SARIO
SLOVAK INVESTMENT AND
TRADE DEVELOPMENT AGENCY

GOOD
IDEA
SLOVAKIA

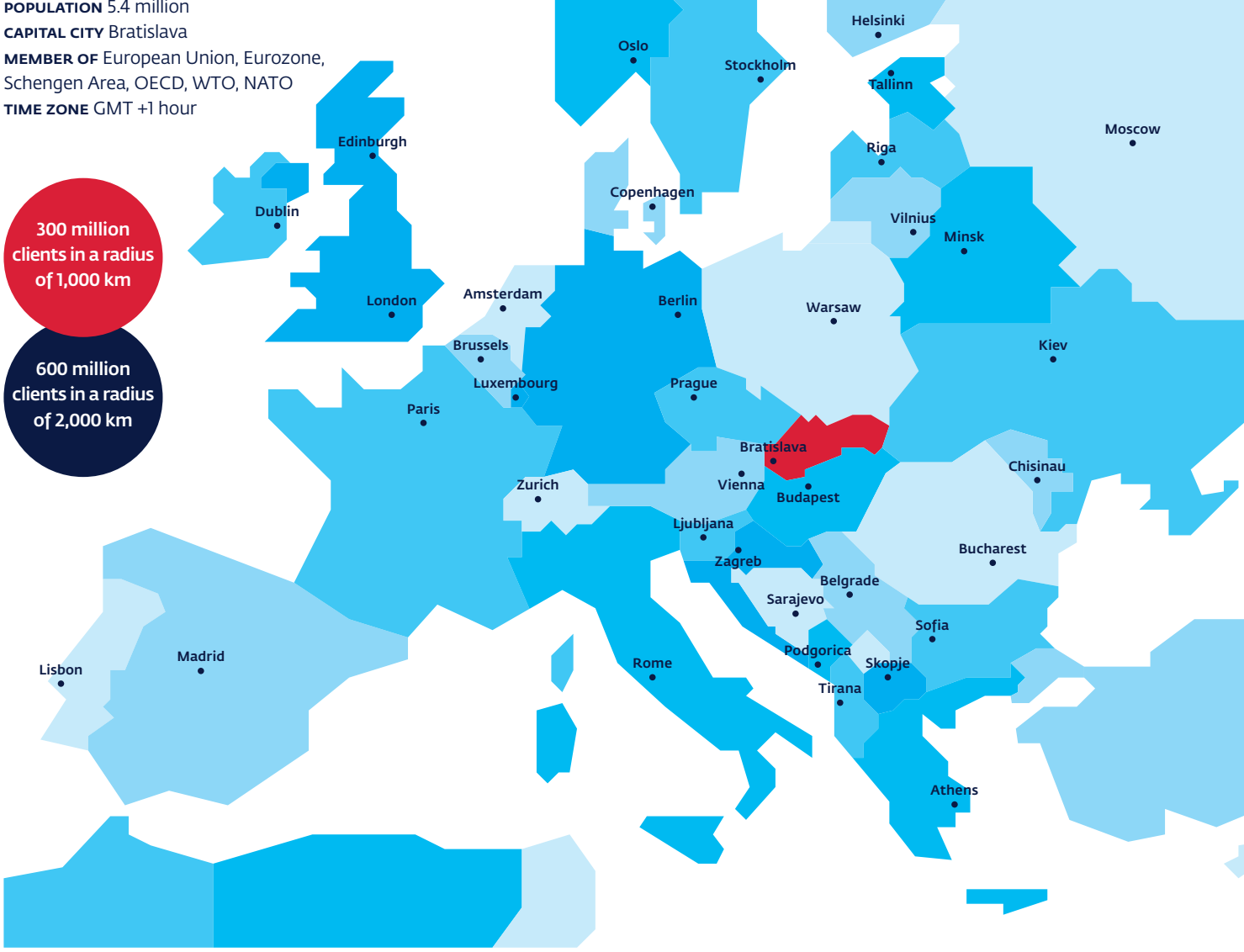
ENGLISH EDITION
APRIL 2019

Pharmaceutical & Life Sciences Sector in **SLOVAKIA**

Pharmaceutical & Life Sciences Sector in Slovakia

The purpose of this publication is to present the opportunities that Slovakia has to offer to potential investors from the pharmaceutical & life sciences sector. It includes facts and figures for all major subcategories of this segment and serves as an introduction to why Slovakia should be a preferred location for your pharmaceutical and healthcare business.

TOTAL AREA 49,035 km²
POPULATION 5.4 million
CAPITAL CITY Bratislava
MEMBER OF European Union, Eurozone, Schengen Area, OECD, WTO, NATO
TIME ZONE GMT +1 hour



Healthcare & Life Sciences in Slovakia — Key Facts

The Life Sciences sector in Slovakia is represented mainly by the production of pharmaceuticals, medical devices and cosmetics. Although this sector accounts for a relatively small share on the entire industrial production, it offers great potential for new investors.

