, jackets with stuffing, trousers and pajamas. Over a thousand kinds of fabrics are employed for the products, which mainly include cotton fabrics, linen fabrics, cashmere fabrics, Melton fabrics, Modal fabrics, soybean fabrics, bamboo fabrics, and all kinds of blended fabrics. Our main market is for Europe, Central Europe, USA, Australia etc., with a total export value of over USD10,000,000 per year. On the basis of mutual benefit, Mr. Jiang Wanfa, Chairman of the Board, sincerely hopes to have a close cooperation with any foreign companies and agents to establish more flexible trading methods for a development of economic and trade relationship. Our tenets are harmony, diligence, frugality, super quality and high efficiency. Our factory policy is to manage it with human–centered and moral values. Our requests to the products are: to be famous, elegant, unique, special, innovative, exquisite, unmatched, and to be of high quality, beautiful looking, and to be followed by efficient service. Our business principles are: with sincerity and faithfulness, to develop from small orders to big orders, from new customers to long-lasting customers, from business partners to close friends. We also would like to make friends while doing business around the globe with no business deception, and to provide products of high quality, reasonable price, on-time delivery, with enthusiastic service and good manners in communication. Wanfa's products in brands "W.F., JOHN WANFA" and "TIAN GUAN" accepted by a mass foreign businessman, have enjoyed a good reputation among new and old customers for their elegant styles and exquisite workmanship. We have been accredited with ISO9001:2008 Certificate for Quality Management System and BSCI (Business Social Compliance Initiative).

#### **COOPERATION PROFILE**

WE are a professional shirts maker, combining scientific research with manufacturing and trading, focusing on apparel research and design, manufacturing and processing, and integrating with weaving, dyeing and finishing. We are looking for cooperarion parters in shirts–maker, custonmers and professors specialized in garments field.

183 SLOVAK MATCHMAKING FAIR 2015 184 SLOVAK MATCHMAKING FAIR 2015

# **CEE Investment & Trade Limited**

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP

Shanghai Taihe Road No. 2038, Baoshan District 201901

TYPE AREAS OF ACTIVITY SIZE

Company food 21–100

WEB

www.zlievaren-trnava.sk

# **PARTICIPANT DETAILS**

NAME POSITION

Peng Zhang General Manager

# ORGANISATION DETAILS

### **COMPANY PROFILE**

Rapid economic growth in China is a great opportunity for all foreign businessmen. Whether you are looking for a buyer in China or working on finding partners here, the accurate understanding of China market dynamics is very critical. CEE Investment and Trade I.t.d. was established in the Czech Republic and now has offices in Hong Kong and mainland China. Based on our deep understanding of both European and Chinese ways of doing business the company represents in mainland market number of well–known Czech food, beverage and health care products brands. Our services: Market research Market opening China OEM procurement Customs clearance Warehousing, logistics Due diligence Legal services Debt recovery

### **COOPERATION PROFILE**

Producer of Food & Beverage field, and also in the field of mechanical engineering which needs to expand market to China and needs to import components from China

# **Nottingham International Trade Tianjin**

#### **ORGANISATION**

STATE

China

CITY STREET ZIP
Tianjin Tianjin Freetrade Zone 341000

TYPE AREAS OF ACTIVITY SIZE
Company food 1–20

**WEB** 

www.zlievaren-trnava.sk

# **PARTICIPANT DETAILS**

NAME POSITION

Wei Wang General Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Doing international trade business of food and beverage

#### **COOPERATION PROFILE**

Trading companies and producers.

185 SLOVAK MATCHMAKING FAIR 2015 186 SLOVAK MATCHMAKING FAIR 2015

# **CCPIT Beijing**

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP

Beijing Jiangyguo Men Wai Road 28373763

TYPE AREAS OF ACTIVITY SIZE

Institution infrastructure 101–250

**WEB** 

www.kon-rad.sk

# PARTICIPANT DETAILS

NAME POSITION

Luxia Li Vice Chairperson

ORGANISATION DETAILS

### **COMPANY PROFILE**

Trade and increment promotion.

#### **COOPERATION PROFILE**

Some projects to cooperate in various industries.

# **Baoding Zhenhua Martial Arts School**

# **ORGANISATION**

**STATE** 

China

CITY STREET ZIP n/a n/a n/a

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB n/a

# PARTICIPANT DETAILS

NAME POSITION

An Haiyang n/a

# ORGANISATION DETAILS

### COMPANY PROFILE

Baoding Wushu Zhenhua was founded in 1984, it is one of the earliest Chinese martial arts institute in Hebei Province, the first foreign martial artsschool. Twenty–five years cultivated large number of talents in the country. It won many competitions with dozens of gold medals and silver medals.

# **COOPERATION PROFILE**

University and schools.

SLOVAK MATCHMAKING FAIR 2015 188 SLOVAK MATCHMAKING FAIR 2015

# Baoding Shunping County Longchang Plastics Co., Ltd.

21-100

**ORGANISATION** 

**STATE** 

China

**CITY STREET** ZIP n/a n/a n/a **TYPE AREAS OF ACTIVITY** SIZE

chemistry

**WEB** n/a

Company

**PARTICIPANT DETAILS** 

NAME **POSITION** 

Liu Yanchan n/a

ORGANISATION DETAILS

**COMPANY PROFILE** 

Shunping County Longchang Plastics Co., Ltd. mainly engaged in: PVC granules, PVC plastic and other products.

**COOPERATION PROFILE** 

Trade companies.

# Baoding Junwei food Manufacturing Co., Ltd.

**ORGANISATION** 

**STATE** 

China

**CITY STREET** ZIP n/a n/a n/a **TYPE AREAS OF ACTIVITY** SIZE 1-20

food

WEB <u>n/a</u>

Company

PARTICIPANT DETAILS

NAME **POSITION** 

Yang Weijun n/a

ORGANISATION DETAILS

**COMPANY PROFILE** 

Baoding army Food Manufacturing Co., Ltd. mainly engaged in: pastry food production; retail pre-packaged food and other products.

**COOPERATION PROFILE** 

Trade companies.

189 **SLOVAK MATCHMAKING FAIR 2015** 190 **SLOVAK MATCHMAKING FAIR 2015** 

# Baoding ZhengJiu Import Export Trade Co.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Baoding n/a n/a

TYPE AREAS OF ACTIVITY SIZE

Company other 21–100

**WEB** n/a

# **PARTICIPANT DETAILS**

NAME POSITION

Chen Haibo n/a

#### ORGANISATION DETAILS

# **COMPANY PROFILE**

Baoding ZhengJiu Import Export Trade Co., business field is Leather Goods Manufacturing: leather bags, leather goods, luggage and accessories; sales: leather bags, leather goods, luggage accessories, hardware, knitwear, textiles; import export.

# COOPERATION PROFILE

Trade companies.

# **Baoding New Lotus College**

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Baoding n/a n/a

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB n/a

# PARTICIPANT DETAILS

NAME POSITION

Xishun Zhang n/a

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

The New Lotus College is known throughout the country, reconstruction of comprehensive cultural industry projects is popular in Hebei. The New Lotus College is located in Baoding agro–ecological park, consists of three parts by the College and the College vihara (South Park), College Cottage (North Park). "Baoding Branch of the Academy of Chinese Culture," "Su Shuyang Literature Museum of Art", "Baoding Branch Library," "Baoding entrepreneur Sinology Forum" and "Zhili business club" and have been listed in the new Lotus College.

#### **COOPERATION PROFILE**

University and schools.

SLOVAK MATCHMAKING FAIR 2015 192 SLOVAK MATCHMAKING FAIR 2015

# **Baoding Electric Power Transformer Factory**

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Baoding n/a n/a

TYPE AREAS OF ACTIVITY SIZE
Company electrotechnics 21–100

**WEB** n/a

# **PARTICIPANT DETAILS**

NAME POSITION

Ning Liying n/a

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Baoding Electric Power Transformer Factory founded in July 1985, is now the largest factory in Baoding. It produces the most professional high–pressure metering box (voltage, current combined transformer). It has four major categories, more than 80 series, the voltage level of 330KV level covering all of the following transformer products, high pressure (110–220KV) series products are oil–immersed, dry–type, gas and other forms, precision products (0.2 Level) high, reliable protection (TPY, TPZ), fully functional. It owns 19 national patents

#### **COOPERATION PROFILE**

Trade companies.

