

Pharmaceutical & Life Sciences Sector in **SLOVAKIA**



Pharmaceutical & Life Sciences Sector in Slovakia

The purpose of this publication is to present the opportunities that Slovakia has to offer to potential investors from the pharmaceutical & life sciences sector. It includes facts and figures for all major subcategories of this segment and serves as an introduction to why Slovakia should be a preferred location for your pharmaceutical and healthcare business.

TOTAL AREA 49,035 km²

POPULATION 5.4 million

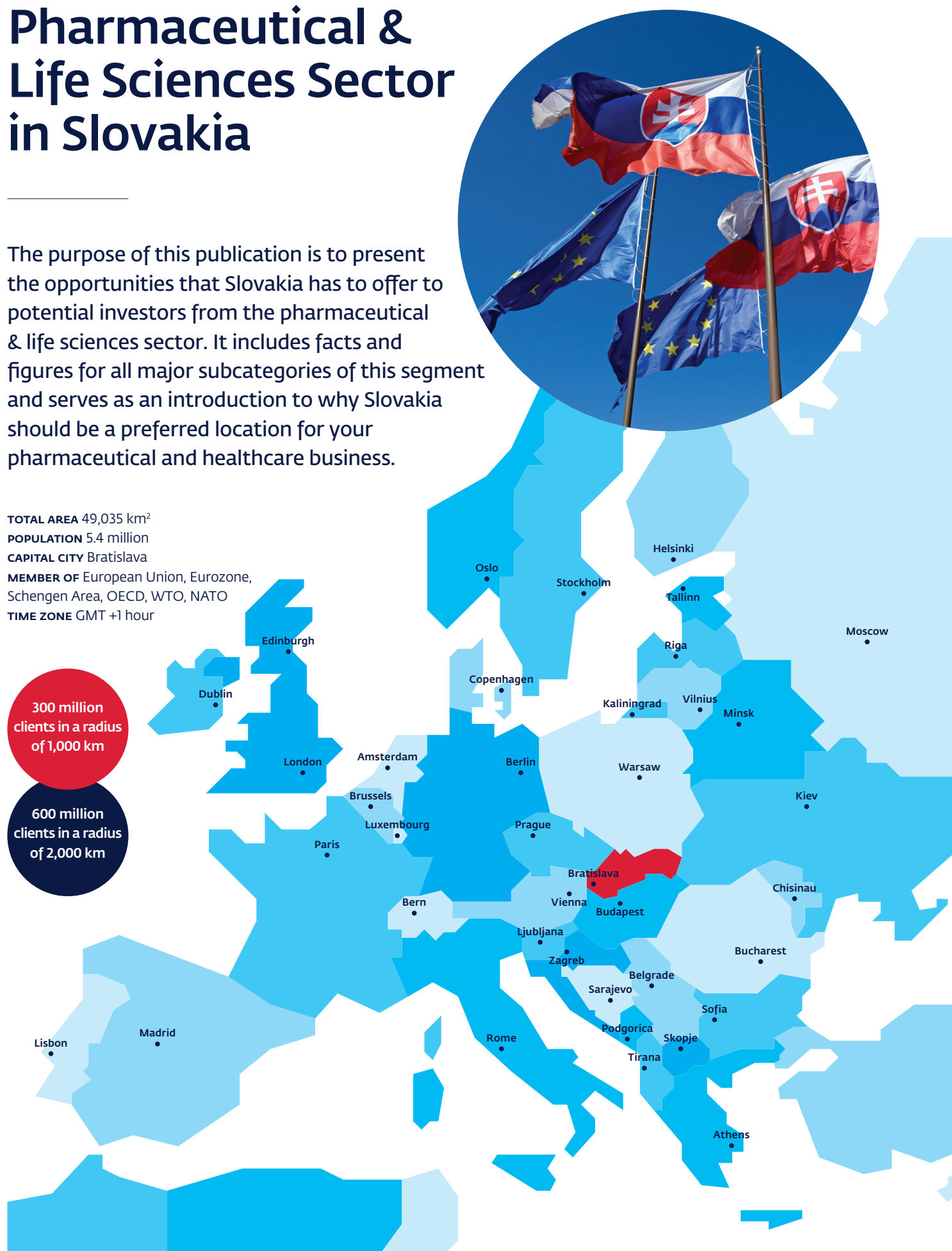
CAPITAL CITY Bratislava

MEMBER OF European Union, Eurozone, Schengen Area, OECD, WTO, NATO

TIME ZONE GMT +1 hour

300 million
clients in a radius
of 1,000 km

600 million
clients in a radius
of 2,000 km



Healthcare & Life Sciences in Slovakia — Key Facts

The Life Sciences sector in Slovakia is represented mainly by the production of pharmaceuticals, medical devices and cosmetics. Although this sector accounts for a relatively small share on the entire industrial production, it offers great potential for new investors.

**463.93
MIL. EUR**

463.93 MIL. EUR

Total revenues generated by pharmaceutical manufacturers and medical devices producers

**150.36
MIL. EUR**

150.36 MIL. EUR

Value added in production of pharmaceuticals and medical devices

6.9%

6.9%

Public expenditure on healthcare

2.5%

2.5%

Share of pharmaceuticals & medical devices on the entire Slovak export

4,900+

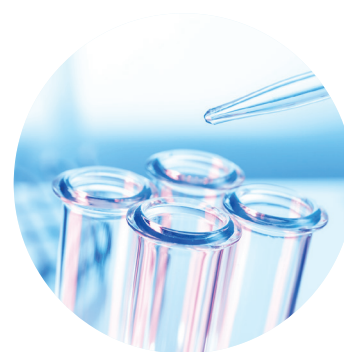
4,900+

People employed in life sciences sector

19,100+

19,100+

Professionally active physicians



Top 10 Reasons to Invest in H&L Sector in Slovakia

1

Strong R&D focus on life sciences sector — presence of large international companies performing R&D

2

Constantly evolving research and academic infrastructure

3

Significant achievements in applied research

4

Strong local pharmaceutical sector and supplier network

5

Qualified and cost-effective workforce with high education level

6

Political and economic stability

7

EURO currency as one of the few in CEE

8

Fastest growing Eurozone member within the last 10 years

9

Flat income tax rate

10

Attractive investment incentives

Source: Statistical Office of the SR; Data for 2019 (only companies with more than 20 employees included), OECD 2020

Pharmaceutical Production in Slovakia

The large scale production of drugs is one of the youngest sectors in Slovak manufacturing. The history of the pharmaceutical industry in Slovakia dates back to the 1950s, when 3 large state-owned companies were established in Slovenská Ľupča, Šarišské Michaľany and Hlohovec.