368.74 MIL. EUR
Total revenues generated by pharmaceutical manufacturers and medical devices producers

129.46 MIL. EUR
value added in production of pharmaceuticals and medical devices

7.1%
Public expenditure on healthcare

1.5%
Share of pharmaceuticals & medical devices on the entire Slovak export

4,900+
People employed in life sciences sector

18,900+
Professionally active physicians

Source: Statistical Office of the SR, Data for 2017, OECD 2018

Top 10 Reasons to Invest in H&L Sector in Slovakia

1. Strong R&D focus on life sciences sector — presence of large international companies performing R&D
2. Constantly evolving research and academic infrastructure
3. Significant achievements in applied research
4. Strong local pharmaceutical sector and supplier network
5. Qualified and cost–effective workforce with high education level
6. Political and economic stability
7. EURO currency as one of the few in CEE
8. Fastest growing Eurozone member within the last 10 years
9. Flat income tax rate
10. Attractive investment incentives

Pharmaceutical Production in Slovakia

The large scale production of drugs is one of the youngest sectors in Slovak manufacturing. The history of the pharmaceutical industry in Slovakia dates back to the 1950s, when 3 large state–owned companies were established in Slovenská Ľupča, Šarišské Michaľany and Hlohovec.

Today, all of the Slovak pharmaceutical companies are owned by private investors, typically providing contract manufacturing for major global companies.

LIST OF MAJOR PHARMACEUTICAL PRODUCERS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Saneca Pharmaceuticals	Hlohovec	active pharmaceutical ingredients, opiates, cosmetic products	48.2	684
HBM Pharma	Martin	sterile liquids and tablets	29.6	349
Biotika	Slovenská Ľupča	API	23.9	304
Unimed Pharma	Bratislava	eye drops and tablets	16.5	61
Imuna Pharm	Šarišské Michaľany	immuno preparations, blood substitutes, allergen preparations	15.5	169
Innopharma	Dunajská Streda	vitamins, minerals supplements	11.6	113
Generica	Piešťany	vitamins, minerals, supplements	5.2	47
Panacea	Žilina	medical devices and first–aid kits	3.9	42
Pharmagal	Nitra	veterinary medicaments	3.7	54
Galvex	Banská Bystrica	tablets, suppositories, solutions, medical devices, topical preparations	3.5	40
Medicproduct	Lipany	dry and liquid injections, special infusion solutions	3.5	53
G.V. Pharma	Hlohovec	penicillin tablets	3.1	36

Source: Top Trend 2018, FinStat 2018, Data for 2017

Top Players of the Slovak Pharmaceutical Industry

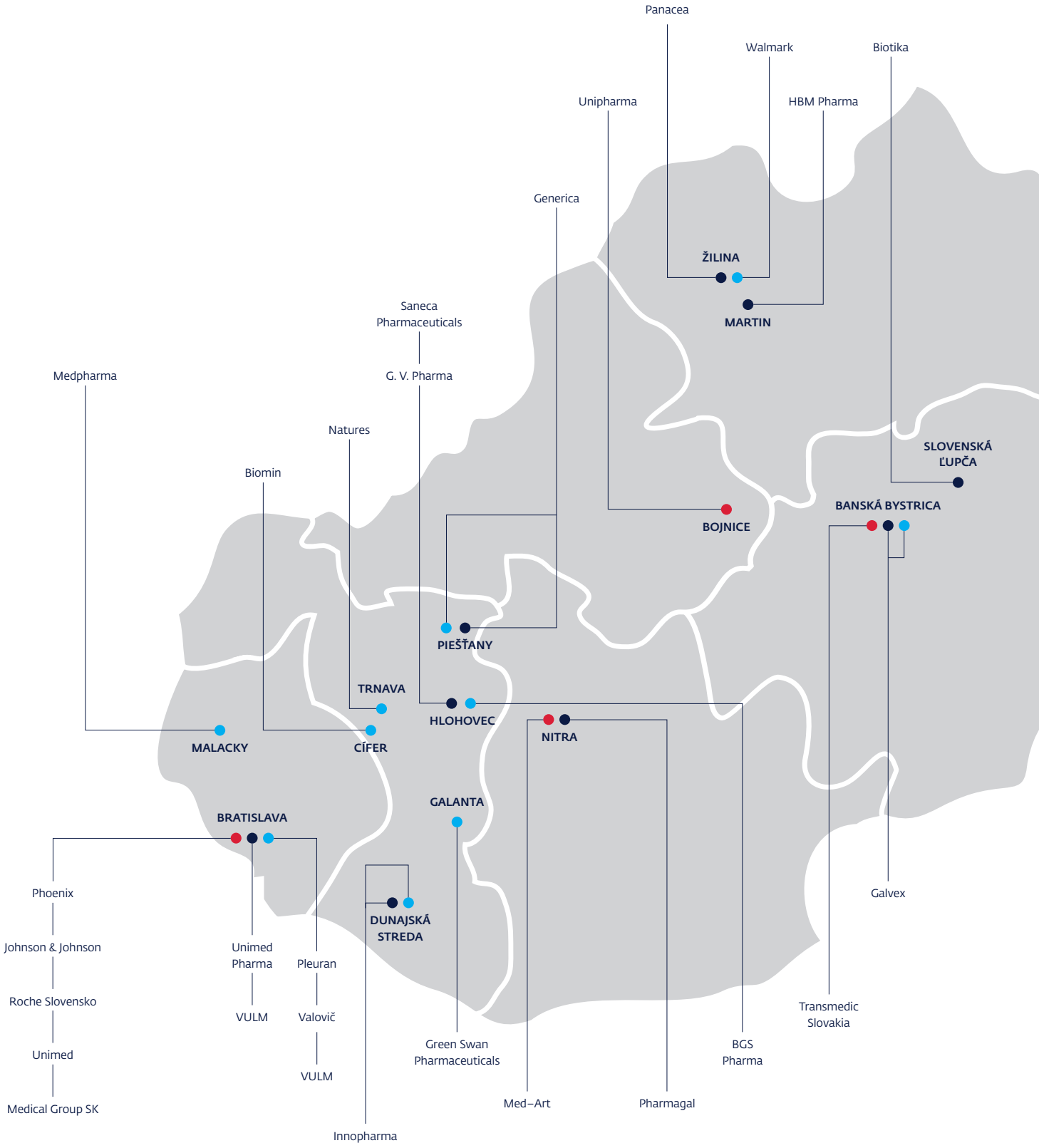
SANECA PHARMACEUTICALS
Slovakia's largest pharmaceutical company specializing in opiate development and the manufacture of APIs as well as liquid, semi-solid and solid finished dosage forms.