# **International China Investment Forum (ICIF)**

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Shanghai 168 Yincheng Zhong Road Bank of Shanghai, 21st Floor, Pudong 200120

TYPE AREAS OF ACTIVITY SIZE
Institution other 1–20

**WEB** 

www.ticif.com

# **PARTICIPANT DETAILS**

NAME POSITION
Marcus Lee Co-Chairman

# ORGANISATION DETAILS

#### COMPANY PROFILE

ICIF (International China Investment Forum) was established in 2002. Currently, ICIF has over 10,000 members in the association. Members of ICIF consists of Chinese Government linked companies, Private Companies and NGOs. The patrons of ICIF are Hampton Court Investment Bank, Hampton Court Holdings and CBIS. The objective of ICIF is to promote and facilitate bilateral business, investment, trade and relationship between China and other countries.

# COOPERATION PROFILE

Companies – Partners/sponsors of forum includes Law firm, local banks and company with China interest. Chamber and Venues – Co–organize, venue, invite matching of local business men and women. Media – This include business newspaper and magazine. Co–organize and reporting. Government agencies.

193 SLOVAK MATCHMAKING FAIR 2015 194 SLOVAK MATCHMAKING FAIR 2015

# **Beijing Partner Parking Investment Limited**

#### **ORGANISATION**

**STATE** 

China

**STREET** CITY ZIP Three Mile Road 21, Haidian District n/a Beijing

**TYPE AREAS OF ACTIVITY** SIZE 1-20 other

**WEB** 

Company

www.chinaparking.org/web shop/company1808.html

#### **PARTICIPANT DETAILS**

**POSITION** NAME Chao Iv Shareholder

#### **ORGANISATION DETAILS**

#### COMPANY PROFILE

The company was founded in 2003 and primarily focuses on investing and managed car parks. When managing car parks using innovative technologies and know-how. The company has already invested in several car parks in Beijing. With the growth of Internet use and our company uses the application to clients as a reward parking license plate recognition, tracking cars, determining the position of the parked cars and the like.

#### **COOPERATION PROFILE**

Search opportunity of parking, also for investing in real estate, agriculture

# China National Automotive Industry International Corporation

**ORGANISATION** 

**STATE** 

China

**STREET** ZIP CITY Beijing Tower A, No. 3 Danling Street, Haidian District 100080

**TYPE AREAS OF ACTIVITY** SIZE 250+ Company automotive

**WEB** 

www.cnaico.com.cn

#### **PARTICIPANT DETAILS**

NAME **POSITION** 

Xin Fan n/a

#### ORGANISATION DETAILS

#### COMPANY PROFILE

CNAICO is a wholly-owned subsidiary of China National Machinery Industry Corporation (SINOMACH), a large state-owned group and a Fortune Global 500 enterprise. CNAICO specializes in areas such as international exhibitions, international trade, project contracting, and culture and media, as well as industrial investments related to these areas. CNAICO has over 20 wholly- or partially-owned subsidiaries. In recent years, it has won in succession honorary titles such as the "Top 10 Most Influential Exhibition Companies of China Exhibition Industry", the "Most Influential Exhibition Company", and the "Most Influential Brand of China Automobile Trade", and proudly received the "Best Exhibition Organization Award of China". Today's CNAICO has already grown into the largest and strongest centrally-administered enterprise in China automotive exhibition industry. International exhibition is a core business for CNAICO, which are recognized because of over 20 years of exhibition organizing experience and a professional organization team. Adhering to our exhibition philosophy of "Serving Auto Makers, Auto Sellers, and Auto Users", CNAICO has not only forged a comprehensive exhibition business system that integrates the organization of proprietary domestic and international exhibitions, agency service for overseas exhibitions and exhibition engineering services, but also held numerous automobile exhibitions that combines internationality and locality in over 30 large and medium-sized Chinese cities. The total exhibition area of exhibitions that CNAICO independently organizes or jointly do with partners each year exceeds 2 million m2. In particular, "Beijing International Automotive Exhibition" and "Shanghai International Auto Parts Maintenance and Diagnostic Equipment and Service Tools Exhibition" have successfully ranked among the Top 100 World Trade Fairs. In the field of international trade, CNAICO actively engages in global economic and technological cooperation. It mainly deals with import and export of motor vehicles, auto parts, and other mechanical and electrical products, with market presence in countries and regions all over Asia, Europe, Latin America, and Africa. The company is wholly praised of a relatively strong competitive market advantage in the export of motor vehicles and the import of key auto parts. It is also a strong service provider and dealer for Castrol automotive oil products in the domestic market. As to the business of project contracting and supply of complete plants, CNAICO is specialized in the export of complete power plant equipment and has been one of the major service providers for the export of Chinese power plant equipment to India. With a firm anchor in automotive, machinery and other traditional industries, CNAICO's operations in the cultural media sector, mainly cover advertisement planning, industry consultancy, and other relevant services dominated by talent exchange. Adhering to our value of "Pragmatism and Innovation, Harmony and Win-win" and our development path of "Integration and Synchronous Development of Exhibition and Trade", CNAICO is committed to becoming an integrated automotive service and trade enterprise with industrial leadership in China and an international reputation that focuses mainly on modern exhibition services and international trade.

### **COOPERATION PROFILE**

Partnership.

195 **SLOVAK MATCHMAKING FAIR 2015** 196 **SLOVAK MATCHMAKING FAIR 2015** 

# Tongshan Nature Stone Industry Co., Ltd.

**ORGANISATION** 

**STATE** 

China

CITYSTREETZIPXianningLidu Village, Tongyang Town, Tongshan Countyn/a

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

**WEB** 

www.dzrsy.com

# **PARTICIPANT DETAILS**

NAME POSITION

Nengxiao Wang Business Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Founded in 2002, located at Tongshan County of Hubei Province, the Chinese marble township, a very famous slate production zone of central China, we have private—owned large quarry. Our main products are building materials such as culture stone, slate tile, various stone arts and crafts such as tea tray and ink slab. We are dedicated to providing various kinds of products with competitive price. With over ten years' effort and development, we have already become the largest culture stone manufacturer of the city. Our products have been exported to 26 countries all over the world and we receive good feedback and reputation from our customers.

#### **COOPERATION PROFILE**

Cooperation partners.

# China Huaxing Group Ltd.

#### **ORGANISATION**

**STATE** 

China

CITY STREET ZIP
Beijing n/a n/a

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB n/a

# **PARTICIPANT DETAILS**

NAME POSITION
Yicheng Gu General Director

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

State company established by all china federation of overseas returned chines. The main activity is organizing big conferentions, exhibitions and other events.

# COOPERATION PROFILE

Then task of being part of this event is finding some companies for cooperation in this field.

197 SLOVAK MATCHMAKING FAIR 2015 198 SLOVAK MATCHMAKING FAIR 2015

# Prinz Membran Gomma S.r.l. Unipersonale

#### **ORGANISATION**

**STATE** 

Italy

CITY STREET ZIP

Teramo Via Fonte D'isa, 14/16 Fraz. Case Molino Castellalto

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

**WEB** 

www.prinz.it

# **PARTICIPANT DETAILS**

NAME POSITION

Patrizia Romanelli Managing Director

# ORGANISATION DETAILS

#### COMPANY PROFILE

Our Company manufactures spare parts for the Gardening field in Agriculture. Prinz Membran Gomma Srl Unipersonale, is ISO 9001 Certified and is specialized in the production and sales of diaphragm and gasket kits, fuel pick—up filters, fuel pipes / hoses, repair kits for small carburettors of chainsaws, brush cutters, hedge trimmers, lawnmowers and blowers. All our production is MADE in ITALY. Our Company has been present on the International market for over 45 years and exports all over the world, supporting customers with technical expertise, reliability and experience. Our filters are made to the highest standards, using the finest quality as POREX, a filtering material that separates condensation from gasoline / fuel. All our products, are perfectly adaptable to all the models of the main trade marks on the International market.

#### **COOPERATION PROFILE**

Apart from the agricultural / gardening field, we also produce other items which are also suitable for the Go–Kart and Paramotor fields, for example, we produce the HL diaphragm for gaskets (Tillotson type). Other products of our production include: grinder files for chainsaws, double hose clamps in harmonic steel and starter cords for chainsaws, and small spare parts like: primer bulbs, spark plugs and air filters.

# UNIONCoopFidi

#### **ORGANISATION**

**STATE** 

Italy

64020

CITY STREET ZIP
Roma - -

TYPE AREAS OF ACTIVITY SIZE
Company other 1–20

WEB

www.unioncoopfidi.it

# **PARTICIPANT DETAILS**

**NAME**Andrea Battaglia Monterisi
Advisor

ORGANISATION DETAILS

### **COMPANY PROFILE**

Products and financial services, consulting services.

#### **COOPERATION PROFILE**

Products and financial services, consulting services.