LIST OF MAJOR PHARMACEUTICAL PRODUCERS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Saneca Pharmaceuticals	Hlohovec	active pharmaceutical ingredients, opiates, cosmetic products	56.3	740
HBM Pharma	Martin	sterile liquids and tablets	35.7	385
Biotika	Slovenská Ľupča	active pharmaceutical ingredients	25.3	285
Imuna Pharm	Šarišské Michaľany	immuno preparations, blood substitutes, allergen preparations	18.4	214
Unimed Pharma	Bratislava	eye drops and tablets	12.0	62
Innopharma	Dunajská Streda	vitamins, minerals supplements	9.3	86
Generica	Piešťany	vitamins, minerals, supplements	6.0	54
Pharmagal Bio	Nitra	veterinary medicaments	5.6	35
Atb Pharma	Martin	injection products	4.7	51
Panacea	Žilina	medical devices and first-aid kits	4.2	35
Galvex	Banská Bystrica	tablets, suppositories, solutions, medical devices, topical preparations	3.7	42
Mikrochem	Pezinok	active pharmaceutical ingredients	2.8	51
G. V. Pharma	Hlohovec	penicillin tablets	2.1	32

Source: FinStat 2020, Data for 2019

Top Players of the Slovak Pharmaceutical Industry



SANECA PHARMACEUTICALS

Slovakia's largest pharmaceutical company specializing in opiate development and the manufacture of APIs as well as liquid, semi-solid and solid finished dosage forms.

HBM PHARMA

A partner for contract manufacturing of pharmaceutical products in the field of production of injectables in ampoules, production of bulk tablets, packaging of tablets and quality control.



BIOTIKA

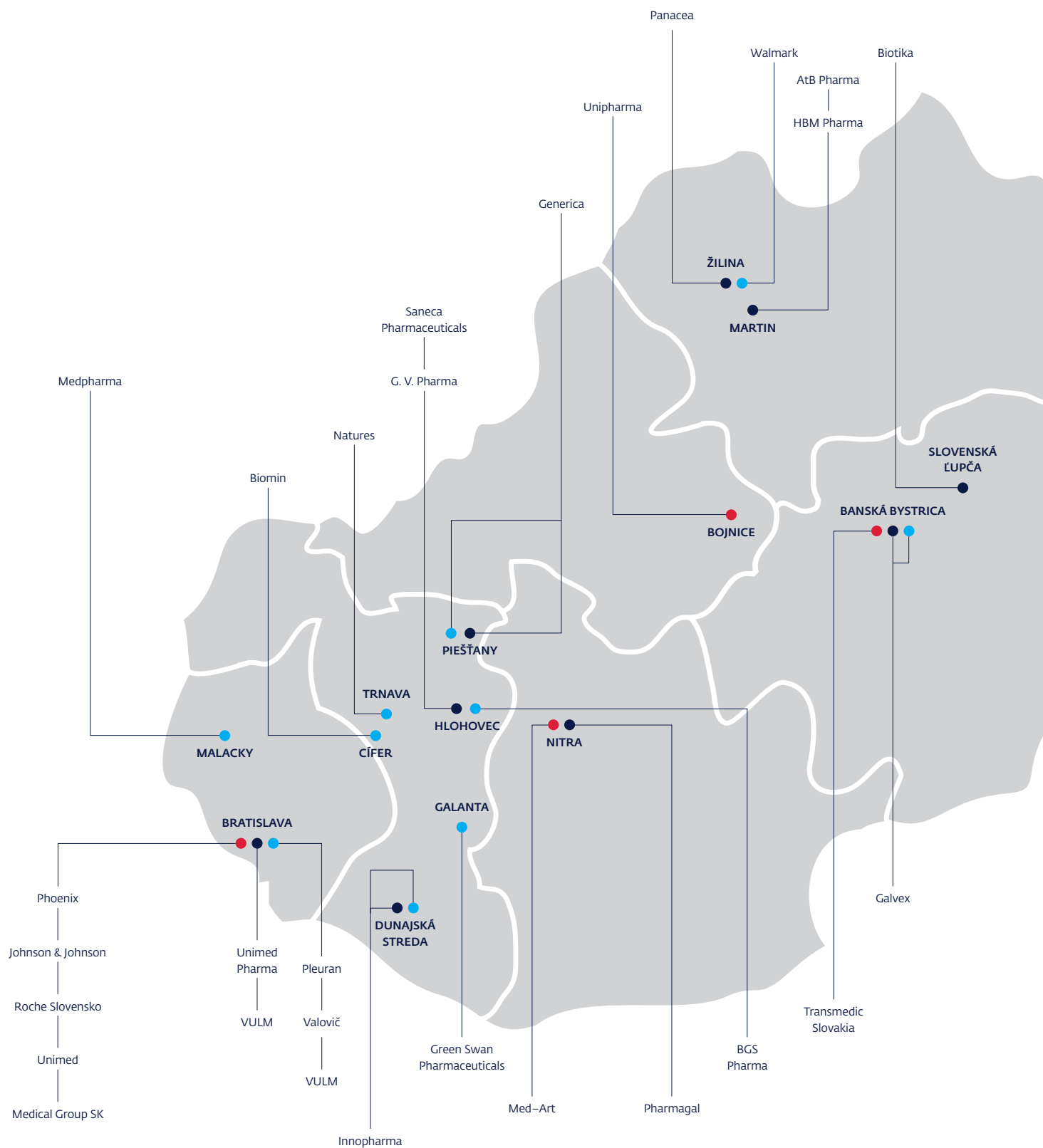
Biotika is well known as a reliable manufacturer of high-quality pharmaceutical preparations for human as well as veterinary application.