HBM PHARMA
A partner for contract manufacturing of pharmaceutical products in the field of production of injectables in ampoules, production of bulk tablets, packaging of tablets and quality control.

BIOTIKA
Biotika is well known as a reliable manufacturer of high-quality pharmaceutical preparations for human as well as veterinary application.

UNIMED PHARMA
Slovak pharmaceutical company focused on development and production of generic ophthalmologic products.

Map of Major Pharmaceutical Producers, Distributors & Producers of Vitamins, Minerals & Supplements in Slovakia



- pharmaceutical producers
- distributors of drugs & healthcare products
- producers of vitamins, minerals & supplements

MAJOR DISTRIBUTORS OF DRUGS & HEALTHCARE PRODUCTS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE ACTIVITY	SALES REVENUE (MIL. EUR)	EMPLOYEES
Phoenix Zdravotnícke Zásobovanie	Bratislava	distribution of pharmaceutical drugs & products	564	436
Unipharma, 1. slov. lekárnická	Bojnice	distribution of pharmaceutical drugs & products	473.9	698
Med–Art	Nitra	distribution of pharmaceutical & veterinary drugs and products	187.3	427
Johnson & Johnson	Bratislava	distribution of pharmaceutical drugs & cosmetic products	105.4	83
Transmedic Slovakia	Banská Bystrica	distribution of pharmaceutical drugs, food supplements & cosmetic products	96.9	35
Medical Group SK	Bratislava	distribution of pharmaceutical drugs & products	90.6	44
Roche Slovensko	Bratislava	distribution of pharmaceutical drugs, food supplements & medical cosmetics	76.3	114
Unimed	Bratislava	distribution of pharmaceutical drugs, food supplements & medical cosmetics	62.9	117
Farmakol	Ľubotice	distribution of pharmaceutical drugs & products	55.5	47

SLOVAK PRODUCERS OF VITAMINS, MINERALS & SUPPLEMENTS

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Innopharma	Dunajská Streda	vitamins, minerals, supplements	11.6	113
Pleuran	Bratislava	immunity care (Imunoglukan), vitamins	6.7	48
Generica	Piešťany	vitamins, minerals supplements	5.2	47
Galvex	Banská Bystrica	minerals, food supplements, creams	3.5	40
VULM	Bratislava	food supplements, ointments, creams, drops, solutions	3.0	65
Green — Swan Pharmaceuticals	Galanta	vitamins, medicaments	1.9	19
Walmark	Žilina	vitamins, minerals supplements	1.4	30
Biomin	Cífer	minerals & calcium produced from egg shells	1.2	24
Medpharma	Malacky	vitamins, minerals, natural cosmetics	0.8	2
Natures	Trnava	immunity care (Betaglucan), vitamins, creams	0.6	4
BGS Pharma	Hlohovec	vitamins, minerals	0.4	2
Valovič	Bratislava	natural herb drops, teas, cosmetics	0.1	2

Source: Top Trend 2018, FinStat 2018, Data for 2017

Production of Medical Devices

The production of medical devices has a long history in Slovakia, particularly in the area of orthopedic and stomatological equipment. Before 1989, companies such as Chirana or Protetika had a strong position in the Czechoslovak market.

At present, Slovakia has become an increasingly attractive investment destination for companies producing single use medical equipment. Most of the medical equipment produced in Slovakia is designated for foreign markets, with the exception of Protetika'products. Medical devices and instruments are sold either directly by a production company, or by local distributors. The most significant ones are Med–Art, Roche Slovensko, Unimed & Medis Nitra.