199 SLOVAK MATCHMAKING FAIR 2015 200 SLOVAK MATCHMAKING FAIR 2015

# **SSM SRL**

#### **ORGANISATION**

**STATE** 

Italy

CITY STREET ZIP
Pomiglianod'Arco Piazza San Carlo Torino 10121

TYPE AREAS OF ACTIVITY SIZE
Company engineering 101–250

**WEB** 

www.stepsudmare.com

# **PARTICIPANT DETAILS**

**NAME**Valerio Griffa
ME Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Engineering Services (Automotive, Rails, Aerospace): –Product Design –Mfct Processes Design –Digital Factory – Logistics –Risk Assesment –Mfct Processes Improvement –R&D

#### **COOPERATION PROFILE**

OFFER: –Engineering Services and Logistic studies (performed directly and/or by mean our controlled slovak Company) –Mfct processes improvement by mean innovative tools (enhance competitiveness) REQUESTED: – Partners (R&D common Projects) –Subcontractors (support our business with mid–east Europe Clients)

# **KOTRA**

#### **ORGANISATION**

**STATE** 

Republic of Korea

CITY STREET ZIP
Bratislava Dunajska 4 81108

TYPE AREAS OF ACTIVITY SIZE
Institution automotive 250+

WEB

www.kotra.or.kr/kh/main/KHMIUI010M.html

# PARTICIPANT DETAILS

NAME POSITION
Paul Choi Director General

# ORGANISATION DETAILS

#### COMPANY PROFILE

KOTRA is a governmental organization which promotes investment and trade cooperation and also acts as the commercial section of the Embassy of the Republic of Korea in Slovakia.

# COOPERATION PROFILE

We are looking for partners in various industries. KOTRA supports bilateral cooperation, trade and investments between Slovakia and the Republic of Korea.

201 SLOVAK MATCHMAKING FAIR 2015 202 SLOVAK MATCHMAKING FAIR 2015

# **BERIN International GMBH**

#### **ORGANISATION**

**STATE** 

Macedonia

CITY STREET ZIP
Skopije PO BOX 026, Str. No 27/2/22 1000

TYPE AREAS OF ACTIVITY SIZE

Company other 21–100

WEB n/a

# PARTICIPANT DETAILS

NAME POSITION

Gjorgji Filipov President of the Board of Berin & Managing Director of Berin

# ORGANISATION DETAILS

#### COMPANY PROFILE

Berin doo Skopje as IP Agency and affiliated office of Berin International from Vienna are spreading network of companies which are interested in Business and IP counseling. We are open for all businesses that need assistance in IP protection in south eastern Europe.

#### **COOPERATION PROFILE**

Overview of situation with Intellectual Property Protection and enforcement in South East Europe(SEE). Registration of IP in the territories from the SEE region. –Managing of IP Portfolio in the region.

# Byzzpro, Ltd.

#### **ORGANISATION**

STATE

Malta

CITY STREET ZIP
Msida 45/1, Triq I–Isqof F. S. Caruana 1412

TYPE AREAS OF ACTIVITY SIZE
Company ICT 1–20

**WEB** 

www.kon-rad.sk

# **PARTICIPANT DETAILS**

NAME POSITION

Olderico Caviglia CEO

#### ORGANISATION DETAILS

### **COMPANY PROFILE**

Byzzpro® is operating in the Information Technology field and is specialized in the development of business process software management solutions for Little and Medium Enterprises. Byzzpro®'s mission is to provide state-of-the-art Business Process Solutions, for increasing process efficiency in Little and Medium Enterprises and to offer a complete support through customer-oriented services such as consultancy, applications support and training; Byzzpro® provides services and cloud software solutions which can help companies in their corporate evolution. The company is particularly well-known in the market thanks to its core solution – Byzzspace® 10.0 – aimed at the optimization of the Business Process Management Systems, which counts more than 500 installations in Europe.

### COOPERATION PROFILE

Outsourcing develop software, ict projects cooperations, cooperations in Horizon 2020 projects, e.commerce and big data projects

203 SLOVAK MATCHMAKING FAIR 2015 204 SLOVAK MATCHMAKING FAIR 2015

# Provast Nig. Ltd.

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Imo 21 Orlu Road Owerri n/a

TYPE AREAS OF ACTIVITY SIZE
Company energy 101–250

WEB n/a

# **PARTICIPANT DETAILS**

NAME POSITION

Tochukwu Samson Maduako n/a

#### ORGANISATION DETAILS

#### COMPANY PROFILE

An energy consultant of the company. Provast Nigeria Limited is an energy company based in Owerri Nigeria with much interest on provision of scalar hydro power and solar energy (power) to homes and companies as alternative source of power. we are working so hard to achieve our goal having in mind the little or short fall in power supply in Nigeria.

# COOPERATION PROFILE

ENERGY – We will be glad in meeting people with vast ideals in alternative source of power generation.

# Marine Dredging & Hydro Allied Services Ltd.

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Port Harcourt 70 Aba Road n/a

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB n/a

# PARTICIPANT DETAILS

NAME POSITION

Victor Osas. Eholor n/a

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Marine dredging and hydro allied services Ltd. Project evaluation officers and supervisor of the company. Marine dredging and hydro allied services Ltd is a dredging company based in Port Harcourt Nigeria. Most of our jobs are on stock piling of sands from sea and rivers. We also rent dredging machines to other companies. Our company have a staff strength of about 100 personnel both skilled and unskilled.

# COOPERATION PROFILE

PROSPECT FOR DREDGING & HYDRO ALLIED SERVICES IN NIGERIA

205 SLOVAK MATCHMAKING FAIR 2015 206 SLOVAK MATCHMAKING FAIR 2015

# Mena Philips International Ltd.

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Imo 27 Wethral Road Owerri n/a

TYPE AREAS OF ACTIVITY SIZE
Company chemistry 21–100

WEB n/a

# **PARTICIPANT DETAILS**

NAME POSITION Christogunus Okechukwu Njuru n/a

ORGANISATION DETAILS

#### COMPANY PROFILE

Structural designer and fabricator. Mena Philips International Ltd is a company is a fabrication company base in Owerri, Nigeria. Mena Philips International deals with wood and steel fabrication. we are into production of house fittings both wooden and steel we also fabricates security doors.

#### **COOPERATION PROFILE**

We are looking forward in having a session people with good knowledge on fittings and security as regards to modern protection.

# Nadis Industry Ltd.

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Port Harcourt 68 Agip Road n/a

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB n/a

# **PARTICIPANT DETAILS**

NAME POSITION

Shamsudeen Yusuf Yusuf n/a

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The plant manager and the procurement officer respectively. NADIS INDUSTRY LTD is a packaging and tissue making company base in Port Harcourt Nigeria. we are into production of packs of different shapes for packaging of finished products for companies both the inner and outer packs. we also produce toilet tissue wipes .Nigeria been a serious emerging market we want to increase our productivity and quality.

#### **COOPERATION PROFILE**

We look forward in meeting a partner that will be interested in funding the machines for production or who can lead us to companies that do the same type of work like ours.

207 SLOVAK MATCHMAKING FAIR 2015 208 SLOVAK MATCHMAKING FAIR 2015

# **SC Enterprise Nigeria**

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Port Harcourt 50 Aba Road n/a

TYPE AREAS OF ACTIVITY SIZE
Company food 21–100

WEB n/a

# **PARTICIPANT DETAILS**

NAME POSITION
Martins Agimelen n/a

# ORGANISATION DETAILS

# COMPANY PROFILE

SC Enterprise Nigeria is a food and beverage company base in Port Harcourt Nigeria. We are into production of confectioneries and packed water.

# COOPERATION PROFILE

We will be interested in meeting people who manufacture machines for production of purified water and standard water treatment plant (RO –Reverse Osmosis).

# Kape Publishers Ltd.

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Port Harcourt 15 Trans Amadi Layout n/a

TYPE AREAS OF ACTIVITY SIZE

Company other 21–100

WEB n/a

# PARTICIPANT DETAILS

NAME POSITION

Freedom Inegbejie Sunday n/a

# ORGANISATION DETAILS

# **COMPANY PROFILE**

KAPE PUBLISHERS LTD is a publishing establishment and information technology equipment dealer. we are into printing of books and reading materials . we also buy and sell information technology equipment .

# COOPERATION PROFILE

We are looking forward in meeting people who are well experienced in modern printing.