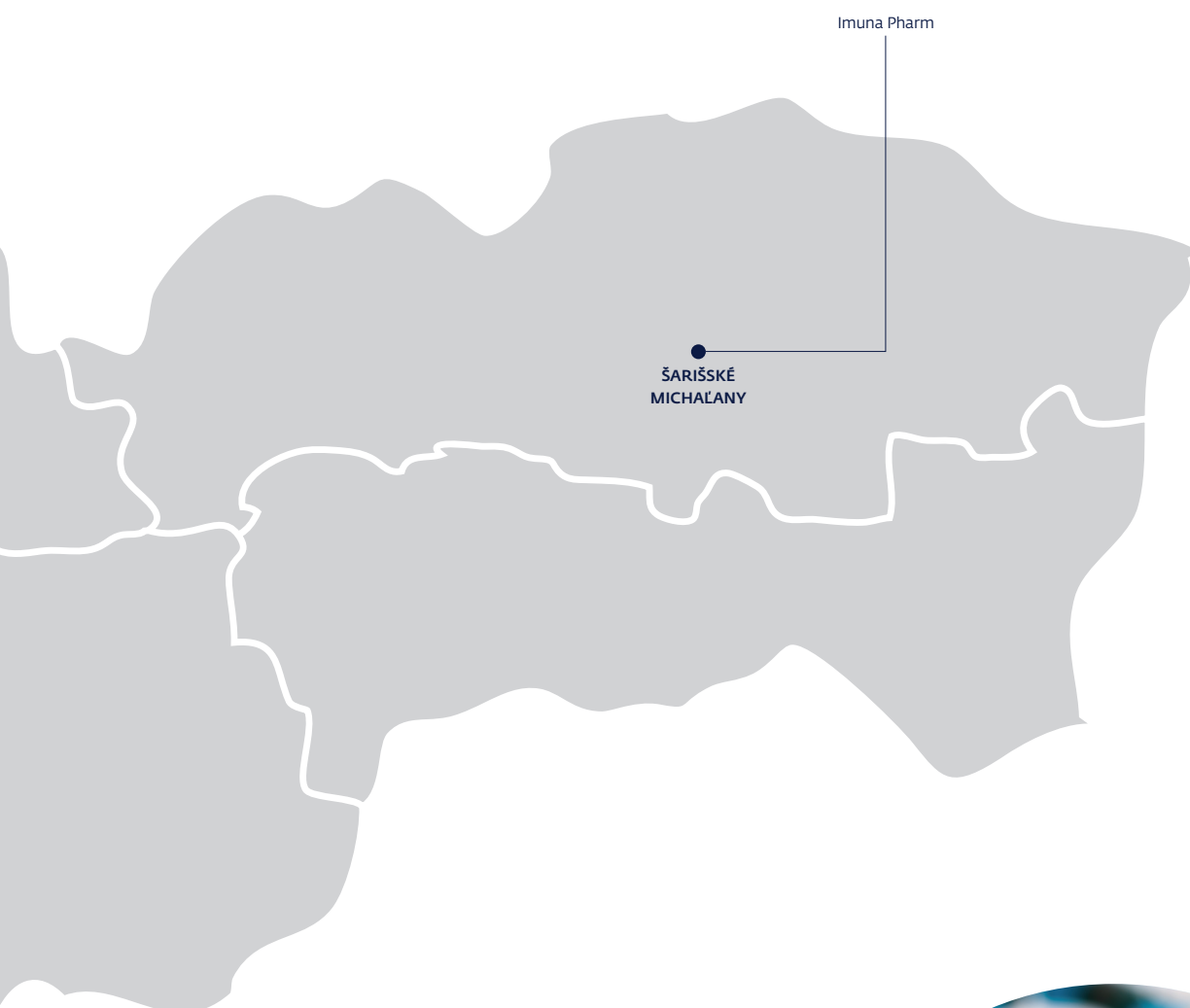
UNIMED PHARMA

Slovak pharmaceutical company focused on development and production of generic ophthalmologic products.



Map of Major Pharmaceutical Producers, Distributors & Producers of Vitamins, Minerals & Supplements in Slovakia





-
- pharmaceutical producers
 - distributors of drugs & healthcare products
 - producers of vitamins, minerals & supplements

MAJOR DISTRIBUTORS OF DRUGS & HEALTHCARE PRODUCTS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE ACTIVITY	SALES REVENUE (MIL. EUR)	EMPLOYEES
Phoenix Zdravotnícke Zásobovanie	Bratislava	distribution of pharmaceutical drugs & products	669.7	458
Unipharma	Bojnice	distribution of pharmaceutical drugs & products	528.3	703
Med-Art	Nitra	distribution of pharmaceutical & veterinary drugs and products	347.7	465
Novartis Slovakia	Bratislava	distribution of pharmaceutical drugs & cosmetic products	121.4	144
Johnson & Johnson	Bratislava	distribution of pharmaceutical drugs & cosmetic products	109.1	74
Medical Group SK	Bratislava	distribution of pharmaceutical drugs & products	96.6	48
Transmedic Slovakia	Banská Bystrica	distribution of pharmaceutical drugs, food supplements & cosmetic products	83.9	79
Bayer	Bratislava	distribution of pharmaceutical drugs & products	79.2	89
Sanofi-Aventis Slovakia	Bratislava	distribution of pharmaceutical drugs & products	74.3	5
Roche Slovensko	Bratislava	distribution of pharmaceutical drugs, food supplements & medical cosmetics	72.6	110
Pharmos	Nitra	distribution of pharmaceutical drugs & products	71.5	119