PRODUCERS OF MEDICAL DEVICES & DENTAL INSTRUMENTS

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Unomedical	Michalovce	single use medical equipment	80.44	864
Chirana T.Injecta	Stará Turá	single use injection devices	21.5	263
Protetika	Bratislava	orthopedic and prosthetic equipment	17.8	214
Medline Assembly Slovakia	Bánovce nad Bebravou	single use surgical equipment	14.3	150
Biometrix	Šamorín	medical devices for intensive medicine,cardiology and surgery rooms	11.8	115
Chirana Medical	Stará Turá	stomatological systems	11.6	271
Neoprot	Bratislava	orthopedic, prosthetic equipment	9.6	90
Diplomat Dental Solutions	Piešťany	dental units, stools and lights	9.1	162
Ortoproplus	Košice	orthopedic, prosthetic equipment	8.7	84
Ferno Slovakia	Bošáca	transport medical equipment	5.1	47
Ortotech	Banská Bystrica	orthopedic, prosthetic equipment	3.9	43
Seisa Europe	Bratislava	medical components and sub implants for cardiology, urology	3.2	198
Stirilab	Ružomberok	diagnostic devices and laboratory equipment	2.3	30
BTL	Žilina	medical devices for cardiology, pneumology and rehabilitation	1.2	9
Chirana Progress	Piešťany	medical devices for dermatology, physiotherapy and inhalation therapy	N/A	40

Source: Top Trend 2017, FinStat 2017

Notable Slovak Medical Devices & Dental Instruments Producers

PROTETIKA
Producer of a wide range of medical aids and orthopedic footwear owning 24 retails shops throughout Slovakia, Protetika represents more than 90 years of orthopedic tradition.

CHIRANA MEDICAL
Manufacture of kits, equipment and tools used in stomatology built on tradition of fine mechanics in Stará Turá. Together with Chirana, a.s. it belongs to Chirana Holding, which dates back to 1935 and is an important player in the development and manufacture of respirators and anesthetic devices.

NEOPROT
Product portfolio ranges from bandages to prosthesis and orthoses for limbs, body and head. All the products are manufactured using the latest unique digital technologies.

DIPLOMAT DENTAL
Over 60 years of experience in designing and manufacturing of dental solutions. High quality, modern design, innovative technologies and sophisticated ergonomics are the characteristics of over 25,000 products manufactured in the last 20 years.

ORTOPROPLUS
Yearly production represents approximately 60,000 orthopedic and prosthetic products. In addition to prosthesis and orthoses, the product portfolio includes also wheelchairs and orthopedic footwear.

Production of Cosmetics in Slovakia

With an increased penetration of both local and global brands of cosmetic products, Slovak consumers have gained access to a greater assortment of goods.

The influence of ascension into the European Union has fueled consumer desire for variety in terms of price, function, composition and appeal. New brands and products that put an emphasis on innovation and quality are well accepted in the Slovak cosmetics market.

MAJOR COSMETICS PRODUCERS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Zentiva	Bratislava	medicaments, vitamins, toothpaste	89.0	101
Saneca Pharmaceuticals	Hlohovec	pharmaceutical products, hand & foot creams, body lotions, toothpaste	48.2	684
GlaxoSmithKline Slovakia	Bratislava	medicaments, vitamins, dental hygiene products	42.2	100
Herba Drug	Smižany	cosmetics, detergents	3.2	70
Calendula	Nová Ľubovňa	cosmetics, nutrition supplements, essential oils	1.9	30
Vitaprodukt	Poprad	teeth whitening products	0.7	5—9
Leon Global	Pezinok	cosmetics, detergents	0.8	5—9
DULCIA natural	Bratislava	natural cosmetics	0.4	N/A
Ponio	Zvolen	natural cosmetics	0.2	4

Source: SARIO research, Finstat, Data for 2017

INDULONA
Handcream, body lotion & footcream
by Seneca Pharmaceuticals

SOAPHORIA
Shower gel by
Soaphoria

ODOL
Toothpaste by
GlaxoSmithKline Slovakia

DIXI
Shampoos by
Herba Drug

Examples of Cosmetics Produced in Slovakia

NUBIAN
Suntan oil by
Herba Drug

ODOL
Kids toothpaste by
GlaxoSmithKline Slovakia

PAREXYL
Toothpaste by
Saneca Pharmaceuticals

TINA
Liquid soap by
Leon Global

MAJOR COSMETICS DISTRIBUTORS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Henkel Slovensko	Bratislava	wholesale of cosmetics, detergents and adhesives	164.9	1,552
Johnson & Johnson	Bratislava	wholesale of cosmetics, pharmaceuticals and medical devices	105.6	80
Unilever Slovensko	Bratislava	wholesale of cosmetics and detergents	73.8	100
L'Oréal Slovensko	Bratislava	wholesale of cosmetics and perfumes	31.6	41
Beiersdorf Slovakia	Bratislava	wholesale of cosmetics (skin care) and plasters	21.8	25
COTY Slovenská republika	Bratislava	wholesale of cosmetics and perfumes	17.9	37
Glamour Slovakia	Banská Bystrica	wholesale of cosmetics products and perfumes	10.5	62

Source: SARIO research, Finstat, Data for 2017

Slovakia's Hospital & Pharmacy Network

Many Slovak hospitals carry the spirit of medical education until this day and together with pharmacies form part of a wider healthcare network.