209 SLOVAK MATCHMAKING FAIR 2015 210 SLOVAK MATCHMAKING FAIR 2015

# **SCJ Nigeria Limited**

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Imo State 72 Okigwe Road Owerri n/a

TYPE AREAS OF ACTIVITY SIZE

automotive

1-20

WEB

<u>n/a</u>

Company

#### **PARTICIPANT DETAILS**

NAME POSITION
Chibuzor Okeke n/a

### ORGANISATION DETAILS

#### COMPANY PROFILE

The plant manager and plant supervisor of the company. SCJ NIGERIA LIMITED is an automotive company base in Owerri Nigeria . we are into repairs and sales of high class automobile cars and trucks . We also deal on power generating sets.

#### **COOPERATION PROFILE**

We will be interested in meeting people with high sense in modern day diagnosis and repair of automobiles.

# Honorary Consul Slovak Republic - Nigeria

#### **ORGANISATION**

**STATE** 

Nigeria

CITY STREET ZIP
Port Harcourt n/a n/a

TYPE AREAS OF ACTIVITY SIZE

other

1-20

WEB n/a

Institution

#### PARTICIPANT DETAILS

NAME
H.E. (HRH) 'Eze Clifford Amadi
Honorary Consul

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

An honorary consulate is headed by an honorary consul. Honorary consuls are private individuals who take care of their tasks on a part–time basis without remuneration.

#### COOPERATION PROFILE

I am looking for Slovak companies that are interested in cooperation with Nigerian partners

211 SLOVAK MATCHMAKING FAIR 2015 212 SLOVAK MATCHMAKING FAIR 2015

### **EU-Philippines Business Network**

#### **ORGANISATION**

**STATE** 

Philippines

CITY STREET ZIP

Makati City, Metro Manila Street 19/F 1200

TYPE AREAS OF ACTIVITY SIZE
Other other 1–20

**WEB** 

www.epbn.ph

#### **PARTICIPANT DETAILS**

NAME POSITION

Valerio Mazzone EU Outreach Officer

### ORGANISATION DETAILS

#### COMPANY PROFILE

The EU-Philippines Business Network is a dynamic platform launched by the European Chamber of Commerce of the Philippines (ECCP) to provide integrated business support for European enterprises in the Philippines. The global objective of the EPBN is to help European enterprises and SMEs gain access to and leverage high-potential business opportunities in the Philippines, and to assist in driving European trade and investment in the country as well as the ASEAN region. To this extent EPBN, through its consortium of partner chambers, offers a wide range of business services, such as Market Research, Sector Studies, Partner-Supplier-Customer Research, Business Matching, Business Registration Assistance, Trademark Registration, Legal Assistance, Sector/Market Overview Report, Market Survey/Intelligence Report (Competitors analysis), Project Feasibility Study, Recruitment Assistance, Business Information (e.g. regulations, standards, IPR, etc.), Business Representation (Micro-advocacy work), Immigration and Visa Assistance, Project Concept Development (e.g. PPP, EU, etc.), Advertising in Publications, Trade Missions, Company Pool, etc.

#### **COOPERATION PROFILE**

EPBN can offer support to companies active in the following sectors: Automotive, parts, lubricants and fuels – Consumer goods and Retail – Energy and renewables – Environment and water – Financial services – Food and Agriculture – Healthcare and medical equipment – ICT and IT / BPM / KPM – Infrastructure and Transportation – Manufacturing – Maritime – Pharmaceuticals –Tourism.

# Industrial & Commercial Bank of China (Europe) S.A. Poland branch

**ORGANISATION** 

**STATE** 

Poland

CITYSTREETZIPWarszawaPlac Trzech Krzyży 1800-499

TYPE AREAS OF ACTIVITY SIZE
Institution other 250+

**WEB** 

www.icbcpl.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Hanping Wen Business Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Industrial and Commercial Bank of China (ICBC) is the largest listed bank in the world in terms of market capitalization, customer deposit, profit and brand value, possessing an excellent customer base, a diversified business structure, strong innovation capacity and market competitiveness. The Bank provides comprehensive financial products and services to 4.735 million corporate banking customers and 432 million personal banking customers by virtue of the distribution network consisting of 17,245 domestic institutions, 329 overseas institutions and over 1,903 correspondent banks worldwide, as well as through its E-banking network comprising a range of internet and telephone banking services and self-service banking centers, basically forming an internationalized trans-market operating structure focusing on commercial banking business and maintaining a leading position in the domestic market in commercial banking areas.

#### **COOPERATION PROFILE**

As a subordinate operating branch of ICBC Europe, Industrial and Commercial Bank of China (Europe) S.A. Poland Branch gained operation permit from KNF (Polish financial regulator) on 20th,March 2012. Being the first approved Chinese bank, it is also the first branch of ICBC launched in Poland. Based on the leading market position of ICBC, we offer an extensive range of financial products and services including account management, remittance, international settlement, trade finance, mortgage loans etc. Integrated with ICBC's internationalization steps, ICBC(Europe)Poland Branch will always be aiming at generating value for our clients with comprehensive corporate and retail services and becoming a bridge between Poland and China to boost bilateral economic and trade relationship.

213 SLOVAK MATCHMAKING FAIR 2015 214 SLOVAK MATCHMAKING FAIR 2015

## Hirschvogel Components Poland Sp. Z o.o.

#### **ORGANISATION**

**STATE** 

Poland

CITY STREET ZIP
Gliwice J. Gutenberga 2 44100

TYPE AREAS OF ACTIVITY SIZE
Company automotive 101–250

WEB

www.hirschvogel.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Agnieszka Izydorczyk Sales

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Production site of forged elements for Automotive branch established in 2007 in Gliwice. The plant in Poland became a member of Hirschvogel Holding Group that possess now 8 factories in the whole world which produce mainly elements for suspension, engines and transmission for the biggest world car companies e.g.: GM, Audi, BMW, Daimler, Volvo and also their sub–suppliers as: ZF, Getrag, Linamar, Brembo and many others. The strategy of Hirschvogel Group is the production of complicated elements, demanding advanced technology and machines.

#### **COOPERATION PROFILE**

We are looking for customers for forged parts for automotive industry.

### Makita EU, s.r.l.

#### **ORGANISATION**

STATE

Romania

CITY STREET ZIP
Branesti/Ilfov Blvd. I.C.Bratianu No. 164 077030

TYPEAREAS OF ACTIVITYSIZECompanyelectrotechnics250+

**WEB** 

www.makita.biz/network/romania.html

#### **PARTICIPANT DETAILS**

NAME POSITION

Shin Sugiura General Purchasing Manager

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Makita Corporation is a global company, of Japanese origins and also, mainly Japanese management worldwide with main Plants established in the following countries: Japan, US, UK, Romania, China, Brazil and Thailand. One of our goals, here in Makita Manufacturing Romania, is to localize the components that build up our electrical power tools. We are one of major players in the power tool field and represent almost 1/3 of the worldwide share. Head quarter ; http://www.makita.biz/company/index.html S C Makita EU SRL (Plant); http://www.makita.biz/network/romania.html Sales of Slovak ; http://www.makita.sk/produkty

### COOPERATION PROFILE

We are looking some industrial supplier for small components of our product which is electrical power tools. e.g. especially focus 1.small Spiral Bevel Metal Cutting Gear (turnnig machining shaft and heattreatment.etc. Also interested in gear cutting equipment and Heat treat equipment for this.) For a detailed description of the components, please see the following link: https://drive.google.com/file/d/OB4YOE7uUYR6yajJqX1Q4V2VMeVU/view?usp=sharing

215 SLOVAK MATCHMAKING FAIR 2015 216 SLOVAK MATCHMAKING FAIR 2015

### PRESTO-RUS

#### **ORGANISATION**

**STATE** 

Russian Federation

CITY STREET ZIP

Moscow Gabrichevskogo Street 125367

TYPE AREAS OF ACTIVITY SIZE
Company engineering 21–100

**WEB** 

www.presto.ru

#### **PARTICIPANT DETAILS**

NAME POSITION

Pavel Razbegaev Export Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

"LLC PRESTO-RUS was established in 1998 and since then has become the leading Russian manufacturer of geosynthetics. The company specializes in production and supply of geocells and their components supporting different industries, such as civil construction, industrial engineering and others. LLC PRESTO-RUS is a unique company that differs from other producers in the industry by the fact that it carries out the whole range of activities associated with the use of geocells: • Development of project documents and standard technical Development of new designs and advanced technical solutions with the use of geocells. Expert review of estimate standards for construction with the use of geocells. • Field supervision and engineering support of the constructed facilities. • Erection supervision work with the use of geocells. • Education, training and consulting of contractors and engineering organization. • Delivery of geocells with the components to the worksite. • Construction. • Integrated application of geosynthetics. LLC PRESTO— RUS has 27 patents on the territory of the Russian Federation, 4 of which are jointly owned with OJSC Gazprom. The company has also a number of registered trademarks in the Russian Federation. LLC PRESTO-RUS employees are highly qualified and have experience in construction engineering, development engineering, design and installation of facilities with the use of geocells in different climate zones – from the Far North to the South of the Russian Federation. They have also undergone training in the United States, Israel, France, Bulgaria and Hungary, where they have obtained global experience of geocells implementation."