SLOVAK PRODUCERS OF VITAMINS, MINERALS & SUPPLEMENTS

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Innopharma	Dunajská Streda	vitamins, minerals, supplements	9.3	86
Pleuran	Bratislava	immunity care (Imunoglukan), vitamins	8.7	79
Generica	Piešťany	vitamins, minerals supplements	6.0	42
Galvex	Banská Bystrica	minerals, food supplements, creams	3.7	42
VULM	Bratislava	food supplements, ointments, creams, drops, solutions	3.2	50
Green — Swan Pharmaceuticals	Galanta	vitamins, medicaments	2.4	19
Biomin	Cífer	minerals & calcium produced from egg shells	2.0	26
Walmarkt	Žilina	vitamins, minerals supplements	1.3	5
Medpharma	Malacky	vitamins, minerals, natural cosmetics	1.0	2
Natures	Trnava	immunity care (Betaglucan), vitamins, creams	0.7	4
BGS Pharma	Hlohovec	vitamins, minerals	0.4	2
Valovič	Bratislava	natural herb drops, teas, cosmetics	0.1	2

Source: FinStat 2020, Data for 2019

Production of Medical Devices

The production of medical devices has a long history in Slovakia, particularly in the area of orthopedic and stomatological equipment. Before 1989, companies such as Chirana or Protetika had a strong position in the Czechoslovak market.

At present, Slovakia has become an increasingly attractive investment destination for companies producing single use medical equipment. Most of the medical equipment produced in Slovakia is designated for foreign markets, with the exception of Protetika products. Medical devices and instruments are sold either directly by a production company, or by local distributors. The most significant ones are Med-Art, Roche Slovensko, Unimed & Medis Nitra.

PRODUCERS OF MEDICAL DEVICES & DENTAL INSTRUMENTS

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Unomedical	Michalovce	single use medical equipment	91.7	962
Chirana T.Injecta	Stará Turá	single use injection devices	29.2	45
Medline Assembly Slovakia	Bánovce nad Bebravou	single use surgical equipment	26.7	180
Biometrix	Šamorín	medical devices for intensive medicine, cardiology and surgery rooms	21.1	176
Protetika	Bratislava	orthopedic and prosthetic equipment	17.6	223
Injecta	Stará Turá	single use injection devices	14.4	319
Chirana Medical	Stará Turá	stomatological systems	12.2	238
Diplomat Dental	Piešťany	dental units, stools and lights	11.4	162
Europin	Trenčianske Stankovce	needles and cannulas	11.1	187
Neoprot	Bratislava	orthopedic, prosthetic equipment	8.5	88
Ferno Slovakia	Bošáca	transport medical equipment	8.4	58
OrtoproPlus	Košice	orthopedic, prosthetic equipment	6.4	85
SEISA Europe	Bratislava	medical components and sub implants for cardiology, urology	4.9	253
EnMan	Nižná	operating theater devices & instruments	3.3	5
Stirilab	Ružomberok	diagnostic devices & laboratory equipment	2.8	35
Podotech	Senec	orthopedic & prosthetic equipment	2.7	21
Medixray	Piešťany	sets for invasive blood pressure monitoring	1.7	31

Source: FinStat 2020, Data for 2019

Notable Slovak Medical Devices & Dental Instruments Producers



PROTETIKA

Producer of a wide range of medical aids and orthopedic footwear owning 24 retail shops throughout Slovakia, Protetika represents more than 90 years of orthopedic tradition.

CHIRANA MEDICAL

Manufacture of kits, equipment and tools used in stomatology built on tradition of fine mechanics in Stará Turá. Together with Chirana, a.s. it belongs to Chirana Holding, which dates back to 1935 and is an important player in the development and manufacture of respirators and anesthetic devices.



NEOPROT

Product portfolio ranges from bandages to prosthesis and orthoses for limbs, body and head. All the products are manufactured using the latest unique digital technologies.

DIPLOMAT DENTAL

Over 60 years of experience in designing and manufacturing of dental solutions. High quality, modern design, innovative technologies and sophisticated ergonomics are the characteristics of over 25,000 products manufactured in the last 20 years.



ORTOPROPLUS

Yearly production represents approximately 60,000 orthopedic and prosthetic products. In addition to prosthesis and orthoses, the product portfolio includes also wheelchairs and orthopedic footwear.

Production of Cosmetics in Slovakia

With an increased penetration of both local and global brands of cosmetic products, Slovak consumers have gained access to a greater assortment of goods.

The influence of ascension into the European Union has fueled consumer desire for variety in terms of price, function, composition and appeal. New brands and products that put an emphasis on innovation and quality are well accepted in the Slovak cosmetics market.



MAJOR COSMETICS PRODUCERS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Saneca Pharmaceuticals	Hlohovec	pharmaceutical products, hand & foot creams, body lotions, toothpaste	56.3	740
GlaxoSmithKline Slovakia	Bratislava	medicaments, vitamins, dental hygiene products	39.7	50
Zentiva	Bratislava	medicaments, vitamins, toothpaste	18.9	90
Herba Drug	Smižany	cosmetics, detergents	4.5	77
Calendula	Nová Ľubovňa	cosmetics, nutrition supplements, essential oils	2.1	30
Leon Global	Pezinok	cosmetics, detergents	0.8	6
Vitaprodukt	Poprad	teeth whitening products	0.6	7
Dulcia Natural	Bratislava	natural cosmetics	0.5	N/A
Ponio	Zvolen	natural cosmetics	0.3	3