A large network of hospitals and pharmacies make up the Slovak health care service system. University hospitals have a long tradition of excellence in the education of healthcare professionals, committed to ensuring graduates leave as competent, responsible and caring health professionals.

Pharmacy Chains

DR. MAX
No. of pharmacies: 231
Dr. Max is the biggest pharmacy chain in Central Europe & the leader on the Slovak and Czech market.

BENU
No. of pharmacies: 51
One of the leading pharmacy chains in Europe with operations in several European countries.

FARMAKOL
No. of pharmacies: 55
Originally a pharmaceutical distributor decided to start its own pharmacy chain.

SCHNEIDER
No. of pharmacies: 46
Pharmacy chain founded in 1995 focusing on high quality service.

Pharmacy Alliances

PARTNER
No. of pharmacies: 600
Major pharmaceutical distributor Phoenix offers its loyal customers membership in the Partner program.

VAŠA LEKÁREŇ
No. of pharmacies: 250
Shared unified marketing strategy connects the members of this alliance.

PLUS LEKÁREŇ
No. of pharmacies: 463
Independent pharmacy association tied to the pharmaceutical distributor Unipharma.

DRUŽSTVO LEKÁRNÍ
No. of pharmacies: 100
Common projects and standards of service connect independent pharmacies.

Top 20 Hospitals by Bed Numbers

RANK	NAME	NUMBER OF BEDS
1	University Hospital Bratislava	2,558
2	L. Pasteur University Hospital Košice	1,338
3	J. A. Reiman Teaching Hospital with Polyclinic Prešov	1,281
4	F. D. Roosvelt Teaching Hospital & Polyclinic Banská Bystrica	916
5	Teaching Hospital Trenčín	839
6	University Hospital Martin	838
7	Teaching Hospital with Polyclinic Nové Zámky	749
8	Teaching Hospital Nitra	722
9	Teaching Hospital & Polyclinic Žilina	715
10	Hospitals Žiar nad Hronom & Rimavská Sobota	668
11	Teaching Hospital Trnava	628
12	Hospitals with Polyclincs Levice & Topoľčany	606
13	Hospital Poprad	585
14	Štefan Kukura Hospital with Polyclinic Michalovce	545
15	SNP Central Military Hospital Ružomberok	528
16	Hospital with Polyclinic Prievidza with seat in Bojnice	517
17	Hospital with Polyclinic Považská Bystrica	493
18	Hospital with Polyclinic Trebišov	476
19	General Hospital with Polyclinic Lučenec	452
20	St. Lucas Hospital with Polyclinic Galanta	438