#### **COOPERATION PROFILE**

Looking for distributors of geocells in Europe, joint manufacture. Target industries – oil and gas, mining, road and railroad construction, infrastructure and site development, stormwater and wastewater, civil engineering (cottage construction, landscaping, eco parking), etc.

### Integral, Llc.

#### **ORGANISATION**

**STATE** 

Russian Federation

CITY STREET ZIP

Moscow Oblast, Sergiev Posad Tsentralnaya 1 141305

TYPE AREAS OF ACTIVITY SIZE

Company biotechnology 1–20

**WEB** 

www.rosteh.su

#### **PARTICIPANT DETAILS**

NAME POSITION

Sergey Nedorezov Marketing Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We represent the main Russian manufactures of veterinary and chemical products.

#### **COOPERATION PROFILE**

Distribution for veterinary products and medicines; Supplies and or distribution of chemical products.

217 SLOVAK MATCHMAKING FAIR 2015 218 SLOVAK MATCHMAKING FAIR 2015

# **Achitecturniy Center**

#### **ORGANISATION**

**STATE** 

Russian Federation

CITY STREET ZIP

Moscow Tekstilchiki 109129

TYPE AREAS OF ACTIVITY SIZE

Company other 1–20

WEB n/a

#### PARTICIPANT DETAILS

NAMEPOSITIONAlexander EgorovGeneral Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Arcitecture Center is modern and substantive company with wide possibilites and licenses to big amount of activities. Starting from permissions to design documentation and to creating city constucting documentation. From design works to General Designer. From engineering services to building examination and appraisal.

#### COOPERATION PROFILE

\_

# **Chamber of Commerce**

#### **ORGANISATION**

**STATE** 

Russian Federation

CITYSTREETZIPYaroslavlSvobody150000

TYPE AREAS OF ACTIVITY SIZE
Company engineering 250+

WEB

www.kon-rad.sk

#### PARTICIPANT DETAILS

**NAME**Sergey Kuzenev

Prezident

ORGANISATION DETAILS

COMPANY PROFILE
Chamber of Commerce

COOPERATION PROFILE
Chamber of Commerce

219 SLOVAK MATCHMAKING FAIR 2015 220 SLOVAK MATCHMAKING FAIR 2015

# Podnik silničních automobilů, s.r.o.

#### **ORGANISATION**

**STATE** 

Russian Federation

CITY STREET ZIP
Rybinsk Pilostavnaya 12 152900

TYPE AREAS OF ACTIVITY SIZE

other

21-100

**WEB** 

Company

www.zlievaren-trnava.sk

#### **PARTICIPANT DETAILS**

NAME POSITION Pavel Kuznecov Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Company Dorozhnyh mashin LLC is a dynamically developing enterprise. The plant is situated in Rybinsk, Yaroslavskaya oblast. This fact has special meaning for production. Historically that Yaroslavskaya oblast in general (and Rybinsk in particular) was and still is an important technical center of the country in road machine production sphere, and also in the sphere of spare part production. This position helps in recruitment of highly professional staff and cross–sectoral technology exchange. The main field of activities is serial production of road rollers and soil compactors, graders and multifunctional loaders.

#### **COOPERATION PROFILE**

Export, import, cooperation partner in production of additional car components and polymers; interest to open production in Slovakia;

# Ruská mechanika, a.s.

#### **ORGANISATION**

STATE

Russian Federation

CITY STREET ZIP
Rybinsk Tolbuhina 16 152914

TYPE AREAS OF ACTIVITY SIZE
Company other 21–100

WEB

www.kon-rad.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Valery Karavaev Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Export production, import additional cars component, polymers components; we are interesting in the opening of our business representation in Slovakia;

#### **COOPERATION PROFILE**

Export production, import additional cars component, plastic components; we are interesting in the opening of our business representation in Slovakia;

221 SLOVAK MATCHMAKING FAIR 2015 222 SLOVAK MATCHMAKING FAIR 2015

## REMZ, s.r.o.

#### **ORGANISATION**

**STATE** 

Russian Federation

CITY STREET ZIP
Rybinsk Yaroslavskyi Trakt 152908

TYPE AREAS OF ACTIVITY SIZE

other

21-100

WEB

Company

www.zlievaren-trnava.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Sergey Shlemin Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

We are looking for parters in the fields of production of cabling for the automotive industry.

#### **COOPERATION PROFILE**

We are looking for parters in the fields of production of cabling for the automotive industry.

# Centrum soudobého vývoje Modul, s.r.o.

#### **ORGANISATION**

**STATE** 

Russian Federation

CITYSTREETZIPYaroslavlSvobody150000TYPEAREAS OF ACTIVITYSIZECompanyother21–100

WEB

www.kon-rad.sk

#### **PARTICIPANT DETAILS**

NAME POSITION
Aleksey Lukyanov Director

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Export production, import additional car components, polymers; Opening of branch offices in the Slovak Republic;

#### **COOPERATION PROFILE**

Export production, import additional car components; Opening of branch offices in the Slovak Republic;

SLOVAK MATCHMAKING FAIR 2015 224 SLOVAK MATCHMAKING FAIR 2015

# Verhnevolgskaya proizvodstvennaya set

**ORGANISATION** 

**STATE** 

Russian Federation

CITYSTREETZIPRybinskKrasnaya 3152901TYPEAREAS OF ACTIVITYSIZECompanyother21–100

WEB

www.zlievaren-trnava.sk

**PARTICIPANT DETAILS** 

NAME POSITION
Andrey Lavrov Director

ORGANISATION DETAILS

COMPANY PROFILE

We are looking for ptoducers of boilers.

**COOPERATION PROFILE** 

We are looking for ptoducers of boilers.

# Material Industry International Ltd.

**ORGANISATION** 

**STATE** 

Singapore

CITY STREET ZIP
Singapore The Verve 329138

TYPE AREAS OF ACTIVITY SIZE
Company food 1–20

WEB

\_

PARTICIPANT DETAILS

NAME POSITION
Michael Chen Director

ORGANISATION DETAILS

**COMPANY PROFILE** 

Food and beverage.

**COOPERATION PROFILE** 

Looking for Slovak partner to export food and beverage from Slovakia to Far East Asia including China,

SLOVAK MATCHMAKING FAIR 2015 226 SLOVAK MATCHMAKING FAIR 2015

### LANCom, d.o.o.

#### **ORGANISATION**

**STATE** 

Slovenia

CITY STREET ZIP

Maribor Tržaška cesta 63 2000

TYPE AREAS OF ACTIVITY SIZE

Company ICT 21–100

WEB

www.lancom.si

#### **PARTICIPANT DETAILS**

NAME POSITION

Miha Jurgec Authorized Officer

#### ORGANISATION DETAILS

#### COMPANY PROFILE

LANCom d.o.o. offers consulting, planning, setting up and maintenance of comprehensive IT and system solutions in cooperation with leading global IT vendors (HP, IBM, Palo Alto, Lenovo, Hitachi) along with company's own flagship software LANCom PIS™ (a Passenger Information System for railways and expandable to other forms of public transport).

We also provide PACS/RIS (Vams software) and other customizable cloud–based solutions (LANconsulting™ – a forum–like app for exchanging opinion between physicians) for the healthcare market. LANCom d.o.o. also offers state–of–the–art cloud computing services through business partner Post of Slovenia (HP Helion Cloud).

#### **COOPERATION PROFILE**

LANCom d.o.o. is looking for customers that would enjoy using our products – LANCom PIS™ and eConsulting™ – namely companies that offer transport services (primarily rail) either from public or private sector on one hand and healthcare institutions on the other hand. We would also be extremely interested in a partnership with either private or public institutions involved in projects within the transport sector (informatization of public transport hubs and stations); either as a leading partner, subcontractor or R&D partner. As cloud providers, we are actively searching for customers willing to move a part of their IT infrastructure into a Cloud. Country–wise we are not limited to any special geographical area.

### MEGA M, d.o.o.

#### **ORGANISATION**

**STATE** 

Slovenia

CITYSTREETZIPVelenjeŠaleška cesta 2A3320TYPEAREAS OF ACTIVITYSIZECompanyICT21–100

**WEB** 

www.mega-m.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Matej Meža CEO

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

Mega M was established in 2002. Mega M is operator of IP telephony in Slovenia, Internet provider and provider od advanced IT in the cloud solutions. Mega M is delivering high quality services tailored to demanding business customers. Mega M has own R&D team, which makes it's services state of the art and unique on the market.