Source: SARIO research, Finstat 2020, Data for 2019



INDULONA

Handcream, body lotion & footcream
by Seneca Pharmaceuticals



SOAPHORIA

Shower gel by
Soaphoria



ODOL

Toothpaste by
GlaxoSmithKline Slovakia



DIXI

Shampoos by
Herba Drug



NUBIAN

Suntan oil by
Herba Drug



ODOL

Kids toothpaste by
GlaxoSmithKline Slovakia



PAREXYL

Toothpaste by
Saneca Pharmaceuticals



TINA

Liquid soap by
Leon Global

MAJOR COSMETICS DISTRIBUTORS IN SLOVAKIA

COMPANY NAME	LOCATION	CORE PRODUCTION	SALES REVENUE (MIL. EUR)	EMPLOYEES
Henkel Slovensko	Bratislava	wholesale of cosmetics, detergents and adhesives	181.6	1,744
Johnson & Johnson	Bratislava	wholesale of cosmetics, pharmaceuticals and medical devices	109.1	74
Unilever Slovensko	Bratislava	wholesale of cosmetics and detergents	90.6	76
L'Oréal Slovensko	Bratislava	wholesale of cosmetics and perfumes	32.0	64
Beiersdorf Slovakia	Bratislava	wholesale of cosmetics (skin care) and plasters	22.9	33
Glamour Slovakia	Banská Bystrica	wholesale of cosmetics products and perfumes	13.1	68
COTY Slovenská republika	Bratislava	wholesale of cosmetics and perfumes	0.9	28

Source: SARIO research, Finstat 2020, Data for 2019

Slovakia's Hospital & Pharmacy Network

Many Slovak hospitals carry the spirit of medical education until this day and together with pharmacies form part of a wider healthcare network.

A large network of hospitals and pharmacies make up the Slovak health care service system. University hospitals have a long tradition of excellence in the education of healthcare professionals, committed to ensuring graduates leave as competent, responsible and caring health professionals.

Pharmacy Chains

DR. MAX

No. of pharmacies: 318

Dr. Max is the biggest pharmacy chain in Central Europe & the leader on the Slovak and Czech market.

BENU

No. of pharmacies: 96

One of the leading pharmacy chains in Europe with operations in several European countries.

FARMAKOL

No. of pharmacies: 50

Originally a pharmaceutical distributor decided to start its own pharmacy chain.

SCHNEIDER

No. of pharmacies: 47

Pharmacy chain founded in 1995 focusing on high quality service.

Pharmacy Alliances

PARTNER

No. of pharmacies: 450

Major pharmaceutical distributor Phoenix offers its loyal customers membership in the Partner program.

VAŠA LEKÁREŇ

No. of pharmacies: 289

Shared unified marketing strategy connects the members of this alliance.

PLUS LEKÁREŇ

No. of pharmacies: 530

Independent pharmacy association tied to the pharmaceutical distributor Unipharma.

DRUŽSTVO LEKÁRNÍ

No. of pharmacies: 99

Common projects and standards of service connect independent pharmacies.

Top 20 Hospitals by Bed Numbers

RANK	NAME	NUMBER OF BEDS
1	University Hospital Bratislava	2,558
2	L. Pasteur University Hospital Košice	1,338
3	J. A. Reiman Teaching Hospital with Polyclinic Prešov	1,281
4	F. D. Roosevelt Teaching Hospital & Polyclinic Banská Bystrica	916
5	Teaching Hospital Trenčín	839
6	University Hospital Martin	838
7	Teaching Hospital with Polyclinic Nové Zámky	749
8	Teaching Hospital Nitra	722
9	Teaching Hospital & Polyclinic Žilina	715
10	Hospitals Žiar nad Hronom & Rimavská Sobota	668
11	Teaching Hospital Trnava	628
12	Hospitals with Polyclinics Levice & Topoľčany	606
13	Hospital Poprad	585
14	Štefan Kukura Hospital with Polyclinic Michalovce	545
15	SNP Central Military Hospital Ružomberok	528
16	Hospital with Polyclinic Prievidza with seat in Bojnice	517
17	Hospital with Polyclinic Považská Bystrica	493
18	Hospital with Polyclinic Trebišov	476
19	General Hospital with Polyclinic Lučenec	452
20	St. Lucas Hospital with Polyclinic Galanta	438