Source: SARIO

Top 3 Hospitals

UNIVERSITY HOSPITAL BRATISLAVA

L. PASTEUR UNIVERSITY HOSPITAL KOŠICE

J.A.REIMAN TEACHING HOSPITAL WITH POLYCLINIC PREŠOV

578
hospital beds per 100,000 inhabitants

EU average 521

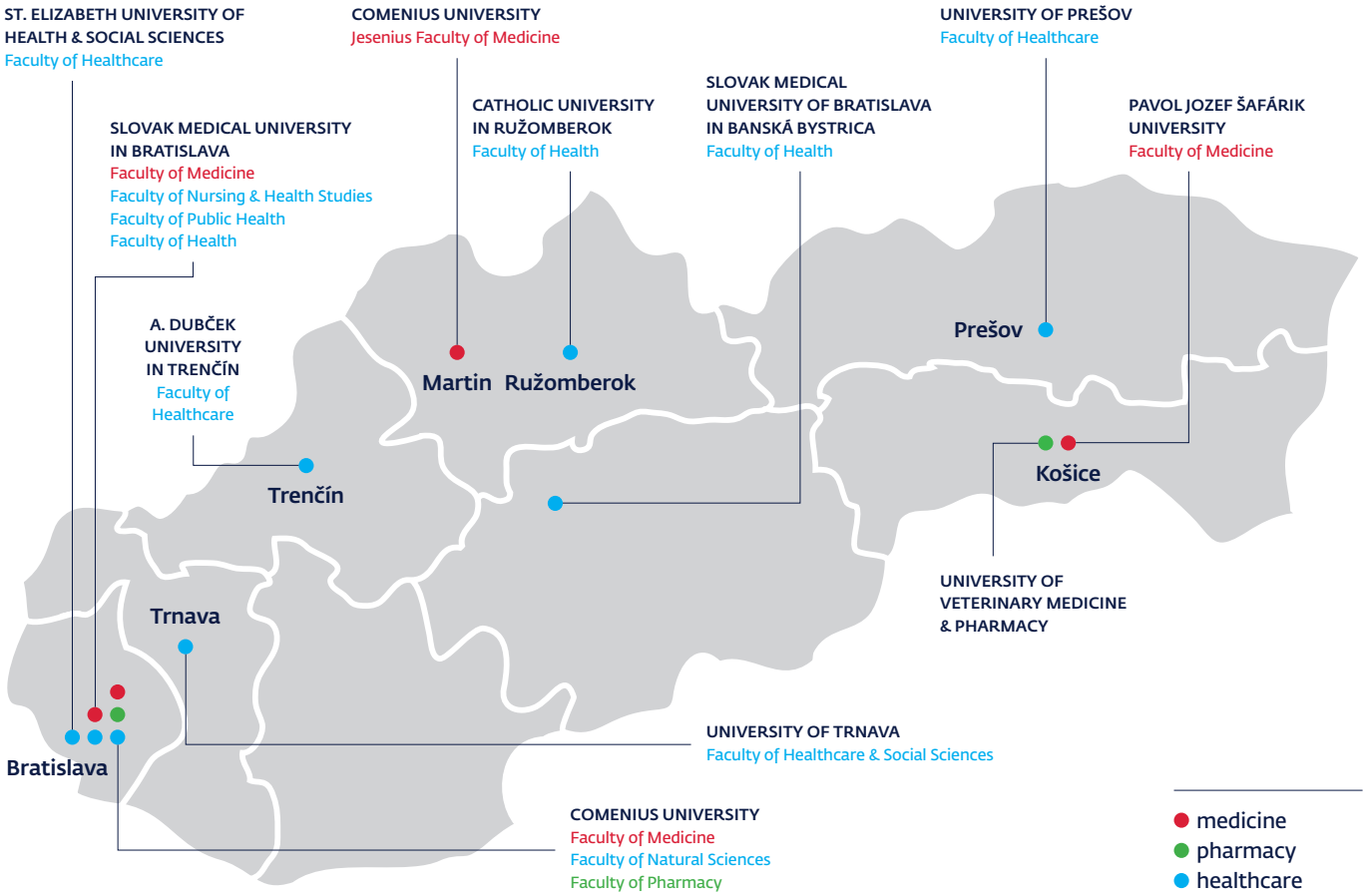
31,412
hospital beds in total

8,075
yearly graduates

24,501 enrolled students

Labour Force & Education in Life Sciences

Companies active in Healthcare & Lifesciences are highly dependent on a skilled workforce. The Slovak labour force with a medical and pharmaceutical background represents a combination of cost-effectivness and high education levels and thus ensures competitiveness and high added value.



Average Salaries in the Pharmaceutical Industry

Salaries in the Pharmaceutical industry do not differ in a significant way from region to region. What counts more is the experience and local competition of the employees with a pharmaceutical background.

POSITION	MARKET MEDIAN (EUR/MONTH)				MIN. REQUIRED ACADEMIC DEGREE
	GROSS SALARY LEVELS		TOTAL EMPLOYER'S COSTS		
	min	max	min	max	
Pharmaceutical Technician	700	750	946.40	1,014	secondary school
Responsible Pharmacist	1,700	1,800	2,298.40	2,433.60	university
Pharmacist	1,300	1,300	1,757.60	1,757.60	university
Quality Control Analyst/ Pharma Lab Technician	550	650	743.60	878.80	secondary school
Product Manager	2,000	2,200	2,704	2,974.40	university

POSITION	MARKET SALARY LEADERS HIGH–END (EUR/MONTH)				MIN. REQUIRED ACADEMIC DEGREE
	GROSS SALARY LEVELS		TOTAL EMPLOYER'S COSTS		
	min	max	min	max	
Pharmaceutical Technician	900	900	1,216.80	1,216.80	secondary school
Responsible Pharmacist	2,000	2,000	2,704	2,704	university
Pharmacist	1,400	1,500	1,892.80	2,028	university
Quality Control Analyst/ Pharma Lab Technician	750	850	1,014	1,149.20	secondary school
Product Manager	2,500	3,000	3,380	4,056	university

Source: Balanced HR, 2018

Slovakia's R&D Potential in the Healthcare & Pharmaceutical Industry

Science parks and research centers play an important role in the national innovation system by stimulating the cooperation between the academic and business environments and enabling a swift knowledge transfer.

UNIVERSITY SCIENCE PARK FOR BIOMEDICINE
• cooperation between the Slovak Academy of Sciences and the universities
• capacity of 500 researchers

CENTER FOR BIOMEDICINE OF THE CITY OF MARTIN
• research facility of the Jessenius Faculty of Medicine
• focus on neurosciences, oncology, respirology & molecular medicine

UNIVERSITY MEDICAL SCIENCE PARK IN KOŠICE
• common project of the local universities
• integration of biomedical research throughout Eastern Slovakia

COMENIUS UNIVERSITY IN BRATISLAVA SCIENCE PARK
Focus on biomedicine, biotechnology, enviro-medical and societal challenges of the 21st century in matters of bioethics, law and socio-economic rights.