#### **COOPERATION PROFILE**

We are looking for partners to expand business in the region and join forces to find new potentials.

227 SLOVAK MATCHMAKING FAIR 2015 228 SLOVAK MATCHMAKING FAIR 2015

## MIEL Elektronika, d.o.o.

#### **ORGANISATION**

**STATE** 

Slovenia

CITYSTREETZIPVelenjeEfenkova cesta 613320

TYPE AREAS OF ACTIVITY SIZE
Company ICT 21–100

WEB

www.miel.si

#### **PARTICIPANT DETAILS**

NAME POSITION

Andrej Rotovnik CEO

#### ORGANISATION DETAILS

#### COMPANY PROFILE

MIEL was established in 1990 and is one of the leading companies for industrial automation in the region. Company is exclusive distributor of Omron in Slovenia. Miel develops conceptual solutions and projects in the engineering industry, from design, electrification, development of software for industrial controllers and control systems. Miel operates in the field of mechanical engineering, automotive industry, food industry, pharmaceutical industry, infrastructure, energy and renewable energy sector.

#### **COOPERATION PROFILE**

We are looking for partners to expand business in the region and join forces to find new potentials.

### **RCBSL**

#### **ORGANISATION**

**STATE** 

Spain

CITY STREET ZIP
Catarroja Calle 32, Parcela 119 46470

TYPE AREAS OF ACTIVITY SIZE

Company energy 21–100

**WEB** 

www.rcbboiler.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Antonio Perez Sales Department

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

TALLERES RCB, S.L. is a dynamic company and has been continually developing new technologies achieved a line of stem boilers that meets the needs of the market, allowing us to offer a competitive, high quality product and excellent service. We cover the complete range of steam production and pressure currently in demand by the industry. We work with any kind of solid, liquid or gaseous combustible.

Our trade marks include: Fire–tube boilers of cap. from 100 to 20,000 kg V/H Cogeneration boilers (mixed) Combustion chambers Equipment items for the combustion process. Biomass boiler.

#### **COOPERATION PROFILE**

We are looking for local companies interested in sell and distribute our product in slovak market. We offer full asistence and good collaboration.

SLOVAK MATCHMAKING FAIR 2015 230 SLOVAK MATCHMAKING FAIR 2015

### Himoinsa S.I.

#### **ORGANISATION**

**STATE** 

Spain

CITYSTREETZIPSan JavierCtra Murcia – San Javier30730

TYPEAREAS OF ACTIVITYSIZECompanyelectrotechnics250+

WEB

www.himoinsa.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Olesandr Tsarkov Sale Area Manager

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Producer of diesel gensets, lighting towers, gas gensets and cogeneration systems. Worldwide company with 8 factories, 10 branches and around 1000 employees. Company belong to holding Yanmar (producer of diesel engines, Japan).

#### **COOPERATION PROFILE**

Company which are interested in distribution and promotion of gensets Himoinsa in Slovak market with possibilities provide technical support (installation, commissioning maintenance).

# **European Association for Business & Commerce**

1-20

#### **ORGANISATION**

STATE

Thailand

CITY STREET ZIP
Bangkok Sathorn 10120

TYPE AREAS OF ACTIVITY SIZE

other

**WEB** 

Company

www.eabc-thailand.eu

#### **PARTICIPANT DETAILS**

NAME POSITION
Panadda Khamparat Legal Counsel

#### ORGANISATION DETAILS

#### COMPANY PROFILE

The European Association for Business and Commerce (EABC) is an EU funded project based in Bangkok, Thailand what works to enhance the trade and investment relationship between Thailand and the EU. The goal of the EABC is to essentially support European companies, particularly SMEs looking to enter the Thai market, as well as to also provide assistance to European companies already established in Thailand.

As your first contact point for information in the Kingdom, the EABC is your guide to navigating the complexities of the Thai market and is ready to assist you at any stage, to help bring your business to Thailand! Through its consortium network of bilateral European Chambers, the EABC is able to help businesses from Europe connect to more than 2,000 member companies in Thailand, as well as provide a wide range of business support services, such as Market Studies, Business Matchmaking, Legal Advisory Services, Advocacy Services, Business Directories, Guidebooks, Advertising and Sponsorship Opportunities, etc.

Interested to know more? Just send us an email at service@eabc-thailand.eu.

#### **COOPERATION PROFILE**

The EABC is ready to provide assistance to European companies from all sectors that are looking to either invest, source or bring their products to the Thai Market.

Sectors of Particular Interest: agriculture, food and beverage, energy and renewables, manufacturing, electrical and electronics, healthcare, ICT and IT, tourism.

SLOVAK MATCHMAKING FAIR 2015 232 SLOVAK MATCHMAKING FAIR 2015

# Honorary Consulate of Slovak Republic in Odessa

**ORGANISATION** 

**STATE** 

Ukraine

CITY STREET ZIP
Odessa Gagarinskoe Plateau 5/3 65009

TYPE AREAS OF ACTIVITY SIZE

Other other 1–20

WEB

www.tavriav.com.ua

**PARTICIPANT DETAILS** 

NAME POSITION

Darya Bodrova Assistant of the Honorary Consul

ORGANISATION DETAILS

COMPANY PROFILE

Representation of Slovak Republic in the South of Ukraine (Odessa, Nikolaev and Kherson regions).

**COOPERATION PROFILE** 

Companies which are going to work and cooperate in the South of Ukraine.

# Black Sea Business League

**ORGANISATION** 

**STATE** 

Ukraine

CITYSTREETZIPKherson5 Vostochnaya 173000TYPEAREAS OF ACTIVITYSIZE

21-100

**ICT** 

**WEB** 

Other

www.bsbl.biz

#### **PARTICIPANT DETAILS**

NAME POSITION
Mikhailo Kolibabchuk President

ORGANISATION DETAILS

#### **COMPANY PROFILE**

We are looking for partners in IT, energy efficiency and conservation. Also consulting, recruiting and training in these sectors.

#### COOPERATION PROFILE

IT, energy efficiency, energy saving, consulting, recruiting and training.

SLOVAK MATCHMAKING FAIR 2015 234 SLOVAK MATCHMAKING FAIR 2015

### **MIS**

#### **ORGANISATION**

**STATE** 

Ukraine

CITYSTREETZIPKhersonBerislavskoe Shosse73000TYPEAREAS OF ACTIVITYSIZE

Company automotive 250+

WEB mis.ks.ua

#### **PARTICIPANT DETAILS**

NAME POSITION
Oleksandr Voropaiev Director

#### ORGANISATION DETAILS

#### COMPANY PROFILE

Our firm is engaged in transport. We do passenger traffic in our city and around. We have our own transport and a lot of private owners who rent routes that belong to our firm. We have our private territory for parking and for bus repairing. There are more than 80 busses of our firm and about 120 busses of private owners of our firm. The firm serves main city routes. We want to expand quantity of vehicles in future and to get tender for serving more city routes. In spite of this, we want to broaden our field of business and to have relations with our partners abroad.

#### **COOPERATION PROFILE**

Cargo and passenger transportation.

# Association of Ukraine-EU Business Cooperation Assistance

#### **ORGANISATION**

STATE

Ukraine

CITY STREET ZIP
Kyiv 121B, Peremogy Av. 03115

TYPE AREAS OF ACTIVITY SIZE
Other other 1–20

WEB

www.euassistance.org

#### **PARTICIPANT DETAILS**

NAME POSITION

Yuriy Koqut Chairman of the Board

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

NGO whose main objective is to support economic, social and scientific interests of Ukrainian enterprises within the framework of cooperation with the EU and to promote building market bridges between Europe and Ukraine.

#### **COOPERATION PROFILE**

Association of Ukraine–EU business cooperation assistance provides informational support and assistance to: ?

Development of competitive exit strategies for European companies and businesses planning to enter the markets of Ukraine: competitive analysis of the environment, identification of potential opportunities and risks, development of risk management strategies, analysis of the legal framework of Ukraine and its transformation; ?Market research: the general situation on Ukrainian markets, the structure and characteristics of industrial markets, trends, key players, attractive areas for investment in certain spheres etc. ? Analytical support of foreign companies in cooperation with Ukrainian businesses: analytical tools of risk management, analysis of tariff and non-tariff barriers, informational and analytical security of operations etc. ? Expert study of potential partners and competitors in Ukraine and other countries: assessment of the business reputation, analysis of solvency and reliability of the company; ? Creation and maintenance of complex analytical security systems for foreign companies and companies doing business in Ukraine: audit of a security system, development of the concept of integrated security (including informational security); ? Search and analysis of potential objects of investment, research on the investment climate in Ukraine, analysis of the legislative framework of Ukraine and its transformation, development of the investment passport.