Source: SARIO



Top 3 Hospitals

UNIVERSITY HOSPITAL
BRATISLAVA

L. PASTEUR UNIVERSITY
HOSPITAL KOŠICE

J.A.REIMAN TEACHING HOSPITAL
WITH POLYCLINIC PREŠOV

578

hospital beds per
100,000 inhabitants

EU average 521

31,412

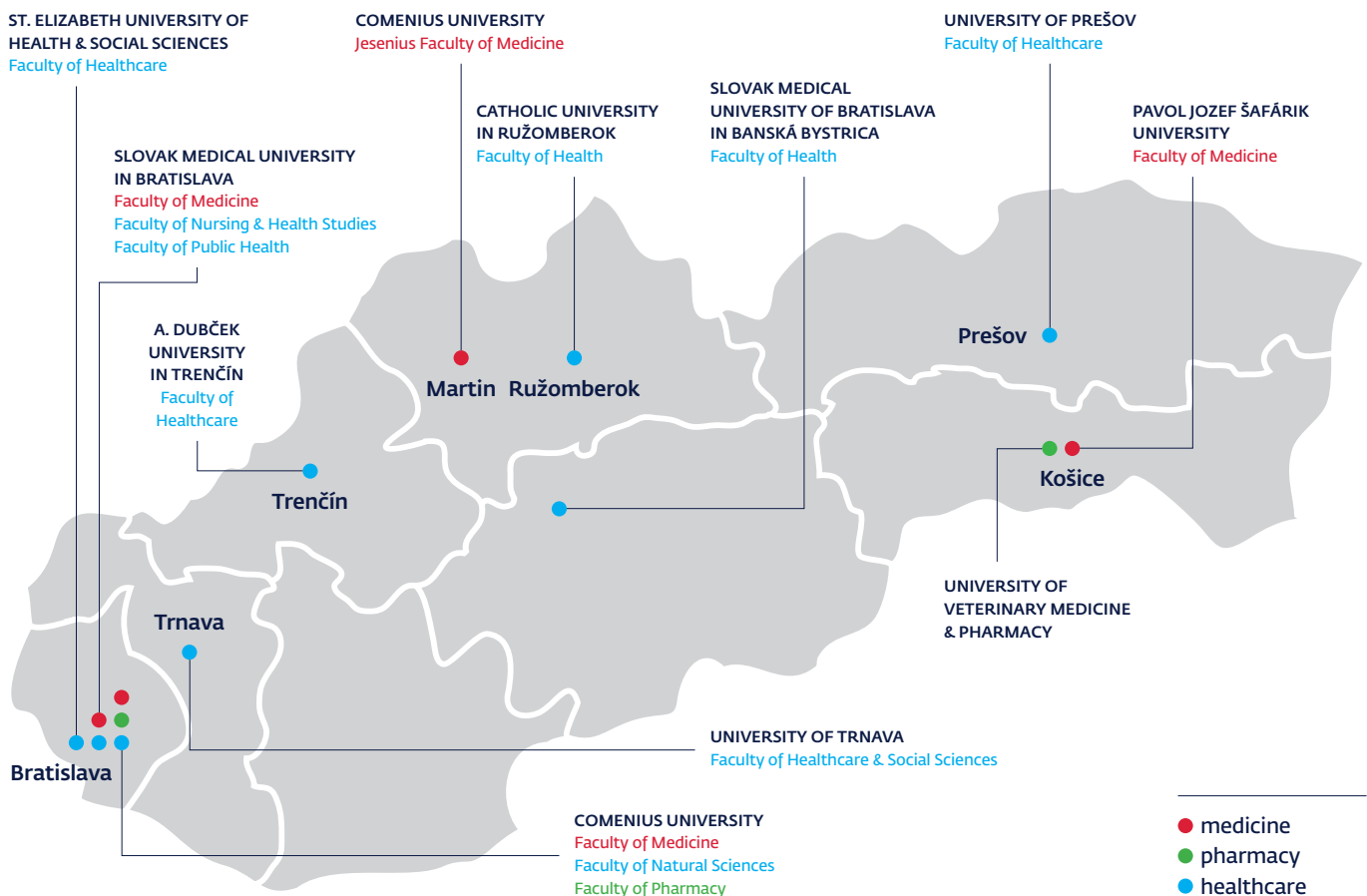
hospital beds
in total

4,382
yearly graduates
—
19,412 enrolled
students



Labour Force & Education in Life Sciences

Companies active in Healthcare & Lifesciences are highly dependent on a skilled workforce. The Slovak labour force with a medical and pharmaceutical background represents a combination of cost-effectiveness and high education levels and thus ensures competitiveness and high added value.



Source: Slovak Centre for Scientific and Technical Information, 2020

Average Salaries in the Pharmaceutical Industry



Salaries in the Pharmaceutical industry do not differ in a significant way from region to region. What counts more is the experience and local competition of the employees with a pharmaceutical background.

POSITION	MARKET MEDIAN (EUR/MONTH)				MIN. REQUIRED ACADEMIC DEGREE
	GROSS SALARY LEVELS		TOTAL EMPLOYER'S COSTS		
	min	max	min	max	
Pharmaceutical Technician	700	850	946.40	1,149.20	secondary school
Quality Control Analyst	650	800	878.80	1,081.60	secondary school
Responsible Pharmacist	1,200	1,400	1,622.40	1,892.80	university
Pharmacist	1,000	1,300	1,352	1,757.60	university
Product Manager	2,000	2,400	2,704	3,244.80	university

POSITION	MARKET SALARY LEADERS HIGH-END (EUR/MONTH)				MIN. REQUIRED ACADEMIC DEGREE
	GROSS SALARY LEVELS		TOTAL EMPLOYER'S COSTS		
	min	max	min	max	
Pharmaceutical Technician	700	950	946,40	1,284.40	secondary school
Quality Control Analyst	750	900	1,014	1,216.80	secondary school
Responsible Pharmacist	1,200	2,100	1,622.40	2,839.20	university
Pharmacist	1,200	1,600	1,622.40	2,163.20	university
Product Manager	2,400	3,100	3,244.80	4,191.20	university

Source: Balanced HR, 2020

Slovakia's R&D Potential in the Healthcare & Pharmaceutical Industry

Science parks and research centers play an important role in the national innovation system by stimulating the cooperation between the academic and business environments and enabling a swift knowledge transfer.



UNIVERSITY SCIENCE PARK FOR BIOMEDICINE

- cooperation between the Slovak Academy of Sciences and the universities
- capacity of 500 researchers



CENTER FOR BIOMEDICINE OF THE CITY OF MARTIN

- research facility of the Jessenius Faculty of Medicine
- focus on neurosciences, oncology, respirology & molecular medicine



UNIVERSITY MEDICAL SCIENCE PARK IN KOŠICE

- common project of the local universities
- integration of biomedical research throughout Eastern Slovakia



COMENIUS UNIVERSITY IN BRATISLAVA SCIENCE PARK

Focus on biomedicine, biotechnology, enviro-medical and societal challenges of the 21st century in matters of bioethics, law and socio-economic rights.



UNIVERSITY SCIENCE PARK TECHNICAL COM IN KOŠICE

Cooperation of the universities in Prešov and Košice focused on application of innovations and cooperation of the academic and business environments.



RESEARCH CENTER AGROBIOTECH IN NITRA

Regional competence center for agrobiolgy, agroecology, biotechnologies and bioenergetics.



UNIVERSITY SCIENCE PARK CAMBO IN TRNAVA

Research park of the Slovak Technical University focused on the field of material research based on ion & plasma technologies.