UNIVERSITY SCIENCE PARK TECHNICOM IN KOŠICE
Cooperation of the universities in Prešov and Košice focused on application of innovations and cooperation of the academic and business environments.

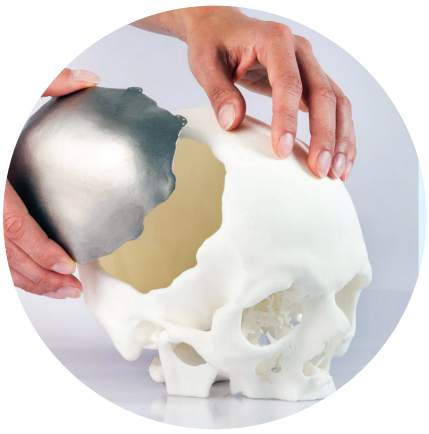
RESEARCH CENTER AGROBIOTECH IN NITRA
Regional competence center for agrobiology, agroecology, biotechnologies and bioenergetics.

UNIVERSITY SCIENCE PARK CAMBO IN TRNAVA
Research park of the Slovak Technical University focused on the field of material research based on ion & plasma technologies.

Recent Healthcare & Pharmaceutical Inventions

TRISOMY TEST
Team of Slovak researchers invented a non–invasive Down syndrom diagnosis for pregnant women.

MEDICAL 3D PRINTING
Ceit Biomedical Engineering promotes 3D printing in medicine. The implant was already used on a patient after serious skull damage.



SUPER-STERILE MATERIAL
Team of researchers from Slovak Academy of Sciences invented super–sterile material to eliminate bacteria.

NEW PROTEIN DISCOVERY
Scientists at Comenius University discovered a new protein (Dbl2) which enables the repairing of damaged genetic information (DNA).

RIS3 — National R&D Specialization Strategy

Biomedicine & biotechnology are one of the three priorities of the R&D strategy of the Slovak Republic.

Biomedicine and biotechnology focus on new diagnostic and therapeutic approaches for cancer, heart disease, blood vessels and brain, endocrine and metabolic disorders, infectious diseases and allergies, pharmacological and industrial biotechnologies.

Almost 2,000 researchers work in the segment and they publish more than one fourth of all Slovak publications in international scientific journals. The results are used in the field of the diagnostic, prevention and therapy of diseases in cooperation with three medical faculties.

Slovak Academy of Sciences

Slovak Academy of Sciences (SAS) is a public research institution established in 1942, which undertakes autonomous non–university scientific research in Slovakia which is primarily funded from public finances.

The research is highly systematic and concentrated which allows it to be connected to global trends in the development of human knowledge. The perspectives gained from research undertaken at the SAS are based on evidence and are qualitatively comparable to research undertaken abroad.

The SAS consists of 69 organizations. The Academy publishes 57 scientific and professional journals and 8 yearbooks. There are 51 scientific and scholarly associations, societies and unions affiliated with the SAS. 1,938 scientists and 1,068 PhD Students working in areas from Linguistics to Experimental Physics and from Neurobiology to Advanced Materials. There are 2 major research cities of the SAS — Bratislava (1,590 scientists) and Košice (214 scientists).

Inventions registered in 2014 in patent proceedings — in Slovakia 13, internationally (PCT) 8. Patents granted in 2013 for inventions registered in previous years — in Slovakia 5, abroad 2.

SAS INSTITUTES UNDER THE SECTION LIFE, CHEMICAL, MEDICAL, & ENVIRONMENTAL SCIENCES

Medical Sciences: Biomedical Research Center SAS, Centre of Biosciences SAS (Institute of Molecular Physiology and Genetics SAS), Institute for Heart Research, Institute of Experimental Pharmacology & Toxicology, Institute of Neurobiology, Institute of Neuroimmunology, Institute of Normal and Pathological Physiology

Biomedical Research Center: Institute of Experimental Endocrinology, Cancer Research Institute, Institute of Virology, Institute of Clinical and Translational Research

Biological and Chemical Sciences: Institute of Chemistry, Institute of Inorganic Chemistry, Institute of Molecular Biology, Institute of Zoology, Polymer Institute