SLOVAK MATCHMAKING FAIR 2015 236 SLOVAK MATCHMAKING FAIR 2015

## **OJSC Proskuriv**

#### **ORGANISATION**

**STATE** 

Ukraine

CITY STREET ZIP
Khmelnytskiy 257 Kamianetska Str. 29021

TYPEAREAS OF ACTIVITYSIZECompanyother21–100

**WEB** 

www.proskuriv.com.ua

#### **PARTICIPANT DETAILS**

NAME POSITION
Viktor Budsinskiy General Director

### ORGANISATION DETAILS

#### COMPANY PROFILE

OJSC "Proskuriv" is a modern enterprise of many branches, including agriculture, energy, logistics, food processing and others, with powerful workshops for processing plant–growing and animals husbandry products. We are one of the biggest companies in Central Ukraine, we grow agricultural products (corn, wheat, vegetables). We have own production of meat, milk, beer, water, fruits and vegetables. We are looking for partners in the fields of food technologies.

#### **COOPERATION PROFILE**

We are looking for investors in the field of agriculture, agriculture products processing, production of food. We offer export of agriculture products and we are interesting in joint–venture proposals.

### **Industrial Park International**

#### **ORGANISATION**

STATE

Ukraine

CITY STREET ZIP
Kiev 33 Syretskaya str. 04073

TYPE AREAS OF ACTIVITY SIZE

TYPE AREAS OF ACTIVITY SIZE
Institution energy 101–250

**WEB** 

www.kiev-beijing.com.ua

#### **PARTICIPANT DETAILS**

NAME POSITION
Yuriy Seniuk Head of Board

#### ORGANISATION DETAILS

#### COMPANY PROFILE

energy efficiency, energetics by ethanol, start-up business incubation, development and investment

#### **COOPERATION PROFILE**

Partner in technology, energetics, infrastructure, electromechanics, ICT.

237 SLOVAK MATCHMAKING FAIR 2015 238 SLOVAK MATCHMAKING FAIR 2015

# International Impulse Inc.

#### **ORGANISATION**

**STATE** 

**United States** 

CITY STREET ZIP

El Paso 5812 Cromo Drive TX79912

TYPE AREAS OF ACTIVITY SIZE

Company automotive 101–250

WEB

www.impulse-logistics.com

#### **PARTICIPANT DETAILS**

NAME POSITION

Alois Steinmann Representative Europe

#### ORGANISATION DETAILS

#### **COMPANY PROFILE**

IMPULSE (founded 1993) offers integrated supply chain services in USA, Mexico, China and Europe. As a 4PL company International Impulse Inc. provides outsourced intelligent business processes and solutions and offers world class tools for your company to create your own specific solution or will help you through our shelter program. Suppliers and OEMs enjoy end to end services and online visibility and traceability for – Import/Export – Warehousing/Handling – Information Systems – Shelter Program – Value Added service – Trade opportunities – Site selection – Financing OEMs reduce inventories and costs with connected visibility and traceability. SUPPLIERS become strong informed "local" vendors. Industrial sectors – Automotive – Chemical, rubber and plastic industry – Electrical engineering and electronics – Food and beverages Non–industrial Sectors – Financial services – Information and communication technology – International projects and tenders – Packaging and printing – Transportation and logistics

#### **COOPERATION PROFILE**

What we are looking for European and NAFTA companies (OEMs and suppliers) with trade and investment plans in NAFTA, European Union and China from Industrial sectors – Automotive – Chemical, rubber and plastic industry – Electrical engineering and electronics – Food and beverages Non–industrial Sectors – Financial services – Information and communication technology – International projects and tenders – Packaging and printing – Transportation and logistics

### **Higher School of Business**

#### **ORGANISATION**

**STATE** 

Uzbekistan

CITY STREET ZIP

Tashkent Shahrisabz 42 100060

TYPE AREAS OF ACTIVITY SIZE
Other other 21–100

**WEB** 

www.hsb.uz

#### **PARTICIPANT DETAILS**

NAME POSITION Fatchula Chitmatov Lektor

#### ORGANISATION DETAILS

#### COMPANY PROFILE

THE HIGHER SCHOOL OF BUSINESS being a leading center in the Republic of Uzbekistan in relation of training of high qualified business CEO and top managers in management and administration based on international standards and approved international programmes considering strategy and priorities of economic reforms. These studies is open to the Executives and high specialists of the institutions of economic management, small business and private entrepreneurship on the basis of open competition by testing from among the citizens of the Republic of Uzbekistan under the age of 40, with higher education (graduate, bachelor) and work experience after graduation for at least three years.

#### **COOPERATION PROFILE**

• intensively delivering lectures on the corporate governance issues of the small and medium sectors. Also writing up research and preparing it for publication developing and implementing new methods of teaching to reflect changes corporate relations research. In addition supervising students' research activities; • completing continuous professional development and participating in staff training activities; • carrying out administrative tasks related to the department, induction international programmes and involvement in committees and boards;

239 SLOVAK MATCHMAKING FAIR 2015 240 SLOVAK MATCHMAKING FAIR 2015



# WHY SLOVAKIA

#### MACROECONOMIC OVERVIEW

#### More Balanced Growth Ahead

The Slovak economy slowed down in 2013 but growth is expected to gather pace, reaching 2.3% in 2014 and 3.2% in 2015. The composition of growth is to become more balanced as the main driving force shifts from net exports to domestic demand. Employment is expected to grow only modestly and over the forecast horizon and inflation will remain low.

(Source: European Commission, European Economic Forecast, winter 2014)

#### Best Conditions for Doing Business in CEE, 2004–2013

This ranking of the World Bank considers the quality and attractiveness of the business environment. Economies are ranked on their ease of doing business, from 1–185, with the first place being the best.

#### Eurozone Member — One of a Few in CEE

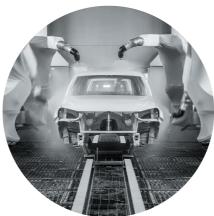
Slovakia adopted the Euro on 1 January 2009 and thus became the 16<sup>th</sup> member state of the Euro Area. The official exchange rate was 30.126 SKK/EUR. Membership in the Euro zone reduces the currency exchange risks and tightens the fiscal discipline of the adopting countries, resulting in stable economy.

#### **TAX SYSTEM**

20%	22%	100%
Value	Corporate	Repatriation of
Added Tax	Income Tax	Profits

#### **GENERAL INFORMATION**

Total area: 49,035 km²
Population: 5.4 million
Capital city: Bratislava
Member of: European Union, Eurozone,
Schengen Area, OECD, WTO, NATO
Time zone: GMT +1 hour



#### 10 REASONS WHY TO INVEST IN SLOVAKIA

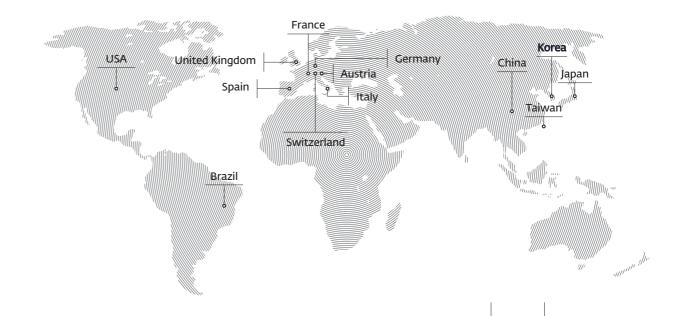
- Strategic location in Europe with great export potential
- 2 Political & economic stability
- 3 Fastest growing Eurozone member within the last 10 years (CAGR)
- 4 Best Conditions for Doing Business in CEE, 2004–2013 (World Bank)
- 5 CEE leader in labour productivity and in top 10 hard working countries (OECD)
- 6 Euro currency as one of a few
- Steadily growing infrastructure network
- 8 High potential for R&D projects
- 9 Large selection of industrial land & offices
- 10 Attractive investment incentives

#### 0%

Dividend Tax Inheritance and Gift Tax Real Estate Transfer Tax

### **SUCCESS STORIES**

Since the declaration of independence in 1993 Slovakia has handled several hundred successful investment projects from various countries and in a wide range of industrial sectors.