Recent Healthcare & Pharmaceutical Inventions

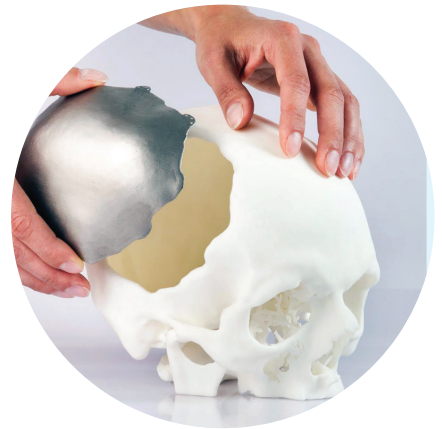


TRISOMY TEST

Team of Slovak researchers invented a non-invasive Down syndrome diagnosis for pregnant women.

MEDICAL 3D PRINTING

Ceit Biomedical Engineering promotes 3D printing in medicine. The implant was already used on a patient after serious skull damage.



SUPER-STERILE MATERIAL

Team of researchers from Slovak Academy of Sciences invented super-sterile material to eliminate bacteria.

NEW PROTEIN DISCOVERY

Scientists at Comenius University discovered a new protein (Dbl2) which enables the repairing of damaged genetic information (DNA).





RIS3 — National R&D Specialization Strategy

Biomedicine & biotechnology are one of the three priorities of the R&D strategy of the Slovak Republic.

Biomedicine and biotechnology focus on new diagnostic and therapeutic approaches for cancer, heart disease, blood vessels and brain, endocrine and metabolic disorders, infectious diseases and allergies, pharmacological and industrial biotechnologies.

Almost 2,000 researchers work in the segment and they publish more than one fourth of all Slovak publications in international scientific journals. The results are used in the field of the diagnostic, prevention and therapy of diseases in cooperation with three medical faculties.

Slovak Academy of Sciences

Slovak Academy of Sciences (SAS) is a public research institution established in 1942, which undertakes autonomous non-university scientific research in Slovakia which is primarily funded from public finances.

The research is highly systematic and concentrated which allows it to be connected to global trends in the development of human knowledge. The perspectives gained from research undertaken at the SAS are based on evidence and are qualitatively comparable to research undertaken abroad.

The SAS consists of 69 organizations. The Academy publishes 57 scientific and professional journals and 8 yearbooks. There are 51 scientific and scholarly associations, societies and unions affiliated with the SAS. 1,938 scientists and 1,068 PhD Students working in areas from Linguistics to Experimental Physics and from Neurobiology to Advanced Materials. There are 2 major research cities of the SAS — Bratislava (1,590 scientists) and Košice (214 scientists).

Inventions registered in 2014 in patent proceedings — in Slovakia 13, internationally (PCT) 8. Patents granted in 2013 for inventions registered in previous years — in Slovakia 5, abroad 2.

SAS INSTITUTES UNDER THE SECTION LIFE, CHEMICAL, MEDICAL, & ENVIRONMENTAL SCIENCES

Medical Sciences: Biomedical Research Center SAS, Centre of Biosciences SAS (Institute of Molecular Physiology and Genetics SAS), Institute for Heart Research, Institute of Experimental Pharmacology & Toxicology, Institute of Neurobiology, Institute of Neuroimmunology, Institute of Normal and Pathological Physiology

Biomedical Research Center: Institute of Experimental Endocrinology, Cancer Research Institute, Institute of Virology, Institute of Clinical and Translational Research

Biological and Chemical Sciences: Institute of Chemistry, Institute of Inorganic Chemistry, Institute of Molecular Biology, Institute of Zoology, Polymer Institute

Agricultural and Veterinary Sciences: Centre of Biosciences SAS (Institute of Animal Biochemistry and Genetics), Institute of Animal Physiology, Institute of Forest Ecology, Institute of Landscape Ecology, Institute of Parasitology, Plant Science and Biodiversity Center

Innovations In Healthcare & Life Sciences

1 Innovative Companies



MULTIPLEXDX

Biotech innovative company performing personalized molecular diagnostics. MultiplexDX's high quality solutions refer to the most precise sequencing analysis, the simplest and gel-free sequencing protocol, the simplest FISH protocol, the most stable and specific FISH probes, the most accurate cancer profiling and biomarker quantification.

GLYCANOSTICS

Innovative company developing glycan-based, accurate and non-invasive tests for cancer diagnostics. Portfolio of products and solutions consists of glycodeciphers done by analysis of glycan changes on specific proteins.



HIGHCHEM

HighChem develops and offers software for the interpretation, management and processing of mass spectral and chromatographic data in the area of small molecules. In addition to desktop solutions, HighChem develops library and cloud systems, and builds large data collections of fragmentation knowledge, experimental spectra and organism specific biochemical data used in modern pharmaceutical applications.

MENTEGRAM

Mentegram, focused on mental health solutions, provides a cloud-based assessment and patient engagement platform that is accessed through a web dashboard and mobile apps by healthcare professionals and patients. Clinicians are able to conduct digital patient screenings, automatic scoring and reporting, track treatment plans digitally and seamlessly process information for reimbursement claims in real time.



Mentegram



2

Laboratories and Providers of Laboratory Diagnostics

Slovak laboratories are accredited according to the international standards for medical laboratories in the following fields — clinical biochemistry, hematology, immunology, medical genetics and clinical microbiology. Implementation of the latest technology and know-how, information technologies and full automation into diagnostic processes, have increased their competitiveness to the level of other global players in the same field.