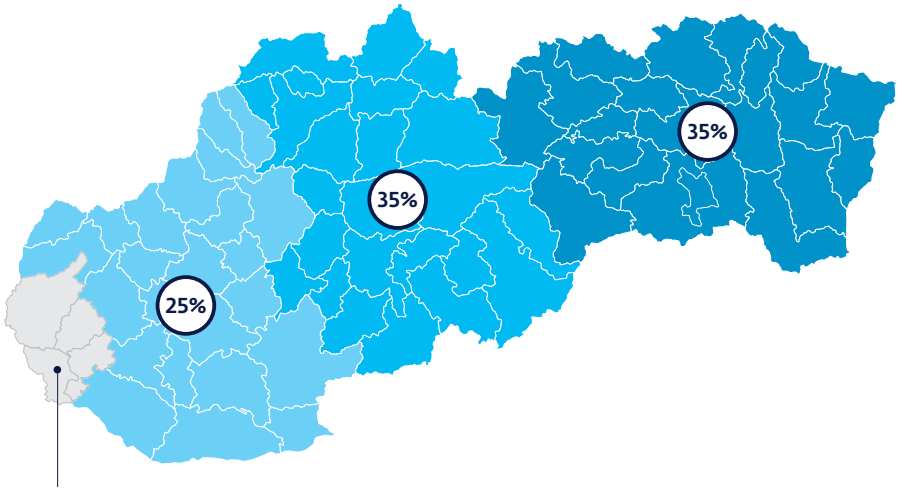
Agricultural and Veterinary Sciences: Centre of Biosciences SAS (Institute of Animal Biochemistry and Genetics), Institute of Animal Physiology, Institute of Forest Ecology, Institute of Landscape Ecology, Institute of Parasitology, Plant Science and Biodiversity Center

Investment Incentives

The primary role of the investment incentives is to motivate investors to place their new projects in regions with higher unemployment and to attract projects with higher added value. The positive impact of a new investment shall be proved by job creation, improved chances for the graduates to get a job, as well as by creation of new entrepreneurial opportunities for local companies.

MAXIMUM REGIONAL INTENSITIES OF INVESTMENT AID IN SLOVAKIA

for SMEs additional 10 to 20 %



Bratislava region excluded

INDUSTRY

Minimum investment amount, number of newly created jobs and share of new technology are subject to the unemployment rate in the selected district and forms of aid required.

If applying for income tax relief, the following criteria have to be met in regards to particular districts category:

- 6 mil. EUR and 60% share of new technology
- 3 mil. EUR and 50% share of new technology
- 1,5 mil. EUR and 40% share of new technology
- 0,2 mil. EUR and 30% share of new technology
- Expansion includes minimum increase in the production volume or turnover by at least 15%.

Other forms of aid are subject to different requirements.

TECHNOLOGY CENTERS

- Minimum investment of 200 ths. EUR on fixed assets in all regions
- Minimum of 20 newly created jobs
- Minimum 1,7 fold of average salary in the district paid to new employees

SHARED SERVICES CENTERS

- Minimum of 50 newly created jobs
- Min 1,5 fold of average salary in the district paid to new employees

*Conditions differ for projects from 'Priority areas'. Please contact us at invest@sario.sk for more information.

ELIGIBLE PROJECTS

The Act on Investment Aid divides the projects which may be supported into four categories:

- Industry
- Technology Centers
- Combined Projects of Industrial Production and Technology Center
- Shared Services Centers

ELIGIBLE COSTS

- Costs of land acquisition
- Costs of buildings acquisition & construction
- Costs of new technological equipment and machinery acquisition
- Intangible long-term assets — licences, patents, etc.
- Rent of new land/building

OR

- Wage costs of new employees for the period of 2 years

FORMS OF INVESTMENT INCENTIVES

- Tax relief
- Cash grant
- Contributions for the newly created jobs
- Rent/Sale of real estate for a discounted price

SARIO Profile

Slovak Investment and Trade Development Agency (SARIO) is a governmental investment and trade promotion agency of the Slovak Republic. The agency was established in 2001 and it operates under the Ministry of Economy of the SR.

INVESTMENT SERVICES

SERVICES FOR POTENTIAL INVESTORS

- Investment environment overview
- Assistance with investment projects implementation
- Starting a business consultancy
- Sector and regional analyses
- Investment incentives consultancy
- Site location and suitable real estate consultancy

SERVICES FOR ESTABLISHED INVESTORS

- Identification of local suppliers, service providers
- Assistance with expansion preparation and execution
- Relocation assistance, work/stay permits
- Support of innovation and R&D activities
- Social networking

FOREIGN TRADE SERVICES

IF YOU ARE LOOKING FOR

- Slovak supplier or subcontractor
- Information about Slovak export/trade environment
- Sourcing opportunities
- Forming a joint venture, production cooperation or other forms of partnership with a Slovak partner

SERVICES FOR EXPORTERS

- Information on foreign territories
- Customized search for foreign partners
- On-line database of business opportunities
- Export Training Centre
- Subcontracting assistance

INNOVATION SUPPORT

- Support activities for development and popularization of Slovak innovations and R&D environment
- Establishment of relations with domestic and foreign well–established innovative companies
- Interconnection of Slovak R&D capacities with industrial production and investors' needs in order to transfer leading innovative technology processes closer to production praxis
- Encouragement to foreign investors to bring investments with substantial R&D components to the SR
- Ecosystem analysis of local investment opportunities as well as domestic and foreign investors in order to support acquisitions and joint ventures projects
- Specific information from the field, in order to obtain capital and foreign markets penetration

500+

over 500 successful SARIO projects since 2002

AIM Investment Awards Dubai 2017

1

CEE & TURKEY REGION
Best Investment Promotion Agency in 2016

All our services are free of charge!

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HUMAN RESOURCES SOLUTIONS

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