#### SELECTED INVESTORS BY COUNTRY OF ORIGIN

#### USA

US Steel, Emerson, DELL, Whirlpool, IBM, HP, Johnson Controls R&D Centre, AT&T, Accenture Technology Solutions, Getrag Ford, Honeywell, Amazon

#### Germany

Siemens, Volkswagen, T–Systems, Continental Automotive Systems

#### United Kingdom

CP Holdings Ltd, KMF, Boxperfect, Amylum, Hi-Tech Mouldings, Tesco

#### France

PSA Peugeot Citroën, Alcatel, Bourbon, CCN Group

#### Spain

Aluminiuim Cortizo, ESNASA, Plastics Alt Camp, Cikautxo

#### Austria

OMV, Mercedes–Benz, Schenker, Erste Group

#### Italy

Magneti Marelli, Brovedani, SISME, CAME, ZANINI

### Switzerland

Swiss RE, Schindler

#### Korea

Samsung, KIA Motors, Mobis, Hyundai

#### Taiwa

AU Optronics, ESON, Foxconn, Delta Electronics

#### Japan

Panasonic Industrial Devices, Sanyo, U–Shin, SIIX, Sumitomo Electric, Brother Industries, Yamagata, Yazaki, Fuso, NMB–Minebea, Misuzu, Akebono Brake

### China

Lenovo

#### Brazil

Embraco

#### FOREIGN DIRECT INVESTMENTS IN SLOVAKIA

Since 1993 Slovakia has been the top investment destination country in the CEE region. The total volume of FDI inflow reached EUR 40 billion in 2010. Hundreds of major investment projects from the US, Asia (China, Taiwan, South Korea, Japan) and Europe (Germany, Austria, France, Italy) have chosen Slovakia as their preferred destination, mainly in automotive, electronics and information technology.

Slovakia, as one of the most attractive emerging markets in the world, affords its investors a rare combination of reasons why to invest in the country.

241 SLOVAK MATCHMAKING FAIR 2015 242 SLOVAK MATCHMAKING FAIR 2015

### **SARIO PROFILE**

Slovak Investment and Trade Development Agency (SARIO) is a governmental investment and trade promotion agency of the Slovak Republic. The agency was established in 2001 and it operates under the Ministry of Economy of the SR.

#### **INVESTMENT SERVICES**

#### SERVICES FOR POTENTIAL INVESTORS

- Investment environment overview
- Assistance with investment projects implementation
- Starting a business consultancy
- Sector and regional analyses
- Investment incentives consultancy
- Site location and suitable real estate consultancy

#### SERVICES FOR ESTABLISHED INVESTORS

- Identification of local suppliers, service providers
- Assistance with expansion preparation and execution
- Relocation assistance, work/stay permits
- Support of innovation and R&D activities
- Social networking

#### **FOREIGN TRADE SERVICES**

#### IF YOU ARE LOOKING FOR

- Slovak supplier or subcontractor
- Information about Slovak export/trade environment
- Sourcing opportunities
- Forming a joint venture, production cooperation or other forms of partnership with a Slovak partner

#### **SERVICES FOR EXPORTERS**

- Information on foreign territories
- Customized search for foreign partners
- On-line database of business opportunities
- Export Training Centre
- Subcontracting assistance

#### INNOVATION SUPPORT

- Support activities for development and popularization of Slovak innovations and R&D environment
- Establishment of relations with domestic and foreign well-established innovative companies
- Interconnection of Slovak R&D capacities with industrial production and investors' • Specific information from the field, needs in order to transfer leading innovative technology processes closer to production praxis
- Encouragement to foreign investors to bring investments with substantial R&D components to the SR
- Ecosystem analysis of local investment opportunities as well as domestic and foreign investors in order to support acquisitions and joint ventures projects
  - in order to obtain capital and foreign markets penetration



**Number of SARIO Investment projects** from 2002 — 2014

#### 453 Events



11 255 **B2B Meetings** 

2007 - 2013

#### **Our Award**



2014 Global Best to Invest 2013 Selection Site magazine

**ALL OUR SERVICES ARE FREE OF CHARGE** 

### SARIO

Slovak Investment and Trade Development Agency

# Portál exportných a kooperačných možností SARIO

Nájdite si vhodného zahraničného dodávateľa alebo obchodného partnera

Portál slovakiasourcing.com umožňuje zaregistrovaným firmám bezplatné zverejnenie ponuky tovaru, služieb alebo kooperačných aktivít so zahraničným subjektom.

Zabezpečuje aktívnu komunikáciu a napomáha zosúladeniu medzi domácimi a zahraničnými podnikateľskými subjektmi v oblasti vzájomnej spolupráce prostredníctvom ponúk a dopytov najmä v týchto oblastiach:

- strojárstvo
- elektrotechnika
- elektronika

### REGISTRÁCIA

- je rýchla a jednoduchá, stačí online vyplniť profil firmy a kontaktné údaje na www.slovakiasourcing.com
- je bezplatná, rovnako ako služby portálu
- je platná 1 rok a je možné ju predĺžiť

#### **PONUKA A DOPYT**

Zaregistrované firmy môžu online zadávať ponuku/dopyt – špecifickú požiadavku na spoluprácu alebo ponúknuť svoje voľné výrobné kapacity.

- zadanie je bezplatné
- platnosť je až 60 dní
- je možné zadať viac ponúk / dopytov súčasne

### ZAREGISTRUJTE SA EŠTE DNES!

Získate priestor na bezplatnú prezentáciu firmy a aktívny prístup do denne aktualizovanej databázy ponúk a dopytov na produkty, služby, subkontrakting, joint-venture, drobné investície.

#### **KONTAKT**

Naďa Hladká, T: +421 2 58 260 321, E: matchmaking@sario.sk www.slovakiasourcing.com

243 **SLOVAK MATCHMAKING FAIR 2015** 244 **SLOVAK MATCHMAKING FAIR 2015** 



# Portál pre exportéra

Portál pre exportéra, dostupný na adrese <u>export.slovensko.sk</u>, je webstránka určená najmä slovenským podnikateľom s cieľom poskytnúť všetky dôležité informácie o podpore exportu na jednom mieste. Je smerovou tabuľou pre zorientovanie sa v spleti služieb až 12 štátnych inštitúcií, ktoré na Slovensku určitým spôsobom podporujú zahraničný obchod.

### PORTÁL PONÚKA

- aktuálne informácie o podujatiach, projektoch a ponukách pre podnikateľov (opodnikateľských misiách, veľtrhoch a výstavách, vzdelávacích seminároch a pod.)
- teritoriálne a sektorové vyhľadávanie v obsahu, ktorý je vytváraný 12 rôznymi štátnymi inštitúciami podporujúcimi export
- smerovanie podnikateľa ku konkrétnym službám a inštitúciám podporujúcim export
- metodiku zahraničného obchodu v podobe jednoduchých návodov na zorientovanie sa v procese zahraničného obchodu prostredníctvom Manuálu pre exportéra

### **HLAVNÉ ČASTI PORTÁLU**

- Aktuálne informácie v tejto časti sú zverejňované informácie o aktuálnych podujatiach, podnikateľských misiách, veľtrhoch a výstavách, novinky zo zastupiteľských úradov či iné projekty a výzvy pre exportérov
- Metodika exportu a informácie o službách pre exportérov položky menu prevedú
  záujemcov o export cez hlavné aspekty, ktoré musí pre začatie exportnej operácie
  zvažovať, predstavia príbehy úspešných exportérov, etablovaným exportérom poskytnú
  informácie o dodatočnej podpore pre rozširovanie exportu. Položky obsahujú informácie
  o financovaní exportu a komplexný prehľad služieb štátnych inštitúcií podporujúcich export
- **Presmerovanie na relevantnú inštitúciu** portál smeruje návštevníka ku konkrétnym inštitúciám v jednotlivých aspektoch exportu
- Vyhľadávanie užívateľ môže použiť vyhľadávacie nástroje na získanie konkrétnych informácií z vybraných teritórií alebo sektorov

Dizajn portálu je responzívny, prispôsobuje sa rozlíšeniu zobrazovacieho zariadenia, je preto vhodný aj na prístup z mobilného telefónu alebo tabletu. Dizajn portálu korešponduje s grafikou ÚPVS zároveň si však zachováva vlastnú grafickú identitu.

245 SLOVAK MATCHMAKING FAIR 2015

**INFORMATION BROCHURE** 

SARIO IS YOUR ONE STOP SHOP FOR INVESTMENT & TRADE IN SLOVAKIA. TALK TO US TODAY!

SARIO | Slovak Investment and Trade Development Agency Trnavská cesta 100 | 821 01 Bratislava | Slovakia

Q GPS +48° 9' 52.77", +17° 9' 20.27"

invest@sario.sk | trade@sario.sk | www.sario.sk

Copyright © 2015 SARIO