TOP PROVIDERS OF LABORATORY DIAGNOSTICS

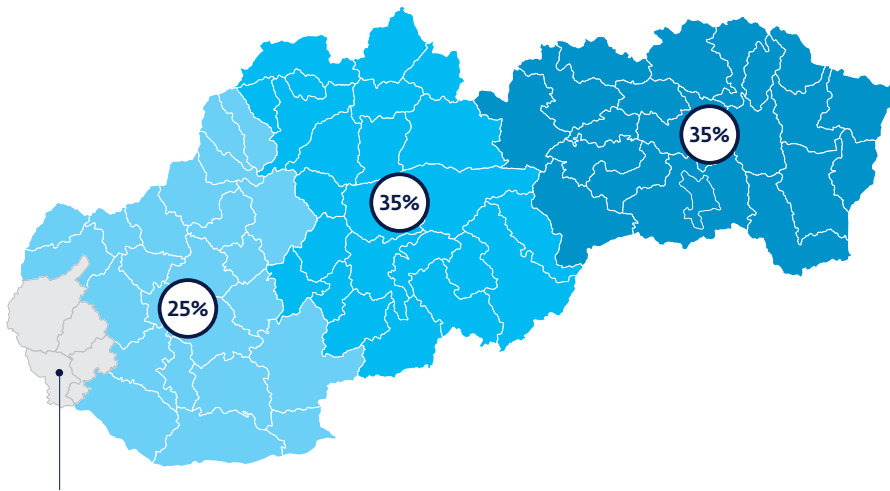
COMPANY NAME	LOCATION	SALES REVENUE (MIL. EUR)	MARKET SHARE
Medirex Group	Pezinok	70.5	37.6%
Alpha Medical Group	Bratislava	65.4	34.9%
Klinická Biochémia	Žilina	20.4	10.9%
Synlab Slovakia	Bratislava	13.5	7.2%
Cytopathos	Bratislava	5.8	3.1%
Analytical & Diagnostic Laboratory	Prešov	3.8	2.0%
AnalytiX	Bratislava	3.0	1.6%
RIA Laboratory	Košice	2.7	1.4%
Laboratories Piešťany	Piešťany	2.4	1.3%

Source: Top Trend 2020, Data for 2019

Investment Incentives

The primary role of the investment incentives is to motivate investors to place their new projects in regions with higher unemployment and to attract projects with higher added value. The positive impact of a new investment shall be proved by job creation, improved chances for the graduates to get a job, as well as by creation of new entrepreneurial opportunities for local companies.

MAXIMUM REGIONAL INTENSITIES OF INVESTMENT AID IN SLOVAKIA for SMEs additional 10 to 20 %



Bratislava region excluded

INDUSTRY

Minimum investment amount, number of newly created jobs and share of new technology are subject to the unemployment rate in the selected district and forms of aid required.

If applying for income tax relief, the following criteria have to be met in regards to particular districts category:

- 6 mil. EUR and 60% share of new technology
- 3 mil. EUR and 50% share of new technology
- 1,5 mil. EUR and 40% share of new technology
- 0,2 mil. EUR and 30% share of new technology
- Expansion includes minimum increase in the production volume or turnover by at least 15%.

Other forms of aid are subject to different requirements.

TECHNOLOGY CENTERS

- Minimum investment of 200 ths. EUR on fixed assets in all regions
- Minimum of 20 newly created jobs
- Minimum 1,7 fold of average salary in the district paid to new employees

SHARED SERVICES CENTERS

- Minimum of 50 newly created jobs
- Min 1,5 fold of average salary in the district paid to new employees

*Conditions differ for projects from 'Priority areas'. Please contact us at invest@sario.sk for more information.



ELIGIBLE PROJECTS

The Act on Investment Aid divides the projects which may be supported into four categories:

- Industry
- Technology Centers
- Combined Projects of Industrial Production and Technology Center
- Shared Services Centers

ELIGIBLE COSTS

- Costs of land acquisition
- Costs of buildings acquisition & construction
- Costs of new technological equipment and machinery acquisition
- Intangible long-term assets — licences, patents, etc.
- Rent of new land/building

OR

- Wage costs of new employees for the period of 2 years

FORMS OF INVESTMENT INCENTIVES

- Tax relief
- Cash grant
- Contributions for the newly created jobs
- Rent/Sale of real estate for a discounted price



AIM INVESTMENT AWARDS DUBAI 2017

CEE & TURKEY REGION
Best Investment Promotion
Agency in 2016



SARIO Profile

Slovak Investment & Trade Development Agency (SARIO) is a governmental investment and trade promotion agency of the Slovak Republic. The agency was established in 2001 and it operates under the Slovak Ministry of Economy.

01 INVESTMENT SERVICES

FOR POTENTIAL INVESTORS

- investment environment overview
- assistance with investment projects implementation
- starting a business consultancy
- sector and regional analyses
- investment incentives consultancy
- site location & suitable real estate consultancy

FOR ESTABLISHED INVESTORS

- identification of local suppliers, service providers
- assistance with expansion preparation and execution
- relocation assistance, work/stay permits
- business networking

02 FOREIGN TRADE SERVICES

IF YOU ARE LOOKING FOR

- Slovak supplier or sub-contractor
- information about Slovak export/trade environment
- sourcing opportunities
- forming a joint venture, production cooperation or other forms of partnership with a Slovak partner

SERVICES FOR EXPORTERS

- information on foreign territories
- customized search for foreign partners
- on-line database of business opportunities
- export Training Centre
- subcontracting assistance

03 INNOVATION SERVICES

- supporting business development of Slovak innovative technology companies by connecting them to SARIO's major clients — large investors established in Slovakia in order to innovate their technological processes
- the service is not limited to the borders of Slovakia, it focuses mainly on — industry, product development, service sector
- the service also aims to direct venture funds to Slovak technology companies open to capital investments

04 DIVERSIFICATION SERVICES

- supporting diversification of Slovak companies towards high-tech areas with significant growth potential
- focus on, but not limited to: space industry, aviation industry, and innovative mobility
- include consultancy for companies regarding the potential and possibilities of entering the new sectors as well as creation of new business and R&D cooperation opportunities on the national and international level

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