

INSTRUCTIONS

ON ONLINE BILATERAL NEGOTIATIONS AND CONSULTATIONS



ONLINE B2B negotiations will take place via the Zoom platform. All you need to participate is a high-quality internet connection and a computer or any functional device with a webcam, a microphone (or another PC / tablet / mobile device) via which you can connect to the B2B negotiations. In the case of ONLINE negotiations in the SARIO conference zone (pavilion F of the Nitra Exhibition Center), it is necessary to have your own device (PC / tablet / mobile phone), an internet connection will be available in this area.

1. | REGISTRATION ON BILATERAL NEGOTIATIONS AND CONSULTATIONS | until 10th of MAY 2022

- **Participation in the event is subject to the approval of the registration and the payment of the registration fee no later than 10th May 2022.**
- Choose the form of participation in the registration (ON-SITE / ONLINE). Fill in the required data and your company profile carefully. Briefly describe what you offer, what you are looking for and under what conditions. Your profile will be visible throughout the open registration period and you can edit it continuously. All you have to do is log in to your profile with your password.

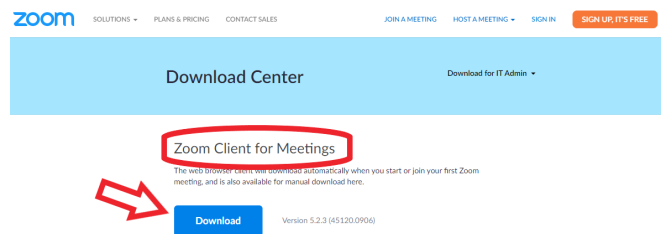
2. | BOOKING OF B2B NEGOTIATIONS | 11th - 17th MAY 2022

- Log in to your company profile and choose from the list of registered participants for B2B negotiations according to your preferences (so-called pairing).
- At the same time you can be contacted with a request for a meeting from another SMF participant. It is your decision which meeting you will accept. Meetings can also be rejected, freeing up capacity for future meetings. If you do not reject the meeting, you will be automatically paired and this meeting will enter to your B2B negotiations schedule after the end of the pairing period.
- The schedule of your B2B negotiations, including registration links for individual meetings in the case of ONLINE meetings and the table numbers in the case of ON-SITE meetings, will be sent to the contact e-mail provided in the registration a few days before the event.

3. | ONLINE B2B NEGOTIATIONS AND CONSULTATIONS | 24th MAY 2022

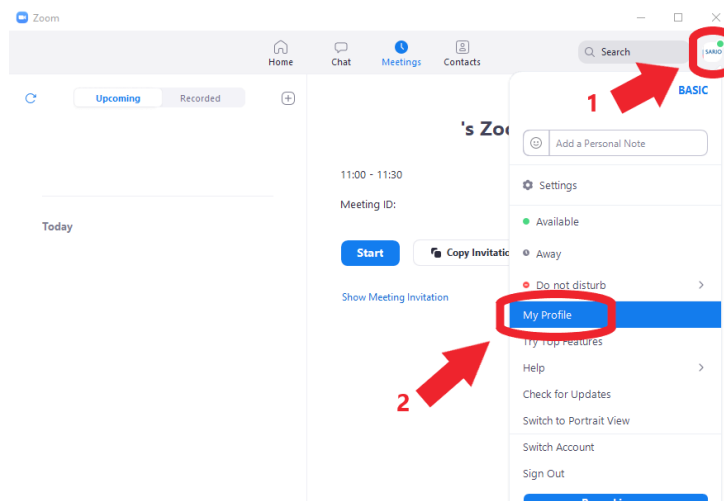
- Please install the ZOOM platform

Download the application here:
<https://zoom.us/download>



- If you have not yet created an account on the Zoom platform, create one at: <https://uso2web.zoom.us/signup> In the line "First Name", enter the name of your company.
- If you already have an account created on the ZOOM platform, change your username in "My Profile", in the line "First Name", enter the name of your company.

- Browse the schedule of your B2B negotiations and prepare documents, samples, presentations, you would like to show and present to business partners via the "Share Screen" function.



- Prepare a comfortable environment and book your time for the day of the event.

4. | ONLINE B2B AND CONSULTATIONS - ON THE DAY OF THE EVENT | 25th MAY 2022

- **For B2B negotiations, you have to log in to the ZOOM platform under the company name identical to the registration on SMF again, but now via the link belonging to the specific negotiation, see your schedule of negotiations.**
- The schedule of B2B negotiations was sent to you a few days before the event.
- Each B2B negotiation has its own unique link.
- Negotiations take place in 19 + 1 minute slots. The last minute is used to disconnect and reconnect to the next scheduled meeting. The time of the individual slots is strictly defined and the meeting will be automatically disconnected after 20 minutes.
- The English language is officially established for bilateral negotiations with foreign companies. Interpretation of negotiations is not provided.

5. | AFTER THE EVENT

- The catalog of B2B negotiations and consultations carried out by SARIO during SMF Nitra 2022 and the feedback questionnaire will be sent after the event to the contact e-mail address specified in the registration.

In the case of technical issues during B2B negotiations, please contact administrator using chat in the Zoom application.